

ORIGINAL

DIVISION OF CONSUMER ADVOCACY
Department of Commerce and
Consumer Affairs
335 Merchant Street, Room 326
Honolulu, Hawaii 96813
Telephone: (808) 586-2800

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF HAWAII

PUBLIC UTILITIES
COMMISSION

2009 JUL 20 PM 3:46

FILED

In the Matter of the Application of)
HAWAIIAN ELECTRIC COMPANY, INC.)
Approval of Rates Increase and Revised)
Rate Schedules and Rules.)

DOCKET NO. 2008-0083

DIVISION OF CONSUMER ADVOCACY'S
SUPPLEMENTAL TESTIMONIES AND EXHIBITS

Pursuant to the Interim Decision and Order filed on July 2, 2009, the Division of Consumer Advocacy submits its **SUPPLEMENTAL TESTIMONIES AND EXHIBITS** in the above docketed matter.

DATED: Honolulu, Hawaii, July 20, 2009.

Respectfully submitted,

By Catherine P. Awakuni
CATHERINE P. AWAKUNI
Executive Director

DIVISION OF CONSUMER ADVOCACY

INDEX

WITNESS AND REFERENCE

TESTIMONY AND EXHIBITS

MICHAEL L. BROSCH	CA-ST-1	---	Supplemental Testimony
JOSEPH A. HERZ	CA-ST-2	---	Supplemental Testimony
STEVEN C. CARVER	CA-ST-3	---	Supplemental Testimony
	CA-S300	---	Hawaiian Electric Company, Inc. HCEI-Related Costs Per Settlement Agreement
	CA-S301	---	Hawaiian Electric Company, Inc. Depreciation & Amortization for the Forecast 2008 Test Year
	CA-S302	---	Hawaiian Electric Company, Inc. Pension & OPEB Cost Adjustment for the Forecast 2009 Test Year
	CA-S303	---	Pension Tracking Mechanism, Consumer Advocate Comparison of Scenarios 1 & 2 (page 1 of 3) Pension Tracking Mechanism, Consumer Advocate – Scenario 1 Recognition of Revised 2009 NPPC Forecast (page 2 of 3) Pension Tracking Mechanism, Consumer Advocate – Scenario 2 Recognition of Original 2009 NPPC Forecast (page 3 of 3)
DAVID C. PARCELL	CA-ST-4	---	Supplemental Testimony

INDEX

WITNESS AND REFERENCE

TESTIMONY AND EXHIBITS

CA-S-401	---	HECO Total Cost of Capital
CA-S-402	---	Economic Indicators (pages 1 to 2 of 6) Interest Rates (pages 3 to 4 of 6) Stock Price Indicators (pages 5 to 6 of 6)
CA-S-403	---	HEI's 2006-2008 Segment Financial Information
CA-S-404	---	Bond Ratings (page 1 of 2) HECO's History of Security Ratings (page 2 of 2)
CA-S-405	---	HECO's 2003-2007 Capital Structure Ratios (Oahu Only) (page 1 of 3) HECO's 2003-2008 Capital Structure Ratios (Consolidated) (page 2 of 3) HEI's 2003-2008 Capital Structure Ratios (page 3 of 3)
CA-S-406	---	AUS Utility Reports Electric Utility Groups Average Common Equity Ratios
CA-S-407	-----	Comparison Companies Basis for Selection Using Commission Criteria (page 1 of 2) Comparison Companies Basis for Selection Using Parcell Criteria (page 2 of 2)

INDEX

WITNESS AND REFERENCE

TESTIMONY AND EXHIBITS

CA-S-408	---	Comparison Companies Dividend Yield (page 1 of 4) Comparison Companies Retention Growth Rates (page 2 of 2) Comparison Companies Per Share Growth Rates (page 3 of 4) Comparison Companies DCF Cost Rates (page 4 of 4)
CA-S-408-M	---	Comparison Companies Dividend Yield (page 1 of 4) Comparison Companies DCF Cost Rates (page 4 of 4)
CA-S-409	---	Standard & Poor's 500 Composite 20-year U.S. Treasury Bond Yields Risk Premiums
CA-S-410	---	Comparison Companies CAPM Cost Rates (page 1 of 2) Comparison Companies CAPM Cost Rates Using IBBOTSON Risk Premium (page 2 of 2)
CA-S-411	---	Comparison Companies Rates of Return on Average Common Equity (page 1 of 2) Comparison Companies Market to Book Ratios (page 2 of 2)
CA-S-412	---	Standard & Poor's 500 Composite Returns and Market-to-Book Ratios 1992-2007
CA-S-413	---	Risk Indicators
CA-S-414	---	HECO's Rating Agency Ratios

INDEX

WITNESS AND REFERENCE

TESTIMONY AND EXHIBITS

	CA-S-415	---	Yield Differentials Between Baa and A Rated Securities
	CA-S-416	---	Risk Premium By Decade as Derived by HECO Witness Morin
	CA-S-417	---	Comparison of DCF and CAPM Analyses of Consumer Advocate Witness Parcell as Shown in Direct Testimony and Updated to Conform with Criticism of HECO Witness Morin as Described in His Rebuttal Testimony
MICHAEL L. BROSCHE	CA-ST-5	---	Supplemental Testimony
	CA-S-500	---	Hawaiian Electric Company, Inc. Summary of Class Revenue Requirements and Class Rates of Return at Current Effective Rates

ST-1

M. BROSCH

SUPPLEMENTAL TESTIMONY

OF

MICHAEL L. BROSCHE

**ON BEHALF OF
THE DIVISION OF CONSUMER ADVOCACY**

SUBJECT: HECO Revised Interim Increase, IRP/DSM Costs, Management Audits.

TABLE OF CONTENTS

I.	REVISED HECO PROBABLE ENTITLEMENTS CALCULATIONS	2
II.	IRP/DSM EXPENSES.....	7
III.	MANAGEMENT AUDITS.....	11

1 Q. PLEASE STATE YOUR NAME.

2 A. My name is Michael L. Brosch.

3

4 Q HAVE YOU SUBMITTED TESTIMONY IN THE INSTANT PROCEEDING ON
5 BEHALF OF THE DIVISION OF CONSUMER ADVOCACY, HEREINAFTER
6 REFERRED TO AS CONSUMER ADVOCATE?

7 A. Yes. I previously submitted testimony designated as CA-T-1 and CA-T-5 in
8 this proceeding, addressing revenue requirements and cost of service/rate
9 design, respectively. My qualifications are summarized in CA-100 which was
10 previously filed with the CA-T-1 testimony.

11

12 Q, WHAT IS THE PURPOSE OF THE SUPPLEMENTAL TESTIMONY THAT
13 YOU ARE NOW SPONSORING?

14 A. This supplemental testimony will address several specific matters that were
15 raised by the Commission in its Interim Decision and Order ("ID&O") filed
16 on July 2, 2009 in this Docket. In particular, this testimony is responsive to:

- 17 • Part II of the ID&O directing HECO to make certain changes to
18 its Probable Entitlement calculations.
- 19 • Part III (e) regarding IRP/DSM costs and transition of energy
20 efficiency programs to a third-party administrator, and
- 21 • Part III (i) regarding possible management audit work.

22

1 I. **REVISED HECO PROBABLE ENTITLEMENTS CALCULATIONS.**

2 Q. WHAT CONCERNS WERE RAISED BY THE COMMISSION IN PART II OF
3 THE ID&O?

4 A. This section of the ID&O lists a series of Hawaii Clean Energy Initiative
5 ("HCEI") provisions and costs that have not received Commission approval or
6 that have otherwise not been supported at this time, and that should therefore
7 be removed from the calculated probable entitlement amount supportive of an
8 interim rate increase. These include:

- 9 • Sales decoupling and the Revenue Balancing Account
- 10 • HCEI-related employee positions
- 11 • HCEI-related outside service costs
- 12 • Campbell Industrial Park Combustion Turbine Unit ("CIP CT-1")
- 13 • Employee Electricity Rate Discount (foregone revenues)
- 14 • Merit Employee Wage Increases
- 15 • Reduced Current Commodity Prices

16 To address these changes, HECO filed on July 8, 2009 its revised calculations
17 supportive of a lower \$61.1 million interim rate increase, representing a
18 reduction of approximately \$18.7 million from the \$79.8 million interim increase
19 that HECO had proposed in its May 18, 2009 Statement of Probable
20 Entitlement submission. Mr. Steven Carver (CA-ST-3), Mr. Joseph Herz
21 (CA-ST-2) and I reviewed the detailed calculations supporting the Company's
22 revisions to this previous Statement of Probable Entitlement and discussed the

1 changes made with HECO and DOD representatives. On July 15, 2009, the
2 Consumer Advocate filed a letter with the Commission commenting on
3 HECO's revised calculations, which concluded that the revised calculations
4 appeared to generally comply with the ID&O and was conservatively
5 prepared.¹ This section of my testimony describes several of the changes
6 ordered by the Commission and supports the Consumer Advocate's
7 conclusion that the Company's revisions were conservatively prepared and in
8 compliance with the direction provided in the Commission's Interim Decision
9 and Order.²

10
11 Q. WERE ANY CHANGES REQUIRED TO THE HECO STATEMENT OF
12 PROBABLE ENTITLEMENT TO REMOVE ANY EFFECTS ASSOCIATED
13 WITH DECOUPLING OR THE PROPOSED REVENUE BALANCING
14 ACCOUNT ("RBA")?

15 A. No. Implementation of decoupling and the proposed RBA accounting
16 procedures are entirely prospective in nature and have no impact upon the
17 HECO revenue requirement in this rate case. If decoupling were not approved

¹ When the Consumer Advocate has made reference to "conservative" estimates used in complying with the ID&O, the Consumer Advocate's use of this term is generally consistent with HECO's use in its July 8, 2009 filing. That is, HECO's adjustments reflect amounts that have generally excluded more, rather than less, of the expenses and expenditures from the revenue requirement calculation.

² Mr. Carver describes in CA-ST-3 one area where certain R&D projects not removed from HECO's revised revenue requirement may be considered HCEI related.

1 by the Commission, the revenue requirement would be unchanged, because
2 the lower sales forecast submitted with the Company's December 2008 rate
3 case updates was adopted in calculating the Stipulated Settlement rate
4 increase amount.³

5
6 Q. DID HECO MAKE THE NEEDED ADJUSTMENTS TO REMOVE HCEI
7 RELATED EMPLOYEE POSITIONS AND OUTSIDE SERVICE COSTS
8 FROM ITS INTERIM RATE INCREASE CALCULATIONS?

9 A. Yes. Mr. Carver discusses these revisions in more detail in CA-ST-3.⁴

10
11 Q. HAS HECO PROPOSED ANY REVISIONS TO THE INTERIM RATE
12 INCREASE TO REMOVE THE COSTS FOR CIP CT-1?

13 A. Yes. Mr. Carver reviewed the rate base adjustments that were made by
14 HECO. I reviewed and concur in the reductions to Operation and
15 Maintenance Expenses that were made to HECO to eliminate the amounts
16 included in the test year for CIP CT-1.

³ HECO had proposed in its rate case updates HECO T-1 that the lower sales forecast could be ignored for ratemaking purposes if the RBA process were approved by the Commission. This proposal was not accepted by the Consumer Advocate, as more fully explained in CA-T-1 at pages 39-43.

⁴ The only possible exception regarding HCEI costs relates to certain R&D projects, as more fully explained in CA-ST-3.

1 Q. HOW DO HECO EMPLOYEE ELECTRIC RATE DISCOUNTS IMPACT THE
2 REVENUE REQUIREMENT?

3 A. HECO employees receive an electric rate discount pursuant to Rate
4 Schedule E, which charges employees 2/3 of the current effective Schedule R
5 residential rates for the first 825 KWH used by the employee during the month.
6 Employees are charged the full Schedule R rate for any usage above
7 825 KWH per month.⁵ When the rate case filing is prepared, calculations are
8 performed to estimate the foregone revenue associated with discounted
9 service to employees.

10
11 Q. IN PREPARING ITS JULY 8 REVISED SCHEDULES RESULTING FROM
12 INTERIM DECISION AND ORDER, DID HECO FULLY REMOVE THE
13 NEGATIVE REVENUE ADJUSTMENT ASSOCIATED WITH EMPLOYEE
14 DISCOUNTS UNDER RATE SCHEDULE E?

15 A. Yes. This revision can be observed by comparing the HECO T-3
16 Attachment 1, page amounts on the "SCHEDULE E ADJ." and the
17 "2007 Interim Rate Increase" lines to the corresponding lines on HECO T-3,
18 Attachment 2. Approximately \$1 million of revenue increase is attributable to
19 elimination of the Schedule E employee discounts.

⁵ See HECO-105, page 32 of 87 for the presently effective Schedule E.

1 Q. HAVE YOU CONDUCTED ANY STUDIES TO DETERMINE WHETHER
2 CURRENT ECONOMIC CONDITIONS OR THE NEED TO INCENTIVIZE
3 ENERGY CONSERVATION JUSTIFY ELIMINATION OF THE RATE
4 DISCOUNT EMPLOYEE BENEFIT?

5 A. I have not. It is my understanding that this form of employee benefit has been
6 in place for many years at the HECO. I expect that HECO will provide
7 information to the Commission in defense of this element of employee
8 compensation that may be useful if the Commission decides to reconsider this
9 issue.

10

11 Q. DID HECO MAKE THE NEEDED ADJUSTMENTS TO REMOVE MERIT
12 EMPLOYEE WAGE INCREASES FROM ITS INTERIM RATE INCREASE
13 CALCULATIONS?

14 A. Yes. Mr. Carver discusses these revisions in more detail in CA-ST-3.

15

16 Q. WHAT ADJUSTMENTS WERE MADE BY HECO TO ACCOUNT FOR
17 LOWER COMMODITY PRICES WITHIN ITS REVISED INTERIM RATE
18 INCREASE CALCULATIONS?

19 A. Two adjustments are proposed by HECO to estimate how lower market prices
20 for bulk commodities may impact the test year revenue requirement. These
21 adjustments are described in Exhibit 3 of the Revised Schedules filed

1 on July 8, at pages 14-20. Mr. Carver discusses the revisions made by HECO
2 with regard to estimated T&D Material inventories in more detail in CA-ST-3.

3 With regard to the detailed discussion of Other Production Maintenance
4 Costs at pages 17 to 20 of HECO's Exhibit 3, I concur with the assessment
5 regarding the challenges cited by the Company with respect to correlating
6 commodity market prices with projected test year expenses. The Consumer
7 Advocate in its review of these issues in the rate case submitted numerous
8 information requests⁶ to analyze production maintenance expenses and
9 proposed several ratemaking adjustments to such expenses, but did not
10 attempt to revise HECO's expense projections directly from commodity price
11 data.⁷ In spite of these difficulties, as described in Exhibit 3, HECO estimated
12 and included a downward O&M expense adjustment for commodity prices in
13 the amount of \$177,420 that appears to be a conservatively generous
14 adjustment and that is supported by the Consumer Advocate.

15
16 **II. IRP/DSM EXPENSES.**

17 Q. THE INTERIM DECISION AND ORDER STATES, AT PAGE 15, "THERE
18 APPEARS TO BE A SIGNIFICANT INCREASE IN IRP/DSM COSTS IN

⁶ See, for example, HECO responses to CA-IR-306 through CA-IR-312, CA-IR-393 and CA-IR-470. In its response to CA-IR-393, HECO responds directly to questions raised by the Consumer Advocate about the relationship between raw material price trends and Production O&M expenses.

⁷ Exhibit CA-101, Schedules C-4 through C-8 impact the test year Production O&M Accounts.

1 THE 2009 TEST YEAR OVER PREVIOUS YEARS. THE COMMISSION IS
2 CONCERNED ABOUT THE REASONABLENESS OF SUCH INCREASES
3 GIVEN THE TRANSITION OF ENERGY EFFICIENCY DSM PROGRAMS TO
4 A THIRD-PARTY ADMINISTRATOR. DID THE CONSUMER ADVOCATE
5 HAVE THE SAME CONCERNS THAT CAUSED YOU TO PROPOSE A
6 RATEMAKING ADJUSTMENT IN THIS AREA?

7 A. Yes. My testimony on this subject can be found in CA-T-1 at pages 104-113,
8 where I expressed concern over HECO's projected DSM base expense
9 increases that seemed inconsistent with the transfer of Energy Efficiency
10 programs to third party administration. I proposed the ratemaking adjustment
11 that is set forth in CA-101 at Schedule C-11 as an estimate of the savings that
12 may be achievable by HECO prospectively as a result of the transfer. The
13 adjustment proposed by the Consumer Advocate was in the amount
14 of \$539,000 and was based upon historical relationships between energy
15 efficiency, load management⁸ and overhead categories of expense.
16 Additionally, the Consumer Advocate has disputed HECO's claimed need for
17 informational advertising upon transfer of the Energy Efficiency programs to
18 third party administration and proposed a second adjustment at CA-101,

⁸ The HECO Load Management programs are not being transferred to third party administration, so HECO will retain personnel and incur costs to plan and administer these programs in the future.

1 Schedule C-21 that reduces advertising from HECO's proposed \$1.1 million
2 level to \$342,000.

3
4 Q. WHAT IS THE STATUS OF THE TWO ADJUSTMENTS YOU JUST
5 REFERENCED?

6 A. The C-11 adjustment to base DSM expenses was discussed and ultimately
7 revised from \$539,000 to \$345,000 as a result of settlement discussions with
8 HECO that are more fully described in the Stipulated Settlement Letter at
9 Exhibit 1, pages 43 and 44. In our settlement discussions, HECO raised valid
10 issues regarding the methodology employed by the Consumer Advocate in the
11 Schedule C-11 adjustment, and also challenged the assumptions about office
12 space and information technology resources that would be re-deployed upon
13 transfer of the energy efficiency program administration role.⁹

14 The Consumer Advocate's advertising adjustment was not resolved in
15 settlement and is scheduled to be considered by the Commission in hearings
16 in this Docket.¹⁰

⁹ Additional information on this subject can be found in HECO's responses to CA-IR-119, 121, 123, 126, 228, 231, 232, 338 and 405 through 415.

¹⁰ See Stipulated Settlement Letter, Exhibit 1, page 45.

1 Q. HOW WERE EXPENSES ASSOCIATED WITH INTEGRATED RESOURCE
2 PLANNING ("IRP") ADDRESSED BY THE CONSUMER ADVOCATE?

3 A. In this area, there was also a concern about HECO's asserted test year
4 expense levels. At CA-T-1 pages 113 and 114, I explained how a three year
5 average of historical actual spending should be used to estimate these costs,
6 rather than HECO's averaging calculation that employed projected higher
7 expense amounts. The Consumer Advocate's adjustment is set forth
8 in CA-101 at Schedule C-12 and is premised upon the assumption, in spite of
9 substantial uncertainties, that the new Clean Energy Scenario Planning
10 ("CESP") process and activities will impose activities and costs upon HECO
11 that are comparable in amount to historical expenditures under the IRP
12 regime.¹¹

13
14 Q. WHAT IS THE STATUS OF THE CONSUMER ADVOCATE'S IRP
15 ADJUSTMENT AT CA-101, SCHEDULE C-12?

16 A. This adjustment was accepted by HECO in settlement, leaving a total
17 of \$354,000 in annual expenses to fund either IRP or CESP related
18 activities.¹²

¹¹ CA-T-1, page 114 and HECO responses to CA-IR-333 and CA-IR-408.

¹² CA-101, Schedule C-12, line 5. See Stipulated Settlement Letter, Exhibit 1, page 51.

1 **III. MANAGEMENT AUDITS.**

2 Q. THE INTERIM DECISION AND ORDER AT PAGE 16 STATES, "THE
3 PARTIES MAY FILE ADDITIONAL TESTIMONY THAT PROVIDES
4 RECOMMENDATIONS ON THE BEST WAY TO ENGAGE IN A
5 MANAGEMENT AUDIT TO BE PAID FOR BY HECO, OR TO SUGGEST
6 OTHER MEANS TO ACCOMPLISH THE COMMISSION'S OBJECTIVE." DO
7 YOU HAVE ANY RECOMMENDATIONS ON THIS MATTER?

8 A. Yes. I have some recommendations with regard to the process through which
9 "management audits" may be undertaken and I also have some thoughts
10 regarding potential HECO topics for such audits.

11
12 Q. WHAT IS YOUR EXPERIENCE WITH REGARD TO MANAGEMENT AUDITS
13 THAT HAVE BEEN UNDERTAKEN BY REGULATORY AGENCIES?

14 A. My experiences have generally been negative, where many of these efforts
15 have been focused upon vaguely defined topics associated with perceived
16 management efficiency or inefficiency, organizational effectiveness or other
17 business process issues. The reports resulting from studies of management
18 effectiveness or process issues tend to identify areas of relative management
19 strength or weakness, with recommendations aimed at improved
20 organizational structures or business processes, rather than specific
21 recommendations and/or adjustments that are useful in reaching regulatory
22 decisions.

1 Q. HAVE SOME TYPES OF MANAGEMENT AUDITS PROVEN TO BE MORE
2 VALUABLE TO REGULATORS?

3 A. Yes. From my experience, the most useful management audits are those
4 aimed at solving specific problems that are important to the determination of
5 just and reasonable rates. For instance, for mainland utilities involved in
6 complex affiliated interest arrangements, studies have been conducted to find
7 specific answers to detailed questions regarding affiliate transfer pricing, the
8 fair market value of services provided by utility affiliates, and other matters of
9 equity in affiliate organizations – where results were translated into ratemaking
10 remedies for the problems that were discovered. Another example would be
11 the very focused management audits that occurred in the 1980's to address
12 the large cost over-runs experienced at many of the nuclear generating units
13 brought into service in that era. These audit reports supported ratemaking
14 recommendations regarding the prudent level of construction costs that should
15 be allowed for rate recovery, with the author of the audit reports appearing in
16 hearings to support such recommendations.

17

18 Q. ARE THERE SPECIFIC MATTERS THAT ARE IMPORTANT IN THE
19 REGULATION OF HECO, AND THAT MAY MERIT SUCH A FOCUSED
20 INVESTIGATION?

21 A. Yes. The first topic that comes to mind is the Customer Information
22 System ("CIS") project. The CIS has fallen years behind schedule and HECO

1 has asserted that its primary vendor, Peace, is in breach of contract. HECO
2 has notified the Commission that it is evaluating a recovery plan developed
3 with Peace to complete the installation of CIS using the Peace software, and is
4 also reviewing its options to complete a new CIS if its contact with Peace is
5 terminated. Deferred costs associated with the CIS project continue to
6 accumulate and may create a very large and contentious issue in the future
7 HECO Companies' rate cases. This situation is described in the Stipulated
8 Settlement Letter, at Exhibit 1, pages 25 through 27, ending with the
9 statement, "HECO agrees that the Commission should formally review the CIS
10 cost amounts submitted for recovery by HECO after the CIS project is
11 completed."

12 Other potential focused management audit topics for HECO may
13 include the East Oahu Transmission Project or CIP CT-1, where the ultimate
14 total costs upon completion are expected to significantly exceed initial project
15 estimates. If there are specific operational areas of Commission concern, one
16 possible consideration is to have a management audit focus on one
17 operational area first. Narrowing the scope of the initial audit would serve the
18 following purposes: 1) mitigate the possible intrusive nature of a management
19 audit such that the Company's work processes are not disrupted on a
20 wide-scale basis; 2) once the initial operational area management audit is
21 complete, the results of the audit can be evaluated to help determine if
22 changes in the procedures, scope, or other factors influencing prospective

1 management audits are necessary; and 3) more specific and targeted audits
2 of operational areas might lead to more effective results in terms of identifying
3 necessary and specific regulatory actions to remedy the perceived issues. In
4 general, the potential value of a management audit is proportional to the
5 importance of the activities and costs being reviewed as well as expectation
6 that answers to specific questions of interest to regulators can be answered by
7 such an audit.

8
9 Q. ARE THERE PROCEDURAL DETAILS THAT MAY INFLUENCE THE
10 ULTIMATE VALUE OF A MANAGEMENT AUDIT THAT IS UNDERTAKEN BY
11 THE REGULATOR?

12 A. Yes. I would offer the following ideas in an effort to assure a useful work
13 product will result from any focused management audit that may be
14 undertaken by or for the Commission:

- 15 • The solicitation of proposals should define very clearly each of the
16 specific questions that are to be answered and supported in the
17 auditor's report.
- 18 • Qualifications of the auditors must incorporate all of the disciplines
19 required to fully understand and defend the technical issues involved.
- 20 • Past and current clientele of the bidders and copies of relevant past
21 work product must be disclosed to reveal any conflicts of interest.

- 1 • The client/auditor arrangements must be carefully defined to avoid any
2 unintended influence upon the independence of work being performed.
3 Thus, allowing HECO to be the client may raise issues regarding the
4 objectivity of any result.
- 5 • Timely compensation for audit work performed should not be contingent
6 upon the auditor's recommendations.
- 7 • The auditor should be asked to develop and present a detailed work
8 plan prior to undertaking any discovery or interviews, for review and
9 concurrence by the client.
- 10 • Formal procedures should be used to document all discovery and
11 interviews, with all such documentation available for review by
12 concerned parties in subsequent proceedings.
- 13 • The audit work product should be aimed at advocacy and fully
14 documented evidence (including quantification of any ratemaking
15 adjustments) supporting all recommendations, with provisions for
16 discovery and live testimony if needed.

17
18 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY ON
19 REVENUE REQUIREMENT AND RELATED MATTERS?

20 A. Yes.

ST-2

J. HERZ

SUPPLEMENTAL TESTIMONY

OF

JOSEPH A. HERZ

**ON BEHALF OF
THE DIVISION OF CONSUMER ADVOCACY**

**SUBJECT: Energy Cost Adjustment Clause Compliance with Act 162
and Reasonableness of HECO's Proposed Purchased Power
Adjustment Clause**

TABLE OF CONTENTS

I.	INTRODUCTION.....	1
II.	ECAC COMPLIANCE WITH ACT 162	3
III.	REASONABLENESS OF HECO'S PROPOSED PURCHASED POWER ADJUSTMENT CLAUSE.....	12
IV.	CONCLUSION	14

1 **SUPPLEMENTAL TESTIMONY OF JOSEPH A. HERZ, P.E.**

2 I. **INTRODUCTION.**

3 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

4 A. My name is Joseph A. Herz. I am employed by Sawvel and Associates, Inc.
5 ("Sawvel"). Sawvel is located at 100 East Main Cross Street, Suite 300,
6 Findlay, Ohio 45840.

7
8 Q. ARE YOU THE SAME JOSEPH A. HERZ THAT PREVIOUSLY SPONSORED
9 DIRECT TESTIMONY IN THIS PROCEEDING ON BEHALF OF THE
10 CONSUMER ADVOCATE?

11 A. Yes. As described in my direct testimony, Sawvel and Associates, Inc. was
12 retained by the Department of Commerce and Consumer Affairs, Division of
13 Consumer Advocacy (hereinafter "Consumer Advocate" or "CA") to review and
14 respond to that rate application filed by Hawaiian Electric Company, Inc.
15 (hereinafter "HECO" or "Company") and to prepare direct testimony for filing
16 with this Commission regarding the issues identified during the course of our
17 review.

18
19 Q. ARE YOU STILL APPEARING ON BEHALF OF THE CONSUMER
20 ADVOCATE?

21 A. Yes.

1 Q. PLEASE SUMMARIZE THE PURPOSE OF YOUR TESTIMONY.

2 A. On July 2, 2009, the Commission issued an Interim Decision and Order
3 ("Interim D&O") in this proceeding. In addition to the two issues¹ that were not
4 resolved by the parties through settlement discussions and were scheduled for
5 hearing, the Interim D&O identified other issue areas of interest to the
6 Commission on which the parties may file additional testimony. Generally, my
7 supplemental testimony will address certain of those additional issues
8 identified by the Commission, including:

- 9 1. the Commission's desire for additional testimony on whether
10 HECO's proposed Energy Cost Adjustment Clause ("ECAC")
11 complies with statutory requirements of Act 162, Session Laws
12 of Hawaii 2006 ("Act 162").
- 13 2. the Commission's request for more information to determine the
14 reasonableness of HECO's proposed Purchased Power
15 Adjustment Clause.

¹ Return on common equity and informational advertising.

1 **II. ECAC COMPLIANCE WITH ACT 162.**

2 Q. HOW DOES ACT 162 AFFECT THE ECAC?

3 A. Act 162, in part, modified Hawaii Revised Statutes ("HRS") § 269-16 by adding
4 a section (g), which states the following:

5 Any automatic fuel rate adjustment clause requested by a
6 public utility in an application filed with the commission shall be
7 designed, as determined in the commission's discretion, to:

- 8 (1) Fairly share the risk of fuel cost changes
9 between the public utility and its customers;
10 (2) Provide the public utility with sufficient
11 incentive to reasonably manage or lower its
12 fuel costs and encourage greater use of
13 renewable energy;
14 (3) Allow the public utility to mitigate the risk of
15 sudden or frequent fuel cost changes that
16 cannot otherwise reasonably be mitigated
17 through other commercially available means,
18 such as through fuel hedging contracts;
19 (4) Preserve, to the extents reasonably possible,
20 the public utility's financial integrity; and
21 (5) Minimize, to the extent reasonably possible,
22 the public utility's need to apply for frequent
23 applications for general rate increases to
24 account for the changes to its fuel costs.
25
26

27 Q. WITH RESPECT TO THE FIRST CONSIDERATION, DOES HECO'S
28 PROPOSED ECAC "FAIRLY SHARE THE RISK OF FUEL COST CHANGES
29 BETWEEN THE PUBLIC UTILITY AND ITS CUSTOMERS?"

30 A. The sharing of the risk of fuel cost changes first requires an understanding of
31 how the ECAC handles fuel cost changes, and how the ECAC shares the risks
32 of cost changes between the Company and its ratepayers. The Company's

1 fuel costs are the result of: (a) prices paid by HECO for the quantity of fuel
2 consumed in its generating plants; and (b) the quantity of fuel consumed,
3 which is determined by the efficiency of the operation and performance of
4 HECO's generating units to convert the fuel into electricity delivered to
5 ratepayers. The risks of fuel cost changes are primarily associated with the
6 fluctuations in fuel prices (item (a) above) and, to lesser extent, HECO's
7 performance and operation of generating units (item (b) above).

8 HECO's proposed ECAC has fixed efficiency factors to determine the
9 amount of HECO's fuel cost changes that are passed through to ratepayers.
10 Essentially, the ECAC's fixed efficiency factors place on HECO, the risk of fuel
11 cost changes due to changes in the Company's generating unit operation and
12 performance (item (b) above). HECO bears the cost of, or benefits from, fuel
13 cost changes due to the generation and performance of its generating units
14 (i.e., the fuel costs associated with the actual versus fixed heat rate). Since
15 the operation and performance of HECO's generating units are generally
16 viewed as being within the Company's control, fuel cost changes associated
17 with such risks are considered appropriate to be borne by the Company and
18 its shareholders, not ratepayers. If the Company's generating system does
19 not achieve the level of fixed efficiency in the ECAC that is set in a rate
20 proceeding, the Company and its shareholders bear the risk and associated
21 fuel costs of not achieving that level of efficiency. On the other hand, if
22 HECO's generating units do better than the efficiency level in the ECAC, the

1 Company and its shareholders receive the benefits of such fuel cost savings.
2 The ECAC's fixed efficiency factors are thus an effective means of sharing the
3 operating and performance risks between HECO's -- ratepayers and
4 shareholders.

5 With respect to the risk of fuel cost changes due to changes in fuel
6 prices, the ECAC passes such risks in price changes through to ratepayers.
7 Because fuel prices are not within HECO's control and HECO is a price taker,
8 it has been considered inappropriate for HECO to bear the risks of fuel cost
9 changes due to price changes established by a global market.
10

11 Q. ARE THERE ANY PROCESSES IN PLACE TO DETERMINE IF HECO IS
12 ACQUIRING ITS FUEL SUPPLY AT PRICES THAT ARE REASONABLE?

13 A. Presently, HECO files its fuel supply contracts with the Commission for
14 approval. This process provides the opportunity for the Consumer Advocate
15 and the Commission to examine and evaluate whether HECO has taken
16 appropriate actions to acquire fuel at reasonable terms and pricing. At these
17 kinds of opportunity, issues such as contract terms, including price, can be
18 reviewed. Other issues, such as fuel hedging might also be considered as
19 well. The submission of fuel supply contracts for Commission review and
20 approval is a safeguard for consumers, and provides an opportunity to mitigate
21 the possibility that the Company might recover unreasonable fuel prices and/or
22 price changes through the ECAC.

1 Q. DOES THE COMPANY'S ECAC "PROVIDE THE PUBLIC UTILITY WITH
2 SUFFICIENT INCENTIVES TO REASONABLY MANAGE OR LOWER ITS
3 FUEL COSTS AND ENCOURAGE GREATER USE OF RENEWABLE
4 ENERGY?"

5 A. As previously indicated, the Company's fuel costs are a function of (a) fuel
6 prices and (b) the efficiency of the Company's operation and performance of
7 its generating units. The ECAC's fixed efficiency factors are effectively an
8 incentive in place for HECO's generating unit operations and performance.
9 *This highlights the need to carefully consider and establish a reasonable fixed*
10 *heat rate in the ECAC such that the appropriate incentive is communicated to*
11 *the Company regarding the dispatch and operation of its various supply-side*
12 *sources, as well as its demand-side resources to some degree. Fuel cost*
13 *changes due to changes in fuel prices are passed through the ECAC to*
14 *ratepayers. As previously indicated, fuel prices are not within the Company's*
15 *control and therefore are not manageable by the Company.*

16 With regard to renewables, the ECAC provides HECO with the
17 opportunity to recover or pass through to ratepayers the Company's
18 purchased energy costs for generation provided by independent producers of
19 renewable energy. As explained in the Exhibit D to the Joint Final Statement
20 of Position filed May 11, 2009 and Revised Exhibit C filed June 25, 2009 in the
21 Decoupling Docket (Docket No. 2008-0274), the fixed efficiency factors may
22 incent the utilities to take less renewable energy under certain circumstances.

1 Analysis has shown that the system heat rate worsens because utility
2 generators must often be taken off of economic dispatch to accommodate
3 increased levels of renewable energy. In the Revised Exhibit C filed in the
4 Decoupling Docket, a process was provided under which the re-determination
5 of the fixed efficiency factors would be undertaken, including:

- 6 1. triggers for re-determination of target heat rates;
- 7 2. timing for seeking changes in the heat rate target;
- 8 3. process for the utility to seek a change to the heat rate
9 target outside of rate cases;
- 10 4. justification to change heat rate target; and
- 11 5. effective date of change in target heat rate.

12 Revised Exhibit C also proposed the use of a dead band under sales
13 decoupling for the impact of changes in sales between rate cases, and
14 includes a description of the application of dead bands and the changes to the
15 dead band levels. These matters are addressed in detail in the Revised
16 Exhibit C filed in the Decoupling Docket and in the interest of brevity are
17 incorporated here by reference. The point is that the ECAC with a fixed
18 efficiency factor, modified as circumstances change and the situation dictates
19 (e.g., sales decoupling, addition of large renewable resources, etc.), can
20 provide HECO with incentives to reasonably manage or lower its fuel costs
21 while accommodating greater use of renewable resources.

1 The Integrated Resources Planning ("IRP") or the Clean Energy
2 Scenario Planning² ("CESP") process is the venue where decisions should be
3 made regarding the appropriate balance of reliable resource diversity,
4 compliance with state energy policy and compliance with renewable resource
5 portfolio standards rather than using the ECAC to achieve these objectives.
6 The ECAC essentially should be the risk sharing pass through mechanism for
7 the Company's fuel costs and purchased energy costs (including energy
8 provided by renewable resources) resulting from the implementation of the
9 Company's IRP plan. It is not clear that the elimination of the ECAC would
10 create a significant incentive for a utility company to adopt the greater use of
11 renewables. Further, it is not clear to me how the ECAC can be used to
12 encourage greater use of renewables without either imposing penalties on
13 HECO or increasing costs to ratepayers. An evaluation or a determination
14 must be made as to: (1) whether such punitive measures to the Company
15 and/or ratepayers could reasonably be expected to have the desired effect
16 (i.e., encourage greater use of renewable resources), and (2) that it would be
17 worth the punitive effect borne by HECO and/or ratepayers. Such an
18 evaluation or determination of whether the Company is reasonably considering
19 renewable resource options to meet the customer's energy needs, and

² The IRP process, whose framework was established in Docket No. 6617, was effectively terminated by the Commission's Order Closing Docket filed on November 26, 2008, Docket No. 2007-0084, which terminated the IRP process for the Company. In its place, HECO is working to develop a proposed CESP framework for Commission approval.

1 whether penalties should be assessed for non-performance should be done in
2 the context of the IRP or CESP process. The Commission had established
3 the IRP Framework and the Companies submitted their IRPs to the
4 Commission for review and approval. If the Commission determined that the
5 IRP submitted did not pursue an appropriate amount of renewable resources,
6 the Commission had the authority to modify the IRP. I assume that the CESP
7 framework and process will allow, at a minimum, the same opportunities for
8 the Commission to set the appropriate levels of renewable resources as
9 targets in the approved clean energy scenario resulting from CESP.

10
11 Q. DOES THE COMPANY'S ECAC "ALLOW THE PUBLIC UTILITY TO
12 MITIGATE THE RISK OF SUDDEN OR FREQUENT FUEL COST CHANGES
13 THAT CANNOT OTHERWISE BE REASONABLY MITIGATED THROUGH
14 OTHER COMMERCIALY AVAILABLE MEANS, SUCH AS THROUGH FUEL
15 HEDGING CONTRACTS?"

16 A. HECO includes as exhibit HECO-1040 to direct testimony HECO T-10 a copy
17 of a report by NERA on power cost adjustments and hedging fuel sales that
18 was filed in HECO's 2007 Test Year Rate Case (Docket No. 2006-0386). The
19 NERA report points out that hedging, either by physical means or financial
20 instructions, provides a means for locking in a known price at an added cost
21 and that such costs should be passed on to ratepayers (see HECO-1040,
22 pages 16 - 25). The NERA report proposes budget billing and fixed rate billing

1 as alternatives for smoothing the impact of fuel cost changes on the electric
2 rates charged ratepayers (see HECO-1040, pages 26 - 34). If the Company
3 cannot achieve non-volatile fuel prices through its fuel purchasing plan, it
4 would seem reasonable that customers who desire less month-to-month
5 fluctuation in their electric charges would have the option of levelizing their
6 payments through budget billing that would not charge the customer more
7 than it otherwise would pay over a period of one year.

8
9 Q. WITH RESPECT TO THE FOURTH ITEM "PRESERVE, TO THE EXTENT
10 REASONABLY POSSIBLE, THE PUBLIC UTILITY'S FINANCIAL INTEGRITY"
11 AND THE FIFTH ITEM "MINIMIZE, TO THE EXTENT REASONABLY
12 POSSIBLE, THE PUBLIC UTILITY'S NEED TO APPLY FOR FREQUENT
13 APPLICATIONS FOR GENERAL RATE INCREASES TO ACCOUNT FOR
14 THE CHANGES TO ITS FUEL COSTS," IS THE COMPANY'S ECAC
15 APPROPRIATE FOR CONSIDERATION OF THESE MATTERS?

16 A. I do not believe there is any question that an ECAC is needed to preserve the
17 Company's financial integrity given the fact that fuel and purchase power
18 expense represents approximately 80 percent of the Company's total
19 operating expenses. HECO should be provided a reasonable opportunity to
20 recover the fuel cost and purchased energy expenses incurred with providing
21 electric service to ratepayers without the need to process back-to-back rate
22 applications. HECO's ECAC provides a means for the Company to timely

1 pass through to ratepayers the changes in fuel and purchased energy costs,
2 as such changes occur, between rate case filings. Absent such an ECAC, the
3 Company would need to have more frequent rate case filings during periods of
4 rising fuel prices to recover the increased cost of fuel and purchased energy
5 and maintain the financial integrity of the Company. Even so, the time that it
6 takes to prepare, fully consider and prosecute a rate case filing would put
7 some additional financial risk exposure on the Company. On the flip side,
8 during periods of falling fuel prices the Company would experience a windfall,
9 absent an Order to Show Cause why the rates should not be reduced to
10 recognize the lower fuel costs and the Commission and the Consumer
11 Advocate would be hard pressed to monitor the Company's financial situation
12 and find a method to provide timely rate relief for ratepayers. In either
13 situation, the administrative burdens on the Company, the Commission and
14 the Consumer Advocate are mitigated with the Company's ECAC.

15
16 Q. WHAT CONCLUSIONS SHOULD BE REACHED WITH RESPECT TO THE
17 ACT 162 CONSIDERATIONS OF THE COMPANY'S ECAC?

18 A. The Company's ECAC provides a fair sharing of the risks of fuel costs
19 changes between the Company and its ratepayers in a manner that preserves
20 the financial integrity of the Company without the need for frequent rate filings.

1 **III. REASONABLENESS OF HECO'S PROPOSED PURCHASED POWER**
2 **ADJUSTMENT CLAUSE.**

3
4 Q. DESCRIBE HECO'S PROPOSED PURCHASED POWER ADJUSTMENT
5 CLAUSE.

6 A. Under HECO's proposed Purchased Power Adjustment Clause, capacity,
7 O&M and other non-energy purchased power payments approved by the
8 Commission will be recovered through a purchased power adjustment clause
9 surcharge that will be adjusted monthly and reconciled quarterly. Fuel related
10 expenses and purchased energy expenses will continue to be recovered
11 through base rates and through the ECAC.

12 As stated in my direct testimony (see CA-T-2, pp. 54-56), and noted in
13 the Commission's Interim Decision and Order (see page 14), the proposed
14 Purchased Power Adjustment Clause is to address Section 30 of the Energy
15 Agreement among the State of Hawaii, Division of Consumer Advocacy of the
16 Department of Commerce and Consumer Affairs, and the Hawaiian Electric
17 Companies, executed on October 20, 2008 that resulted from the
18 U.S. Department of Energy Clean Energy Initiative ("Energy Agreement").
19 Since the Consumer Advocate was a party to the Energy Agreement providing
20 for the proposed Purchased Power Adjustment Clause, I primarily looked to
21 issues of implementation and quantification in assessing the reasonableness
22 of this surcharge.

1 Q. HOW DID YOU ASSESS THE REASONABLENESS OF HECO'S
2 PROPOSED PURCHASED POWER ADJUSTMENT CLAUSE?

3 A. The State of Hawaii's energy policy includes the acquisition and increased role
4 of renewable energy through purchased power arrangements. In connection
5 with implementing that policy, it is reasonable to have mechanisms in place
6 that provide the utility the opportunity to recover the purchased power cost
7 incurred from third-party resources under arrangements approved by the
8 Commission.

9 The Commission and the Consumer Advocate will continue to have the
10 opportunity to review, and the Commission will continue to approve,
11 purchased power resources that HECO would procure that would be
12 includable in the amounts to be passed through the purchased power
13 adjustment clause. After the purchased power resource is procured, the
14 Consumer Advocate and the Commission will have the opportunity to review
15 the costs from the purchased power resource that are includable in the
16 purchased power adjustment clause.

17 Finally, HECO indicates the risks and imputed debt associated with
18 purchased power obligations, as viewed by the financial community rating
19 agencies, differs depending on whether purchased power costs are recovered
20 in base rates or through a power cost adjustment surcharge mechanism
21 (see HECO's Rate Case Update T-20, pages 1 – 6).

1 Q. DO YOU HAVE ANY OTHER CONCERNS ABOUT THE
2 REASONABLENESS OF THIS CLAUSE?

3 A. As stated in my direct testimony, I am generally satisfied with the purpose of
4 the clause and the manner that the clause will assess and pass through costs
5 to customers. Since HECO indicated that the purchased power adjustment
6 clause will be adjusted monthly and reconciled quarterly, I recommended in
7 my direct testimony that HECO be required to file its calculations with the
8 Consumer Advocate and the Commission, at least quarterly and that such
9 calculations can be reviewed by the Consumer Advocate and the Commission,
10 to ensure that customers are appropriately charged for purchased power
11 costs. Furthermore, the Commission should require HECO's filing to include
12 all necessary workpapers and supporting documentation that would allow the
13 Consumer Advocate, the Commission and other parties to validate that HECO
14 is not recovering costs more than once through the different cost recovery
15 mechanisms beyond base rates that will be available to HECO.

16

17 IV. CONCLUSION.

18 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?

19 A. Yes, it does.

ST-3

S. CARVER

SUPPLEMENTAL TESTIMONY AND EXHIBITS

OF

STEVEN C. CARVER

**ON BEHALF OF
THE DIVISION OF CONSUMER ADVOCACY**

**SUBJECT: HECO Interim D&O Changes, HCEI-related Costs, General
Expense Increases, A&G Maintenance, Book
Depreciation/ADIT, Test Year & 13-Month Average Rate
Base, Pension and OPEB Expense**

TABLE OF CONTENTS

TESTIMONY TOPIC		EXHIBIT REFERENCE	PAGE REF.
I.	HECO's Interim D&O Changes		3
II.	HCEI-Related Costs	CA-S300	6
III.	General Expense Increases		8
IV.	A&G Maintenance		13
V.	Book Depreciation & ADIT	CA-S301	16
VI.	Test Year & 13-Month Average Rate Base		18
VII.	Pension & OPEB Expense - Regulatory Accounting	CA-S302 CA-S303	23

Description of Exhibits

CA-S300	HCEI-Related Costs Per Settlement Agreement
CA-S301	Revised CA Schedule C-22, Depreciation and Amortization
CA-S302	Revised CA Schedule C-14, Pension & OPEB Cost Adjustment
CA-S303	CA Pension Tracker Illustrations

SUPPLEMENTAL TESTIMONY OF STEVEN C. CARVER

1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A. My name is Steven C. Carver. My business address is P.O. Box 481934,
3 Kansas City, Missouri 64148.

4

5 Q. ARE YOU THE SAME STEVEN C. CARVER THAT PREVIOUSLY
6 SPONSORED DIRECT TESTIMONY IN THIS PROCEEDING ON BEHALF OF
7 THE CONSUMER ADVOCATE?

8 A. Yes. As described in my direct testimony, Utilitech, Inc. was retained by the
9 Department of Commerce and Consumer Affairs, Division of Consumer
10 Advocacy (hereinafter "Consumer Advocate" or "CA") to review and respond to
11 that rate application filed by Hawaiian Electric Company, Inc. (hereinafter
12 "HECO" or "Company") (hereinafter the Consumer Advocate, HECO and the
13 Department of Defense ("DOD") may be specifically and collectively referred to
14 as "Parties") and to prepare direct testimony for filing with this Commission
15 regarding the issues identified during the course of our review.

16

17 Q. ARE YOU STILL APPEARING ON BEHALF OF THE CONSUMER ADVOCATE?

18 A. Yes.

19

1 Q. PLEASE SUMMARIZE THE PURPOSE OF YOUR TESTIMONY.

2 A. On July 2, 2009, the Commission issued an Interim Decision and Order ("Interim
3 D&O") in this proceeding. In addition to the two issues that were not resolved by
4 the Parties through settlement discussions and were scheduled for hearing,¹ the
5 Interim D&O identified other areas of interest to the Commission on which the
6 Parties may file additional testimony. Generally, my supplemental testimony will
7 address certain of those additional areas identified by the Commission, including:

- 8 • HECO's proposed changes to comply with the Interim D&O;
- 9 • the identification of certain HCEI-related implementation or research and
10 development costs addressed in the Settlement Agreement;
- 11 • general expense increases;
- 12 • A&G maintenance normalization;
- 13 • book depreciation and related ADIT reserve effects;
- 14 • thirteen-month average rate base;
- 15 • and pension and OPEB expenses.

16 Mr. Michael Brosch (CA-ST-1 and CA-ST-5), Mr. Joseph Herz (CA-ST-2)
17 are also sponsoring supplement testimony on behalf of the Consumer Advocate
18 to address certain additional areas identified in the Interim D&O.

¹ Return on common equity and informational advertising.

1 I. HECO'S INTERIM D&O CHANGES.

2 Q. IN ORDERING PARAGRAPH 2 OF THE INTERIM D&O, THE COMMISSION
3 DIRECTED HECO TO FILE REVISED SCHEDULES TO REMOVE CERTAIN
4 COSTS, INCLUDING A REFERENCE TO SECTION II.1, FROM THE AMOUNT
5 OF INTERIM RATE RELIEF. ARE YOU FAMILIAR WITH THE INTERIM D&O?

6 A. Yes.

7
8 Q. HAVE YOU REVIEWED HECO'S REVISIONS TO THE AMOUNT OF INTERIM
9 RELIEF THAT WAS FILED WITH THE COMMISSION ON JULY 8, 2009, IN
10 RESPONSE TO THE INTERIM D&O?

11 A. Yes. Exhibit 3 of HECO's July 8, 2009 filing² (hereinafter the "July 8th Filing")
12 described the various adjustments proposed by the Company to bring the
13 amount of interim relief into compliance with the Interim D&O. These
14 adjustments are numerically summarized on HECO Attachment A. Mr. Brosch
15 (CA-ST-1) and I have reviewed the Company filing and supporting
16 documentation. I have also participated in a conference call with HECO
17 personnel to discuss the Company workpapers supporting the wage-related
18 adjustments.

² The July 8, 2009, filing by HECO was captioned: Docket No. 2008-0083 - Hawaiian Electric 2009 Test Year Rate Case, REVISED Schedules Resulting from Interim Decision and Order.

1 Q. ON JULY 15, 2009, THE CONSUMER ADVOCATE FILED COMMENTS ON
2 HECO'S JULY 8TH FILING RESPONDING TO THE INTERIM D&O. ARE YOU
3 FAMILIAR WITH THE COMMENTS OF THE CONSUMER ADVOCATE?

4 A. Yes. The Consumer Advocate's comments expressed the belief that HECO'S
5 July 8th Filing was conservatively prepared and in compliance with the Interim
6 D&O.

7
8 Q. PLEASE IDENTIFY THE PORTIONS OF HECO'S JULY 8TH FILING THAT YOU
9 REVIEWED.

10 A. In order to expedite review by the Consumer Advocate, HECO's compliance filing
11 adjustments were apportioned between Mr. Brosch and I based on the general
12 division of responsibilities from the start of this engagement. Consequently, I
13 reviewed the HECO response in the areas of HCEI employee positions, merit
14 wage rates, CT-1 elimination and the effect of commodity prices on T&D
15 materials and supplies.

16
17 Q. IN THESE AREAS, PLEASE EXPLAIN WHY YOU BELIEVE HECO'S
18 ADJUSTMENTS WERE CONSERVATIVELY PREPARED.

19 A. The two labor related adjustments were prepared using what I believe are
20 conservative assumptions. Regarding the adjustment for HCEI employee
21 positions (Interim D&O Section II.1(b) and HECO Exhibit 3, pages 3 through 5),
22 the Company removed 100% of the applicable labor costs and related employee

1 benefits and payroll taxes previously included in the 2009 test year expense
2 forecast as part of HECO's December Rate Case Update. The Company has
3 indicated that the employee positions, identified as being related to HCEI
4 programs, have other work activities and responsibilities outside of HCEI
5 programs. In order to comply with its interpretation of the Interim D&O, however,
6 the Company removed 100% of the labor and benefits costs included in expense
7 for these positions, rather than limit the removal to a partial allocation of such
8 costs between HCEI and non-HCEI activities.

9 The Interim D&O also restricted merit employee wage levels "to 2007 or
10 the most recent actual labor costs filed with the commission, taking into account
11 the vacancy rate agreed upon by the Parties on pages 22 and 23 of the
12 Settlement Agreement." See Interim D&O Section II.2(c). In response, HECO
13 (Exhibit 3, pages 11 through 13) quantified an adjustment to merit labor expense
14 employing standard labor rates at year-end 2007 and merit labor hours from its
15 direct filing, without any offset for the agreed to vacancy rate effects. In other
16 words, the merit pay adjustment presented by HECO in the July 8th Filing
17 appears to produce a larger reduction to O&M expense than would have been
18 quantified if the vacancy rate had been considered in calculating the adjustment.
19 Based on this understanding, the merit adjustment appears to be conservative.

1 **II. HCEI-RELATED COSTS.**

2 Q. ORDERING PARAGRAPH 2 OF THE INTERIM D&O, DIRECTING HECO TO
3 REMOVE CERTAIN COSTS FROM THE AMOUNT OF INTERIM RATE RELIEF,
4 ALSO REFERS TO SECTION II.1. WHAT IS THE SUBJECT OF SECTION II.1?

5 A. Section II.1 of the Interim D&O concerns the Commission's discussion and
6 direction that certain HCEI-related items should be removed from the amount of
7 interim relief as not passing the "probable entitlement" test because those
8 HCEI-related items have not yet been approved by the Commission. As part of
9 HECO's July 8th Filing, at page 6 of HECO Exhibit 3, the Company discusses
10 HCEI-Related Outside Services and concludes that no further adjustment was
11 necessary.³

12 On July 15, 2009, the Consumer Advocate submitted its response to
13 HECO's July 8th Filing, generally stating that the Company's revisions to the
14 quantification of interim relief are in compliance with the Interim D&O. However,
15 the Consumer Advocate also advised the Commission that the July 8th Filing did
16 not address or propose adjustments for certain non-labor costs that are identified
17 as HCEI-related implementation costs or research and development ("R&D")
18 study costs in the joint Stipulated Settlement Letter filed with the Commission on
19 July 15, 2009.⁴ The Consumer Advocate expressed its uncertainty whether the

3 Also, see Column D of Attachment A (pages 1 and 2) showing no adjustment proposed by HECO associated with HCEI-Related Outside Services.

4 See the Stipulated Settlement Letter, Exhibit 1, pages 18-22, and pages 5-6 of HECO's Statement of Probable Entitlement, filed on May 18, 2009.

1 Commission meant to exclude only incremental HCEI costs identified in the
2 Interim D&O from the amount of interim relief or also intended the exclusion of all
3 costs related to programs or initiatives associated with the HCEI Agreement.
4

5 Q. WHY ARE YOU DISCUSSING HCEI-RELATED COSTS IN THIS
6 SUPPLEMENTAL TESTIMONY?

7 A. Attachment 1 to the Consumer Advocate's reply filed on July 15, 2009,
8 represents a table showing the amount of HCEI-related implementation costs
9 and R&D study costs that still remain within the amount of HECO's revised
10 calculation of interim relief of \$61,098,000. Because of the Consumer
11 Advocate's uncertainty as to the intent of the Interim D&O to include or exclude
12 these costs from the amount of interim relief, the Consumer Advocate
13 determined that it was appropriate to so communicate the amount of such cost to
14 the Commission. I prepared that Attachment 1 for the Consumer Advocate and
15 have appended a copy to this supplemental testimony as Exhibit CA-S300.
16

17 Q. IS THE CONSUMER ADVOCATE RECOMMENDING THE INCLUSION OR
18 EXCLUSION OF THESE HCEI-RELATED COSTS FROM THE AMOUNT OF
19 INTERIM RELIEF THE COMMISSION SHOULD AUTHORIZE FOR HECO?

20 A. The Consumer Advocate is not recommending the inclusion or exclusion of these
21 costs at this time. Rather, the Consumer Advocate is simply advising the
22 Commission that the Settlement Agreement and HECO's revised interim relief

1 request includes \$1,491,000 of these HCEI-related costs. Whether it was the
2 intent of the Interim D&O to include or exclude these costs from the amount of
3 interim relief to be granted HECO is for the Commission to determine.
4

5 **III. GENERAL EXPENSE INCREASES.**

6 Q. AT PAGE 16, SECTION III.(J) OF THE INTERIM D&O, THE COMMISSION
7 NOTED THAT THERE APPEARS TO BE SIGNIFICANT INCREASES IN
8 CERTAIN EXPENSES BETWEEN THE 2007 TEST YEAR INTERIM AWARD
9 AND THE 2009 TEST YEAR. COULD YOU EXPLAIN THE CONSUMER
10 ADVOCATE'S APPROACH TO REVIEWING HECO'S FORECAST OF
11 OPERATING AND MAINTENANCE EXPENSE IN THE CONTEXT OF A
12 GENERAL RATE CASE?

13 A. Yes. With the exception of the State of California, Hawaii's regulatory
14 requirement to employ a forecast test year is rather unique in my regulatory
15 experience, as most State regulatory jurisdictions use a historic test year with
16 consideration of certain known and measurable changes occurring subsequent
17 to the historic test year. Since Hawaii's utility rate filings rely on a forecast test
18 year, Utilitech has worked with the Consumer Advocate over the years to
19 develop a forecast review and evaluation approach unique to Hawaii's test year
20 requirements.

21 Rather than simply rely on recent trends in historic operations and
22 maintenance ("O&M") expenses to assess utility test year expense forecasts,

1 several analytical techniques are employed to drill down into the detailed forecast
2 documentation compiled by the utility to support its rate filing. The following
3 outline generally summarizes those techniques:

- 4 • Obtain and review the detailed exhibits and supporting workpapers
5 prepared and relied upon by each utility witness, including
6 hardcopy documents and underlying magnetic files and utility
7 variance analyses.
- 8 • Submit standardized information requests applicable to each
9 subject matter expert for additional labor (CA-IR-1),
10 non-labor (CA-IR-2) and other forecast workpapers or documents
11 (CA-IR-3) developed in preparation of the rate case forecast but not
12 prefiled with direct testimony. This information is obtained in both
13 hardcopy and magnetic file formats.
- 14 • Schedule informal interviews with key utility subject matter
15 witnesses (e.g., production; transmission and distribution; customer
16 service; customer accounts; administrative and general; operating
17 and miscellaneous revenue; plant and reserve; income tax expense
18 and ADIT reserve; taxes other than income taxes; cash working
19 capital; wage, salary and employee counts; employee benefits;
20 etc.) for the purpose of walking through the detailed workpapers to
21 identify key changes and cost drivers for subsequent follow-up.

- 1 • Submit information requests across multiple sets to follow-up on
2 information communicated during the informal interview process
3 and to obtain data confirmation, additional documentation and
4 rationale for assumptions or other factors underlying the test year
5 forecast.

6 By definition, the Hawaii forecast test year is based on estimates of future costs
7 rather than historic, actual costs. As a result, the above technique is somewhat
8 similar to what is employed in a historic test year environment but is decidedly
9 focused on detailed data underlying utility forecasts and estimates. There may,
10 be times, depending on the circumstances, that historical averaging may be
11 relied upon (e.g., expense normalization, uncollectible factors, etc.). But
12 because Hawaii statutes require the use of a forecast test year, historical data
13 may not be reliable for test year purposes due to expected future changes that
14 need to be considered (e.g., wage/salary increases, actuarial study revisions,
15 new plant addition, etc.).

16
17 Q. HAS HECO'S FORECAST OF 2009 TEST YEAR O&M EXPENSES
18 INCREASED SINCE THE 2007 RATE CASE TEST YEAR, DOCKET
19 NO. 2006-0386?

20 A. Yes. O&M expenses have generally increased over time. While I have not
21 prepared a specific comparative analysis of labor and non-labor cost trends for
22 purposes of this supplemental testimony, the direct testimony of each HECO

1 witness with primary responsibility for major categories of expense have prefiled
2 comparative exhibits and variance analyses that are reviewed by and often serve
3 as the basis for information requests submitted by the Consumer Advocate.
4

5 Q. DOES THIS TECHNIQUE YOU DESCRIBE RESULT IN THE REVIEW OF
6 EVERY DOLLAR OF FORECAST EXPENSE BY THE CONSUMER
7 ADVOCATE?

8 A. No. The utility's preparation of the base test year forecast spans many months
9 and involves many more utility employees than those that file direct testimony.⁵
10 The detailed, bottom-up forecast process employed by HECO can be reviewed,
11 evaluated and adjusted by the Consumer Advocate, but not replicated within the
12 time and resource constraints of a typical rate case proceeding.
13

14 Q. ARE THE INDIVIDUAL ADJUSTMENT SCHEDULES SET FORTH IN
15 EXHIBIT CA-101 THE RESULT OF THESE CONSUMER ADVOCATE REVIEW
16 TECHNIQUES?

17 A. Yes.

⁵ See, for example, HECO's responses to CA-IR-1, CA-IR-2 and CA-IR-3. A standard element of each of these information requests is for a listing of the Company employees involved in the preparation of budgeted staffing, labor hour, labor costs, and non-labor costs.

1 Q. DO YOU HAVE ANY FINAL COMMENTS ON THIS PORTION OF THE
2 INTERIM D&O?

3 A. A regulated utility has the burden of supporting the reasonableness of any
4 requested change in its rates and tariffs. I would expect that HECO will provide a
5 much more detailed response to the Commission's Interim D&O than has been
6 addressed herein. Nevertheless, the Consumer Advocate's direct testimonies
7 and exhibits represent the result of months of effort and detailed review of
8 voluminous data accompanying a utility filing and documents supplied in
9 response to formal discovery.

10



1 **IV. A&G MAINTENANCE.**

2 Q. IN SECTION IV OF THE INTERIM D&O, THE COMMISSION DIRECTED THE
3 PARTIES TO PROVIDE WITNESSES AT THE EVIDENTIARY HEARING
4 CAPABLE OF ANSWERING QUESTIONS AS TO THE REASONABLENESS OF
5 THE SETTLEMENT AGREEMENT IN FIVE IDENTIFIED AREAS. AT PAGE 17,
6 SECTION IV.(B) THE COMMISSION IDENTIFIES A&G MAINTENANCE
7 NORMALIZATION AS ONE OF THE AREAS OF INTEREST. ARE YOU
8 FAMILIAR WITH THIS PORTION OF THE TESTIMONY AND SETTLEMENT
9 AGREEMENT?

10 A. Yes. My direct testimony presented the Consumer Advocate's position on this
11 issue.⁶

12

13 Q. ONE OF THE POINTS RAISED IN SECTION IV.(B) OF THE INTERIM D&O IS
14 THAT THE COMMISSION AGREES WITH THE INITIAL AVERAGING
15 POSITION OF THE CONSUMER ADVOCATE FOR NORMALIZATION
16 PURPOSES, BUT INDICATES THAT THE AVERAGE SHOULD BE BASED
17 ON 2006-2008 ACTUALS AND EXCLUDE THE 2009 FORECAST. DO YOU
18 HAVE ANY COMMENT?

19 A. Yes. While formulating the normalization methodology presented in the
20 Consumer Advocate's direct filing, consideration was given to using an average

6 Carver direct testimony (CA-T-3), pp. 60-63.

1 of the 2006-2008 actual nonrecurring A&G maintenance expense. However, this
2 normalization approach was not proposed due to the recent observed increases
3 in actual nonrecurring A&G maintenance costs coupled with HECO's forecasts
4 for 2009 and 2010, all heavily influenced by the Ward parking structure and Ward
5 baseyard maintenance projects. For ease of reference, the following table
6 summarizes this information:

(000's)	Actual Average	CA Proposed	HECO Update	Settlement
2006 Actual	\$ 93	\$ 93		
2007 Actual	363	363		
2008 Actual	1,330	1,330	\$ 880	
2009 FCST		1,012	1,072	
2010 FCST			700	
Average	<u>\$ 595</u>	<u>\$ 700</u>	<u>\$ 884</u>	
Proposed		<u>\$ 700</u>	<u>\$ 969</u>	<u>\$ 824</u>

Sources: Exhibit CA-101, Schedule C-18; HECO T-14 Update, p. 19;
Settlement Agreement, p. 55.

7
8 While the Consumer Advocate does not necessarily disagree with the
9 Commission's stated preference for an average of historical data for
10 normalization purposes, the increasing cost trend pointed in another direction for
11 purposes of this case. Hopefully, the extensive nonrecurring maintenance
12 projects that have been occurring at the Ward facility will reach conclusion by the
13 Company's next rate case. In the meantime, the Consumer Advocate's initial
14 averaging approach balanced the early years of relatively limited nonrecurring
15 maintenance and the more extensive maintenance in 2008 and planned for 2009.
16 In that next HECO rate case, the facts and circumstances could lead the

1 Consumer Advocate to recommend a normalization methodology that may or
2 may not be a historical averaging approach,

3 As stated at page 55 of the Settlement Agreement, the Consumer
4 Advocate did not agree with the methodology employed by HECO nor accept the
5 DOD's proposed methodology, although the \$824,000 amount was agreed as
6 acceptable solely for settlement purposes and only for this rate case. The
7 acceptability of the \$824,000 for settlement purposes was due to the fact that the
8 positions of the parties were fairly narrowly bounded between \$700,000
9 and \$969,000, with the settlement value falling mid-range.
10

11 Q. SECTION IV.(B) OF THE INTERIM D&O ALSO REFERRED TO \$145,000 OF
12 PARKING STRUCTURE COSTS THAT THE PARTIES AGREED SHOULD BE
13 CAPITALIZED, INDICATING THAT THOSE COSTS SHOULD BE REMOVED
14 PRIOR TO ANY AVERAGING CALCULATIONS. DO YOU HAVE ANY
15 INFORMATION REGARDING THE \$145,000?

16 A. Yes. The \$145,000 that is capital-related is discussed in HECO's response
17 to CA-IR-348. This amount was included in the \$525,000 2009 Ward Baseyard
18 Project set forth in the HECO T-14 Update, page 19. Referring to
19 Exhibit CA-101, Schedule C-18, footnote (b), this \$145,000 amount was removed
20 from HECO's 2009 forecast amount in quantifying the Consumer Advocate's
21 original normalization adjustment.
22

1 **V. BOOK DEPRECIATION & ADIT.**

2 Q. SECTION IV.(C)2 OF THE INTERIM D&O OBSERVES THAT THE \$1,098,000
3 OF BOOK DEPRECIATION EXPENSE AND \$417,000 OF ADIT APPEARING
4 ON PAGE 75 OF EXHIBIT 1 OF THE SETTLEMENT AGREEMENT ARE NOT
5 SUPPORTED BY THE REFERENCED "CA-101, SCHEDULE C-22." THE
6 INTERIM D&O THEN STATES THAT THE PARTIES MAY PROVIDE
7 WORKPAPERS SHOWING THE CALCULATIONS UNDERLYING THE BOOK
8 DEPRECIATION ADJUSTMENT. ARE YOU FAMILIAR WITH EXHIBIT CA-101,
9 SCHEDULE C-22?

10 A. Yes. I prepared and sponsored CA Schedule C-22 in direct testimony.⁷

11

12 Q. EXHIBIT CA-101, SCHEDULE C-22 SHOWS AN ADJUSTMENT TO BOOK
13 DEPRECIATION AND AMORTIZATION EXPENSE OF \$(2,197,000). WHY
14 DOES PAGE 75 OF EXHIBIT 1 OF THE SETTLEMENT AGREEMENT REFER
15 TO A NET REDUCTION TO BOOK DEPRECIATION EXPENSE OF \$1,098,000?

16 A. Subsequent to the filing of the Consumer Advocate's direct testimony and
17 exhibits, the Consumer Advocate was informed that HECO had inaccurately
18 forecast the amount of net unrecovered amortization appearing on line 3 of
19 CA Schedule C-22. Instead of \$1,924,000, the amount of remaining amortization
20 should have been \$2,198,000.

7 See CA-T-3, pp.86-89.

1 Pursuant to further settlement discussions between the parties, the
2 Consumer Advocate agreed to a two-year prospective amortization of the
3 corrected amount of \$2,198,000. See pages 60 and 61 of Exhibit 1 of the
4 Settlement Agreement.

5 When the various exhibits and attachments to the Settlement Agreement
6 were compiled, the revision to CA Schedule C-22, supporting the \$1,098,000
7 referenced in the Interim D&O, was not among the documents accompanying the
8 Settlement Letter.

9
10 Q. WAS A REVISED CA SCHEDULE C-22 PREPARED DURING THE
11 SETTLEMENT DISCUSSIONS THAT SUPPORTS THE \$1,098,000
12 REDUCTION TO DEPRECIATION EXPENSE?

13 A. Yes. Exhibit CA-S301 attached hereto represents that revised
14 CA Schedule C-22.

15
16 Q. IS THE RELATED \$417,000 INCREASE TO THE ADIT RESERVE QUANTIFIED
17 ON EXHIBIT CA- S301?

18 A. No. As explained at page 75 of Exhibit 1 to the Settlement Agreement, the
19 reduction in book depreciation and amortization expense of \$1,098,000 results in
20 an increase to the 2009 year-end ADIT reserve of \$427,000
21 (i.e., \$1,098,000 x 38.91%), which has a corresponding reduction to average rate

1 base by one-half of this change or \$214,000 (i.e., $50\% \times \$427,000 = \$213,500$, or
2 rounded to \$214,000).

3
4 **VI. TEST YEAR & 13-MONTH AVERAGE RATE BASE.**

5 Q. SECTION IV.(D) OF THE INTERIM D&O REFERS TO THE TWO POINT
6 AVERAGING TECHNIQUE USED FOR RATE BASE, AS DISCUSSED AT
7 PAGE 64 OF EXHIBIT 1 OF THE SETTLEMENT AGREEMENT. THE
8 COMMISSION THEN REQUESTED THE PARTIES TO FILE TESTIMONY
9 DISCUSSING WHETHER THIS METHOD OR AN ALTERNATIVE
10 THIRTEEN-MONTH AVERAGE WOULD BE MORE APPROPRIATE, GIVING
11 LESS WEIGHT TO LARGE LATE-YEAR CAPITAL ADDITIONS LIKE CT-1.
12 ARE YOU FAMILIAR WITH RATE BASE VALUATION APPROACHES?

13 A. Yes. My direct testimony (CA-T-3, pages 12 through 17) generally discusses the
14 ratemaking equation and various approaches to test year selection (i.e., historic
15 vs. forecast) and application (i.e., average vs. year-end). One of the key
16 elements for the ratemaking equation to function properly is that the components
17 comprising the equation (i.e., rate base, revenues, expenses and rate of return)
18 must be reasonably representative of ongoing levels, internally consistent and
19 comparable.

20 In my experience in Hawaii dating back to the early 1990's, this
21 Commission has used a forecast test year and employed an average approach.
22 For rate base, the average is a two-point average of beginning and ending test

1 year balances, sometimes referred to as the "simple average." For revenue and
2 expenses, the average concept does not allow annualization of revenues or
3 expenses (e.g., volumes or prices) to year-end levels.
4

5 Q. HAVE YOU SEEN REGULATORY COMMISSIONS APPLY A
6 THIRTEEN-MONTH AVERAGE APPROACH FOR RATE BASE VALUATION
7 PURPOSES?

8 A. Yes. However, the use of a thirteen-month average is typically limited to a
9 historic test year and to rate base components that tend to fluctuate from month
10 to month with no discernable trend – such as, materials and supplies,
11 prepayments, customer deposits, customer advances, etc. While there are
12 certainly exceptions, historic test years normally employ year-end balances for
13 the other rate base components that do show an upward or downward trend, like
14 plant in service, accumulated depreciation reserve, accumulated deferred income
15 tax reserve, etc.
16

17 Q. WHY DID THE CONSUMER ADVOCATE RELY ON THE TWO-POINT
18 AVERAGE APPROACH TO VALUE RATE BASE FOR PURPOSES OF HECO'S
19 2009 FORECAST TEST YEAR?

20 A. The Consumer Advocate applied the two-point average approach to rate base for
21 several reasons.

22 • This approach is consistent with long standing Commission practice.

- 1 • If the valuation technique or method were to be altered, it would be
- 2 important to identify which items should be modified and assess whether
- 3 there are other forecast components that also merit revision.
- 4 • Campbell Industrial Park ("CIP") CT-1 was expected to be completed and
- 5 placed in service during the month of July 2009, approximating the
- 6 mid-year convention presumed by a two-point average.
- 7 • Capital projects may be completed and placed in service throughout the
- 8 year – some early and some late. The two-point average method treats all
- 9 projects on a consistent basis, regardless of completion.

10

11 Q. IN YOUR OPINION, ARE THERE PRACTICAL LIMITATIONS TO THE USE OF

12 A THIRTEEN-MONTH AVERAGE APPROACH TO VALUE RATE BASE IN A

13 FORECAST TEST YEAR ENVIRONMENT?

14 A. Yes. By its very nature, a forecast test year is built on a multitude of estimates

15 and assumptions. For purposes of forecasting year-end plant in service, the

16 Company must provide its best estimate of when individual construction projects

17 are expected to be completed and placed into utility service. Under a two-point

18 average approach, the critical determination is to get the "year" (e.g., 2008, 2009,

19 2010, etc.) of project completion and in-service correct.

20 Under a thirteen-month average approach, the forecasting emphasis must

21 be even more precise to accurately identify the month of the forecast test year

22 that each capital project is most likely to be completed and placed into utility

1 service. In my opinion and experience, adoption of a thirteen-month average
2 approach would imply a much higher degree of precision in the utility rate case
3 forecast process than actually exists.

4 If, for future rate proceedings, the parties were required to deal with a
5 13-month average for all rate base estimates, this would most likely lead to a
6 significant increase in the amount of work and issues that might be at dispute.
7 Currently, the Consumer Advocate generally highlights those capital projects
8 projected to be completed near the end of a test period for additional scrutiny
9 regarding the completion date. Using a 13-month average, the Company would
10 have to provide significantly more documentation to support the asserted
11 completion date and the Consumer Advocate would have to conduct additional
12 tests in order to attempt to identify the reasonable completion date narrowed to a
13 single month, rather than a year.

14
15 Q. SO, IS IT YOUR OPINION THAT THE COMMISSION HAS NO OPTION BUT TO
16 CONTINUE TO USE THE TWO-POINT AVERAGE APPROACH EVEN IF
17 FACTS AND CIRCUMSTANCES SUGGEST THAT CIP CT-1 WILL NOT BE
18 COMPLETED AND PLACED INTO UTILITY SERVICE UNTIL LATE IN 2009?

19 A. No. I believe that alternatives could be considered. However, it might not be
20 appropriate to implement those alternatives in the instant proceeding, absent
21 advance notice to the utility. The Commission may wish to explore those
22 alternatives in a separate proceeding or in a work shop or a task force outside of

1 a pending rate application, where the results of that effort could then be adopted
2 on a prospective basis. Implementing an alternative methodology in the instant
3 proceeding, especially for one item, would cause internal inconsistencies in
4 comparison to the methodology used to recognize other rate base items.

5 While it is my understanding that the Commission has, under the broad
6 authority granted to the Commission, the ability to require something other than
7 the two-point average approach in the instant proceeding, such as a 13-month
8 average, it might be inappropriate to do so at this time. Such a decision could
9 result in unintended consequences.

10 For instance, the need for and timing of a rate case filing by a regulated
11 utility may be driven, in part, by the planned completion of a major construction
12 project. If the major project were expected to be completed early in the first half
13 of the forecast test year and a 13-month average or some other weighting
14 technique were employed, the determination of the calculated revenue increase
15 would approach a full "annual" effect the closer the completion date is to
16 January 1.

17 Similarly, the unintended and unplanned slippage of a major project's
18 completion schedule late in the forecast year would result in fractional rate relief
19 the closer the expected completion date is to December 31. Depending on the
20 magnitude of the major project on overall revenue requirement, a fractional rate

1 award could result in the immediate filing of another rate case to implement the
2 balance of the needed rate relief.⁸

3 With advance notice of such a weighting technique, a utility may elect to
4 alter the timing of when to file a rate case based on whether completion of the
5 major construction project is highly likely to occur early or late in the forecast test
6 year.

7
8 **VII. PENSION & OPEB EXPENSE – REGULATORY ACCOUNTING.**

9 Q. SECTION IV.(E) OF THE INTERIM D&O REFERS TO THE HIGH AMOUNT OF
10 PENSION AND OPEB COST INCLUDED IN THE SETTLEMENT AGREEMENT
11 (AT PAGES 53 AND 54) AND EXPRESSES COMMISSION CONCERN FOR
12 POTENTIAL OVER-RECOVERY. ARE YOU FAMILIAR WITH THESE
13 MATTERS?

14 A. Yes. My direct testimony (CA-T-3, pages 21 through 32) discusses several
15 subtopics relevant to this portion of the Interim D&O: (i) the continuation and
16 operation of the pension and OPEB tracking mechanisms implemented in
17 HECO's last rate case (Docket No. 2006-0386) and (ii) the Consumer Advocate
18 adjustments⁹ to reflect the 2009 actuarial study results and the rate base

8 This scenario of unintended consequences presumes that there is no approved decoupling
mechanism or related revenue adjustment mechanism in a form substantially similar to those
presented to the Commission in Docket No. 2008-0274.

9 See Exhibit CA-101, Schedules C-14, B-2 and B-7.

1 recognition of regulatory asset/liability and ADIT reserve effects resulting from
2 the tracking mechanisms.

3
4 Q. PLEASE DISCUSS THE CONCERN ABOUT OVER-RECOVERY.

5 A. At page 20, the Interim D&O states the concern, as follows:

6 On pages 53 and 54 of the Settlement Agreement, the Parties
7 agreed to collect through rates \$14,042,000 of pension and
8 other post employment benefit ("OPEB") contributions. This
9 high amount of pension and OPEB contributions is in response
10 to a reduction in the value of plan assets and a decrease in the
11 return of pension assets. If the next rate case's test year is
12 2011, rates from this proceeding could be in effect for two years.
13 This could facilitate revenue collection in excess of that needed
14 to ensure the solvency of the pension and OPEB funds. The
15 commission is concerned about such over-recovery as well as
16 the potential for actual contributions to fall below the amount
17 recovered through rates if an economic recovery improves asset
18 value and performance. The Parties may provide testimony
19 describing whether the pension and OPEB funds are externally
20 managed "lock box" funds and whether there are any
21 mechanisms to prevent contributions from being used for
22 general utility operations or given to shareholders. The Parties
23 should also describe what mechanisms, if any, ensure that
24 HECO contributes to the pensions and OPEB funds the amount
25 it recovers for these costs through rates.

26
27 The Consumer Advocate very much appreciates the Commission's concern that
28 the pension and OPEB costs included in rates are reasonable and that ratepayer
29 interests are protected in light of the "high amount" of such costs included in the
30 Settlement Agreement. Given the complexity of the Commission's inquiries, the
31 remainder of this testimony section will address the following key points:

- 32 • What is the amount of pension and OPEB costs that have been
33 included in the Settlement Agreement?
34

- How does the amount of pension and OPEB costs included in rates relate to the amount of contributions made to external funds?
- Are there mechanisms that have been or should be implemented to protect ratepayer interests and to ensure that the amount of fund contributions are appropriate?

Q. DOES THE \$14,042,000 REFERENCED IN THE ABOVE EXCERPT FROM THE INTERIM D&O REPRESENT THE TOTAL AMOUNT OF PENSION AND OPEB COSTS THE SETTLEMENT AGREEMENT PROPOSES TO INCLUDE IN RATES?

A. No. The \$14,042,000 amount referenced in the Interim D&O is the net O&M expense adjustment to the amount of pensions and OPEB expense HECO included in its December Rate Case Update. Attached hereto as Exhibit CA-S302 is a revised CA Schedule C-14 showing the calculation of the \$14,042,000 employee benefit expense adjustment. The revised 2009 pension and OPEB forecast amounts¹⁰ set forth on Exhibit CA-S302 also tie to HECO T-13, Attachment 2 of the Final Settlement. For reference purposes, the following table recasts the amounts from Exhibit CA-S302 to more clearly show the revised 2009 actuarial forecast of total NPPC and NPBC and how those amounts are allocated to O&M expense:

¹⁰ In response to DOD-IR-101, HECO provided a revised 2009 forecast of net periodic pension costs ("NPPC") prepared by its actuarial consultant that increased NPPC from 14,623,000 to \$31,488,000 (before allocation between expense and capital accounts). OPEB costs are also identified as net periodic benefit costs ("NPBC").

(000's)	Pensions (NPPC)	OPEBs (NPBC)	Total
2009 Revised NPPC/NPBC	\$ 31,489	\$ 6,923	\$ 38,412
Reg. Asset/Liab. Amort.	994	107	1,101
Subtotal	32,483	7,030	39,513
Allocation to O&M Exp.	71.41%	71.41%	71.41%
Revised Expense FCST	\$ 23,196	\$ 5,020	\$ 28,216
HECO Update FCST	\$ 14,623	\$ 5,224	\$ 19,847
Allocation to O&M Exp.	71.41%	71.41%	71.41%
HECO Update Expense	\$ 10,442	\$ 3,730	14,172
Revised FCST Adjustment (a)	\$ 12,754	\$ 1,290	\$ 14,044

Note (a): Difference between \$14,042 and \$14,044 due to rounding.
Sources: Exhibit CA-S302 & HECO T-13, Attachment 2, Final Settlement.

While the Settlement Agreement accurately identified the \$14,042,000 amount as the agreed to pensions and OPEB expense adjustment, the total amount of pensions and OPEB expense included in the 2009 test year forecast is about \$28.2 million, as set forth in the above table.

Q. THE EXCERPT FROM THE INTERIM D&O USES THE WORD "CONTRIBUTIONS" IN THE CONTEXT OF THE \$14,042,000 ADJUSTMENT AMOUNT. USING PENSIONS AS AN EXAMPLE, PLEASE EXPLAIN THE DIFFERENCE BETWEEN NET PERIODIC PENSION COSTS, PENSION EXPENSE AND PENSION CONTRIBUTIONS.

A. As generally indicated in direct testimony, NPPC are quantified annually by the Company's actuarial consultant for public financial statement disclosure

1 purposes pursuant to FAS87.¹¹ The \$31,489,000 amount on the first line of the
2 above table is the revised 2009 NPPC forecast prepared by the Company's
3 actuarial consultant and supplied in response to DOD-IR-101. The following
4 table from my direct testimony (CA-T-3, page 27) shows the components of
5 NPPC and summarizes the change in the NPPC components between the
6 Company's original and recently revised 2009 forecast amounts:
7

	2009 Forecast (000's)		
	Original	Revised	Difference
Service Cost	\$ 19,631	\$ 16,943	\$ (2,688)
Interest Cost	40,377	40,486	109
Expected Return	(48,858)	(36,230)	12,628
Amort. Transition Oblig.	0	0	0
Amort. Prior Service Cost	(465)	(465)	0
Amort. (Gain)/Loss	3,938	10,754	6,816
Total NPPC	<u>\$ 14,623</u>	<u>\$ 31,488</u>	<u>\$ 16,865</u>

Source: HECO T-13, p. 11 & DOD-IR-104, Attachment 4A.

8 Because all eligible HECO employees are covered by the pension retirement
9 plan and a portion of the labor costs of those employees get allocated to capital
10 projects or may be billed to third parties, only a portion of the total pension costs
11 (NPPC) of \$31,488,000 will be charged to O&M expense. Using a composite
12 O&M expense allocation factor of 71.41%, about \$22,486,000 of the total NPPC
13 of \$31,488,000 would be included in expense for accounting and ratemaking
14 purposes.

¹¹ See CA-T-3, pages 22 through 26. References to NPPC are in the context of Statement of Financial Accounting Standards No. 87 ("FAS87"), as subsequently amended and revised.

1 The calculation of the amount of required (i.e., minimum) or allowed
2 (i.e., maximum) contributions to the external pension trust fund is separately
3 calculated by the Company's actuarial consultant. Due to increasing national
4 concerns over the past several years whether employers have adequately
5 funded external pension trusts, Congress enacted and the President signed into
6 law first the Pension Protection Act ("PPA") and then the Worker, Retiree, and
7 Employer Recovery Act of 2008 ("WRERA"). While these laws help define the
8 amount of minimum or required pension contributions, there are also contribution
9 limits established in the Internal Revenue Code that essentially cap the amount
10 of annual contributions by prescribing the maximum pension contribution that can
11 be deducted for Federal income tax purposes. In direct testimony, HECO T-11
12 (page 73) stated that the Company did not make any pension fund contribution
13 in 2007 and did not expect to make any contributions in 2008 or 2009. However,
14 as indicated by the supplemental responses to DOD-IR-101 and DOD-IR-104
15 (dated March 27, 2009), PPA and WRERA¹² will result in a minimum contribution
16 requirement in 2009 of \$8,218,000 and a likely contribution in 2010.¹³

¹² Neither the PPA nor WRERA have any current effect on the calculation of NPPC. However, any additional pension fund minimum contribution requirements would impact future year NPPC calculations due to the incremental effect of higher plan assets.

¹³ According to the response to DOD-IR-104 (Supplement 3/27/09), WRERA may help lower the final 2009 minimum contribution requirement to be partially contributed in 2009 with the remainder due in 2010. The \$8,218,000 contribution in 2009 is not expected to change, but any contribution reduction due to WRERA would be realized in 2010. The response to CA-IR-243 (Supplement 3/30/09) states that additional pension funding relief was sought in March 2009, with additional guidance from the Treasury Department expected as early as May 2009.

1 Q. BASED ON THIS SUPPLEMENTAL TESTIMONY, THERE DOES APPEAR TO
2 BE A DISCONNECT BETWEEN THE AMOUNT OF PENSION COSTS
3 INCLUDED IN RATES AND PENSION CONTRIBUTIONS. IS THERE ANY
4 MECHANISM TO RECONCILE THIS DIFFERENCE AND PROTECT
5 RATEPAYERS FROM POSSIBLE OVER-RECOVERY OF NPPC SHOULD THE
6 RATES RESULTING FROM THIS RATE CASE REMAIN IN EFFECT FOR TWO
7 YEARS?

8 A. Yes. In direct testimony, Company witness Patsy Nanbu discusses HECO's
9 accounting for both pension and post retirement benefits other than pension
10 ("OPEB") costs¹⁴ and the pension and OPEB tracking mechanisms that were
11 implemented in the Company's last rate case, Docket No. 2006-0386,¹⁵ which
12 HECO proposes to continue in the current proceeding.

13 The Consumer Advocate also filed direct testimony in this proceeding that
14 explained and supported the continuation of the pension and OPEB tracking
15 mechanisms.¹⁶

¹⁴ HECO T-11, pages 66-78.

¹⁵ In Decision and Order No. 23749, issued October 22, 2007, the Commission approved the pension and OPEB tracking mechanisms on an interim basis.

¹⁶ CA-T-3, pages 22-23 and 28-31.

1 Q. HOW DOES THE PENSION TRACKING MECHANISM RECONCILE PENSION
2 COSTS AND PENSION CONTRIBUTIONS AND PROTECT RATEPAYERS
3 FROM OVER-RECOVERY?

4 A. As the Commission will recall, concepts and issues surrounding this "disconnect"
5 were presented in HECO's 2005 rate case test year (Docket No. 04-0113). In
6 that case, the issue focused on whether a prepaid pension asset should be
7 included in rate base – HECO said "yes" and the Consumer Advocate said "no."
8 The interim decision in HECO's 2005 rate case initially found that HECO was
9 probably entitled to include the prepaid pension asset in rate base, net of the
10 related ADIT reserve.¹⁷ Subsequent to the settlement agreement between
11 HECO, the Consumer Advocate and the Department of Defense in the following
12 2007 rate case test year (Docket No. 2006-0386) implementing the pension
13 tracking mechanism, the Commission issued a subsequent decision in
14 HECO's 2005 rate case finding that "the prepaid pension asset should be
15 excluded from rate base."¹⁸

16 However, the Consumer Advocate first proposed a pension tracking
17 mechanism in the 2006 rate case test year of Hawaii Electric Light Company

¹⁷ Interim Decision & Order No. 22050, Docket No. 04-0113, p. 9, dated September 27, 2005.

¹⁸ Decision & Order No. 24171, Docket No. 04-0113, p. 9, dated May 1, 2008.

1 (i.e., Docket No. 05-0315).¹⁹ The intent was to create a mechanism that allowed
2 the utility over time to recover through rates actual NPPC, but also protected
3 ratepayers from having rates set on a level of NPPC that was materially higher or
4 lower than actual NPPC. The intent and operation of the tracking mechanism
5 has not changed.

6 Stated another way, the tracking mechanism was designed to avoid the
7 very situation about which the Interim D&O is concerned – setting rates on a high
8 (or low) level of pension costs and the potential for over-recovery
9 (or under-recovery) during the period those rates remain in effect. Based on my
10 review of HECO's actual experience under the pension tracking mechanism
11 since its implementation in the 2007 rate case, it appears to be working as
12 designed.
13

¹⁹ The Consumer Advocate and HELCO entered into a stipulation and agreement that, among other provisions, reflected the parties' concurrence in a pension tracking mechanism substantially similar to the mechanism agreed to by the Consumer Advocate and HECO (Docket No. 2006-0386) and again proposed by HECO in the current proceeding (HECO-1122).

1 Q. AS PART OF THE CONSUMER ADVOCATE'S DIRECT FILING IN THIS
2 DOCKET, DID YOU PREPARE ANY ANALYSES OR ILLUSTRATIONS
3 SHOWING HOW THE PENSION TRACKING MECHANISM WORKS?

4 A. Yes. Exhibit CA-302²⁰ was designed to examine how the pension tracking
5 mechanism would handle two different scenarios:²¹

6 • Scenario 1 (page 2) assumed interim rates, effective July 2, 2009,
7 would incorporate the revised NPPC forecast of about \$31.5 million
8 in base rates.²²

9 • Scenario 2 (page 3) assumed interim rates would only include the
10 original NPPC forecast of about \$14.6 million.²³

11 The pension tracking mechanism reconciles the difference between the amount
12 of NPPC included in rates ("NPPC in Rates") and the actual amount of recorded
13 NPPC ("Actual NPPC") quantified by annual actuarial studies. As these
14 scenarios were intended to illustrate, if the amount of NPPC in Rates is higher
15 than Actual NPPC during the rate effective period, the Company will record a
16 regulatory liability under the pension tracking mechanism to be flowed back to

20 For ease of reference, Exhibit CA-302 has been renamed as Exhibit CA-S303 and appended to this supplemental testimony.

21 See CA-T-3, pages 29-30, for a more detailed explanation of Scenarios 1 and 2.

22 Scenario 1 represents the Consumer Advocate approach on which CA Adjustments B-2, B-7 and C-14 are based.

23 For matters of simplification, Exhibit CA-302 does not incorporate related accumulated deferred income tax effects. The calculation of the impact on Scenario 1 (\$31.5 million NPPC) is set forth on CA Adjustment B-7.

1 the benefit of ratepayers through a prospective five-year amortization and a rate
2 base offset. If the amount of NPPC in Rates is lower than Actual NPPC during
3 the rate effective period, the Company will record a regulatory asset that would
4 be subject to symmetrical amortization and rate base treatments.

5 Inclusion of the higher actuarially determined amount of NPPC in current
6 rates serves to reduce ratepayer exposure to a potentially substantial Regulatory
7 Asset amortization in the next rate case. Depending on the direction of the
8 economy in the remainder of 2009 and 2010, it is possible that the amount of
9 NPPC in current rates could be too high. However, the pension tracking
10 mechanism would produce a negative amortization to ratepayers in the next rate
11 case, thereby protecting ratepayer interests. Conversely, if rates are set to
12 include an artificially low amount of NPPC relative to current actuarial studies and
13 future levels of actual NPPC, ratepayers would see higher future costs under the
14 pension tracking mechanism.

15 The genesis of the perceived need for the pension tracking mechanism is
16 that Actual NPPC can vary significantly from year to year, rate cases are not
17 typically an annually recurring event, and the utility has limited ability to control
18 the amount of Actual NPPC. Additionally, since the NPPC is affected by various
19 factors, some of which are out of utility control, such as the gains or losses from
20 the pension fund trust investments, the potential for unexpected volatility does
21 exist.

1 Q. YOU PREVIOUSLY EXPLAINED THE DIFFERENCE BETWEEN NET
2 PERIODIC PENSION COSTS, PENSION EXPENSE AND PENSION
3 CONTRIBUTIONS. HOW DO PENSION CONTRIBUTIONS FACTOR INTO
4 THE PENSION TRACKING MECHANISM?

5 A. A fundamental purpose of the pension tracking mechanism is that, over time,
6 HECO will make contributions to the external pension trust funds in an amount
7 equal to actual NPPC, barring Federal restrictions or limitations.²⁴ By design, the
8 objective of the pension tracking mechanism is to ensure that actual NPPC is
9 recovered through rates and that pension contributions equal actual NPPC.
10 However, there is one transitional issue temporarily causing the amount of actual
11 pension contributions to be less than actual NPPC.

12

13 Q. PLEASE EXPLAIN THAT TRANSITIONAL ISSUE.

14 A. As mentioned previously, the rate base treatment of the prepaid pension asset
15 was litigated in HECO's 2005 rate case test year (Docket No. 04-0113), which
16 the Commission ultimately excluded from rate base. In order to find a long-term
17 remedy for the differences between the amounts of NPPC in Rates, actual NPPC
18 and pension contributions, it was necessary for the pension tracking mechanism
19 approved by the Commission on an interim basis in HECO's 2007 rate case test
20 year (Docket No. 2006-0386) to address some resolution of the prepaid pension

²⁴ See the Pension Tracking Mechanism previously filed as HECO-1122.

1 asset recorded on the Company's general ledger pursuant to generally accepted
2 accounting principles. That resolution was to only require the Company to make
3 contributions to the external pension trust fund equal to the minimum required
4 amount under law until the prepaid pension asset balance is reduced to "zero."
5 Once "zero" is reached, the pension tracking mechanism requires HECO to
6 commence making pension contributions equal to actual NPPC. Based on
7 information supplied by the Company in this proceeding,²⁵ it appears that the
8 prepaid pension asset will likely reach "zero" in 2009. If this does occur, the
9 pension contributions should equal the actual NPPC that is determined by the
10 Company's actuarial consultant on a going forward basis.

11

12 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?

13 A. Yes.

²⁵

See HECO-1124 and HECO responses to DOD-IR-83 and DOD-IR-101 (as supplemented March 20, 2009).

HAWAIIAN ELECTRIC COMPANY, INC.
Docket No. 2008-0083
HCEI-Related Costs Per Settlement Agreement
(000s)

Line No.	CA Schedule	Description (A)	Reference (B)	CA Adjustments Per Direct Testimony			Removed By Settlement (F)	Allowed By Settlement		
				Costs for Obtaining Approval (C)	R&D Studies (D)	Total Cost (E)		Total Allowed (G)	Costs for Obtaining Approval (H)	Lease Costs (J)
1	C-4	HCEI Implementation Studies (aka "Big Wind Studies")		\$ -	\$ (2,220)	\$ (2,220)	\$ (2,220)	\$ -	\$ -	\$ -
2	C-4	PV Host Program								
3	C-4	Biofuel Agriculture Crop Research Phase 3	A/C 546	(200)	-	(200)	(120)	80	80	50
4	C-4	Biofuel Co-Firing Project Outside Services	A/C 549	-	(50)	(50)	-	50	50	649
5	C-4	Oahu Electric System Analysis	A/C 930.2	-	(649)	(649)	(677)	-	-	-
6		Total for Schedule C-4		(200)	(3,596)	(3,796)	(3,017)	779	80	699
7	C-20	AMI T&D Outside Services	A/C 587	(507)	-	(507)	(254)	253	253	123
8	C-20	AMI R&D	A/C 930.2	-	(611)	(611)	(244)	367	244	123
9		Total for Schedule C-20		(507)	(611)	(1,118)	(498)	620	253	244
10		Total Per Settlement Agreement		(707)	(4,207)	(4,914)	(3,515)	1,399	333	943
11	C-23	Feed-In Tariff Outside Services	A/C 921	(92)	-	(92)	(138)	92	92	-
12		Grand Total		(799)	(4,207)	(5,006)	(3,653)	1,491	425	943

Footnotes:

- (a) Source: HECO T-14 Update, p. 14.
- (b) Crop research agreement with Hawaiian Agriculture Research Center. Also, see HECO T-14, pp. 37-39, and confidential HECO-WP-1407. Settlement (Exhibit 1, p.21) allowed recovery of Biofuel crop research as part of an ongoing level of R&D expense included in base rates.
- (c) Biofuel testing of Kahoe steam boiler #3. Also, see HECO T-14, pp. 41-48, and responses to CA-IR-163, CA-IR-164, CA-IR-464 & CA-IR-483. Settlement (Exhibit 1, p.21) allowed recovery of Biofuel co-firing project as part of an ongoing level of R&D expense included in base rates.
- (d) Source: 2009 revised non-labor costs per CA-IR-178, Attachment 1. Also, see HECO T-8 (pp. 52-54), HECO T-14 (pp. 27-31), HECO T-14 Update (pp. 1-2 & 14), HECO T-8 Update (p. 5).
- (e) AMI T&D Outside Services:
- | 2009 FCST | Amort. Period | Allowed | Removed |
|-----------------------------------|---------------|------------|--------------|
| CA-IR-2 | 2 | \$ 37,315 | \$ (37,315) |
| Regulatory Support - Legal | | | |
| CA-IR-2 | 2 | \$ 175,946 | \$ (175,946) |
| Regulatory Support - Consultant | | | |
| CA-IR-178 | 2 | \$ 40,000 | \$ (40,000) |
| ITS Project Management Consultant | | | |
| Total | | \$ 253,261 | \$ (253,261) |
- Settlement (Exhibit 1, p.20) provided for 2-year amortization of AMI legal, regulatory and outside consulting costs.
- (f) AMI R&D Costs:
- | 2009 FCST | Amort. Period | Allowed | Removed |
|--|---------------|------------|--------------|
| Vendor/Consultant (meter data management & IT support) | 2 | \$ 243,850 | \$ (243,850) |
| Tower Gateway Base Station Lease | | | |
| Total | | \$ 243,850 | \$ (243,850) |
- Settlement (Exhibit 1, p.21) provided for 2-year amortization of AMI outside services costs and allowed TGB lease cost as annually recurring.
- (g) Feed-In Tariff Outside Services:
- | 2009 FCST | HELCO/MECO | HECO | Amort. Period | Allowed | Removed |
|-------------------------------------|------------|-----------|---------------|-----------|--------------|
| Regulatory Support - Legal | \$ 40,000 | \$ 8,000 | 2 | \$ 16,000 | \$ (24,000) |
| Tariff Design & Policy - Consultant | 123,000 | 24,600 | 2 | 49,200 | (73,800) |
| Outside Engineering - Consultant | 67,000 | 13,400 | 2 | 26,800 | (40,200) |
| Total | \$ 230,000 | \$ 46,000 | | \$ 92,000 | \$ (138,000) |
- Settlement (Exhibit 1, pp.20-21) provided for 2-year amortization of Feed-In Tariff consultant costs allocated to HECO.
- (h) Source: HECO T-11 Update (pp. 6-7 & Attachment 2, Note D), HECO response to CA-IR-343. Allocation: HELCO & MECO (20%), HECO (80%). The \$138,000 of Feed-In Tariff costs removed by the settlement includes \$46,000 allocated to HELCO and MECO. See Footnote (g).
- (i) PV Host Program:
- | 2009 FCST | HELCO/MECO | HECO | Amort. Period | Allowed | Removed |
|---|------------|-----------|---------------|-----------|--------------|
| Outside Services - Engineering System Integration | \$ 75,000 | \$ 15,000 | 2 | \$ 30,000 | \$ (45,000) |
| Outside Services - Consulting Site Support | 25,000 | 5,000 | 2 | 10,000 | (15,000) |
| Outside Services - Consulting Program Design | 75,000 | 15,000 | 2 | 30,000 | (45,000) |
| Outside Services - Legal Regulatory Support | 25,000 | 5,000 | 2 | 10,000 | (15,000) |
| Total | \$ 200,000 | \$ 40,000 | | \$ 80,000 | \$ (120,000) |
- Settlement (Exhibit 1, p.20) provided for 2-year amortization of PV Host costs allocated to HECO.
- Source: HECO T-7 Update (p. 45); HECO response to CA-IR-296.
- Allocation: HELCO & MECO (20%), HECO (80%).

HAWAIIAN ELECTRIC COMPANY, INC.
DOCKET NO. 2008-0083
DEPRECIATION & AMORTIZATION
FOR THE FORECAST 2009 TEST YEAR
(000's)

Exhibit CA-S301
Docket No. 2008-0883
Schedule C-22
Page 1 of 1
REVISED

LINE NO.	DESCRIPTION	REFERENCE	HECO UPDATE	CA PROPOSED	CA ADJUSTMENT
	(A)	(B)	(C)	(D)	(E)
1	Depreciation Expense	(a)(b)	\$ 87,429	\$ 86,783	\$ (646)
2	Amortization Expense	(a)(b)	3,626	3,863	237
3	Additional Amortization -- Net Unrecovered	(a)(c)(d)(f)	1,924	11,099	(825)
4	Subtotal	(a)	92,979	91,745	(1,234)
5	Less: Depreciation on Vehicles	(a)(b)	(2,155)	(2,067)	88
6	Less: CIAC Amortization	(a)(e)	(9,383)	(9,335)	48
7	Add: Regulatory Asset Amortization	(a)	2,169	2,169	-
8	Less: Federal ITC Amortization	(a)	(644)	(644)	-
9	Total Depreciation & Amortization Expense		<u>\$ 82,966</u>	<u>\$ 81,868</u>	
10	CA Adjustment to Depreciation & Amortization on Actual Investment at 12/31/2008				<u>\$ (1,098)</u>

Footnotes:

- (a) Source: HECO T-14 Update (pp. 15, 20-22).
 (b) Source: CA Proposed amount from HECO response to CA-IR-417.
 (c) Per CA-IR-418, the Additional Amortization represents the net book value of assets subject to five-year vintage amortization that were retired from Company books on September 4, 2004, representing a stranded net investment. Decision & Order No. 21331 (Docket No. 02-0391) approved a Settlement Agreement between HECO and the Consumer Advocate commencing amortization on the effective date of the Commission's D&O (i.e., 9/4/04). This amortization sunsets two months after the interim scheduled for the pending docket for July 2, 2009. The amortization is nonrecurring and should be removed from proforma rates.
 (d) According to CA-IR-418, the \$1,924 should have been \$2,198 for 2009 -- representing 8/12's of the 2008 annual amortization of \$3,297 (HECO-WP-1401, p. 1).
 (e) CIAC Amortization for 2009:
- | | | |
|------------------------------------|-----------|-----------------|
| Vintage Amortizations through 2006 | | \$ 8,263 |
| 2007 Vintage Amortization | | 694 |
| 2008 Vintage Amortization | | |
| Actual 2008 Receipts | \$ 11,314 | |
| Actual 2008 Trans. from Cust. Adv | 28 | |
| Subtotal | 11,342 | |
| Amortization Period | 30 | 378 |
| Total 2009 CIAC Amortization | | <u>\$ 9,335</u> |
- Source: HECO T-14 Update (p. 23) & CA-IR-419.

- (f) **For settlement purposes, the CA agreed to reschedule the 2009 expiring amortization over two years, in order to reach closure on other outstanding issues. In CA-IR-418, HECO revised the 2009 amort from \$1,924,000 to \$2,198,000 -- accepted by CA.**

Witness: S. Carver

HAWAIIAN ELECTRIC COMPANY, INC.
DOCKET NO. 2008-0083
PENSION & OPEB COST ADJUSTMENT
FOR THE FORECAST 2009 TEST YEAR
(000's)

Exhibit CA-S302
Docket No. 2008-0083
Schedule C-14
Page 1 of 1
REVISED

LINE NO.	DESCRIPTION	REFERENCE	PENSION NPPC	OPEB NPBC	TOTAL
	(A)	(B)	(C)	(D)	(E)
1	Revised 2009 Pension (NPPC) / OPEB (NPBC) Cost	(a)	\$ 31,489	(\$ 6,923)	
2	Less: HECO 2009 Pension (NPPC) / OPEB (NPBC)	(b)	<u>(14,623)</u>	<u>(5,224)</u>	
3	Change in Total NPPC/NPBC		16,866	1,699	
4	Change in Regulatory Asset (Liability) Amortization	(c)	<u>994</u>	<u>107</u>	
5	Total		17,860	1,806	
6	Allocation to O&M Expense	(d)	<u>71.41%</u>	<u>71.41%</u>	
7	CA Adjustment to Recognize Revised 2009 NPPC Forecast Provided by HECO Actuary		<u>\$ 12,753</u>	<u>\$ 1,289</u>	<u>\$ 14,042</u>

Footnotes:

(a) Source: HECO responses to DOD-IR-104 (Supplement 4/3/09), Attachment 4A.

(b) Source: HECO T-13 Update, Attachment 1 (line 1 for pensions & footnote 4 for OPEB).

(c) Change in Regulatory Asset (Liability) Amortization:

	NPPC	NPBC
CA Amortization (July-December 2009) CA Adj. B-2	\$ 384	\$ (48)
HECO Amortization	<u>(610)</u>	<u>(155)</u>
Net Change in Amortization	<u>\$ 994</u>	<u>\$ 107</u>

Sources: CA Adjustment B-2 & HECO T-13 Update, Attachment 1.

(d) Allocation to O&M Expense:

Total Employee Benefits	<u>\$ 19,865</u>	<revised to HECO T-13, Att. 1. rounding
Employee Benefits Transfer	<u>(5,623)</u>	<revised to HECO T-13, Att. 1. rounding
Employee Benefits Charged to O&M	<u>\$ 14,042</u>	
O&M %	<u>71.41%</u>	

Source: HECO T-13 Update, Attachment 1.

(e) Revised NPBC Costs:

Updated OPEB NPBC	(a) \$ 6,942
Less: Executive Life Program (post retirement)	<u>(19)</u>
Revised NPBC Costs for Settlement Purposes	<u>\$ 6,923</u>

HECO proposal to remove the Executive Life costs accepted by CA.

**PENSION TRACKING MECHANISM
CONSUMER ADVOCATE
COMPARISON OF SCENARIOS 1 & 2
(\$000's)**

**Exhibit CA-S303
Docket No. 2008-0083
Page 1 of 3**

Line No.	Description	Scenario 1		Scenario 2		Difference With Scenario 2	
		2009 TY Rate Base	2009 NPPC	2009 TY Rate Base	2009 NPPC	2009 TY Rate Base	2009 NPPC
	(A)	(B)	(C)	(D)	(E)	(F)	(G)
Average 2009 TY Rate Base:							
1	Regulatory Asset	\$ 3,100		\$ 7,316			
2	Regulatory Liability 1	(2,898)		(2,898)			
3	Total	<u>\$ 202</u>		<u>\$ 4,418</u>		<u>\$ 4,216</u>	
Annual Amortization:							
4	Regulatory Asset		\$ 1,378		\$ 1,378	\$ -	-
5	Regulatory Liability 1		(610)		(610)		-
6	Total		<u>\$ 768</u>		<u>\$ 768</u>		<u>\$ -</u>
7	Interim NPPC		<u>\$ 31,488</u>		<u>\$ 14,623</u>		<u>\$ (16,865)</u>
8	Final D&O NPPC		<u>\$ 31,488</u>		<u>\$ 14,623</u>		<u>\$ (16,865)</u>

Footnotes:

(a) Sources: HECO-1124, CA-IR-243, DOD-IR-83 & DOD-IR-101 (Supplemental 3/20/09). Pursuant to Procedure Section 2 of the Pension Tracking Mechanism, HECO is only required to make pension fund contributions equal to the minimum required under law -- until the recorded pension asset balance is reduced to "zero". Thereafter, pension contributions shall equal Actual NPPC, except when limited by minimum contribution or IRC maximum requirements. The "negative" prepaid pension asset of \$(17,493) represents the cumulative reduction to the prior recorded prepaid pension asset balance.

(c) The Regulatory Asset represents the excess of Actual NPPC over NPPC in Rates. The average test year balance is included in rate base, net of the amortization commencing with interim rate change -- amount represents a test year prorate any only applies to determine rate base ending balance..

(d) The Regulatory Liability¹ represents the excess of NPPC in Rates over Actual NPPC. The average test year balance is included in rate base, net of the amortization commencing with interim rate change -- amount represents a test year prorate any only applies to determine rate base ending balance..

(e) The Annual Amortization is the amount included in Final D&O, representing a full 12 months.

**PENSION TRACKING MECHANISM
CONSUMER ADVOCATE - SCENARIO 2
RECOGNITION OF ORIGINAL 2009 NPPC FORECAST
(\$000's)**

Exhibit CA-S303
Docket No. 2008-0083
Page 3 of 3

CA-S303
Docket No. 2008-0083
Page 3 of 3

Line No.	Description (A)	NPPC In Rates (B)	Actual NPPC (C)	Contribution (D)	Prepaid Pension Asset Current Year (E)	Prepaid Pension Asset Cumulative (F)	Regulatory Asset Current Year (G)	Regulatory Asset Amortization (H)	Regulatory Asset Cumulative (I)	Regulatory Liability 1 Current Year (J)	Regulatory Liability 1 Amortization (K)	Regulatory Liability 1 Cumulative (L)	Regulatory Liability 2 Current Year (M)	Regulatory Liability 2 Cumulative (N)
Assumptions:														
1	2007 Amounts	\$ 17,711	\$ 17,711											
2	2008 Amounts	\$ 17,711	\$ 14,660											
3	2009 Amounts	\$ 14,623	\$ 31,488											
4	Interim, Dkt. 2006-0386	10/22/07												
5	Initial Start Year-End		12/31/07											
6	Year End Prior to Test Year		12/31/08											
7	Interim, Dkt. 2008-0083	7/2/09												
8	Final D&O, Dkt. 2008-0083	12/31/09												
9	Calendar Year													
10	2007 (beg. 10/22/07)	\$ 3,397	\$ 3,397	\$ -	\$ (3,397)	\$ (3,397)	-	\$ -	\$ -	\$ -	\$ -	\$ (3,051)	\$ -	\$ -
11	2008	17,711	14,660	-	(14,660)	(18,057)	-	-	-	(3,051)	-	(3,051)	-	-
12	2009 (Jan-Jun)	8,856	15,744	-	(15,744)	(33,801)	6,889	(689)	6,889	-	-	(3,051)	-	-
13	2009 (Jul-Dec)	7,312	15,744	8,218	(7,526)	(41,327)	8,433	\$ (689)	14,632	-	\$ 305	(2,746)	-	-
14	Totals	\$ 37,275	\$ 49,545	\$ 8,218	\$ (41,327)	(b)	\$ 15,321	\$ (689)	(c)	\$ (3,051)	\$ 305	\$ -	\$ -	\$ -
15	Average 2009 TY Rate Base	(a)				(b)				(d)				
16	2009 -- Interim Amortization	(c)				(b)								
17	2009 -- Annual Amortization	(e)				(b)								
18	Interim NPPC	\$ 14,623												
19	Final D&O NPPC	\$ 14,623												

Footnotes:

- (a) Sources: HECO-1124, CA-IR-243, DOD-IR-83 & DOD-IR-101 (Supplemental 3/20/09).
 (b) Pursuant to Procedure Section 2 of the Pension Tracking Mechanism, HECO is only required to make pension fund contributions equal to the minimum required under law -- until the recorded pension asset balance is reduced to "zero". Thereafter, pension contributions shall equal Actual NPPC, except when limited by minimum contribution or IRC maximum requirements. The "negative" prepaid pension asset of \$(17,493) represents the cumulative reduction to the prior recorded prepaid pension asset balance.
 (c) The Regulatory Asset represents the excess of Actual NPPC over NPPC in Rates. The average test year balance is included in rate base, net of the amortization commencing with interim rate change -- amount represents a test year prorate any only applies to determine rate base ending balance..
 (d) The Regulatory Liability 1 represents the excess of NPPC in Rates over Actual NPPC. The average test year balance is included in rate base, net of the amortization commencing with interim rate change -- amount represents a test year prorate any only applies to determine rate base ending balance..
 (e) The Annual Amortization is the amount included in Final D&O, representing a full 12 months.

ST-4

D. PARCELL

SUPPLEMENTAL TESTIMONY AND EXHIBITS

OF

DAVID C. PARCELL

**ON BEHALF OF
THE DIVISION OF CONSUMER ADVOCACY**

SUBJECT: RATE OF RETURN

TABLE OF CONTENTS

I.	INTRODUCTION	1
II.	IMPACT OF INTERIM DECISION	2
III.	UPDATES TO COST OF EQUITY ANALYSES	3

1 **SUPPLEMENTAL TESTIMONY OF DAVID C. PARCELL**

2 I. **INTRODUCTION.**

3 Q. PLEASE STATE YOUR NAME, OCCUPATION, AND BUSINESS ADDRESS.

4 A. My name is David C. Parcell. I am President and Senior Economist of
5 Technical Associates, Inc. My business address is Suite 601, 1051 East Cary
6 Street, Richmond, Virginia 23219.

7
8 Q. ARE YOU THE SAME DAVID C. PARCELL WHO FILED DIRECT
9 TESTIMONY ON BEHALF OF THE CONSUMER ADVOCATE ON APRIL 17,
10 2009?

11 A. Yes, I am.

12
13 Q. WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL TESTIMONY?

14 A. The first purpose of my supplemental testimony is to indicate the extent to
15 which the Commission's Interim Decision and Order, dated July 2, 2009,
16 impacts my testimony and recommendations. My supplemental testimony is
17 also designed to present an update to the exhibits submitted in my direct
18 testimony. I have updated the exhibits for which more current data is available
19 as of early July, 2009. As will be discussed later, I am introducing one
20 additional exhibit, CA-S-417, but for the Commission's convenience, I am
21 including a complete set of all exhibits that were filed with my direct testimony.

1 In addition to the updates of my exhibits, I have prepared a
2 "modification" to my CA-408 to reflect the use of "spot" dividend yields, rather
3 than 3-month average yields as shown in my direct testimony. This schedule
4 is presented as CA-S-408-M.

5
6 **II. IMPACT OF INTERIM DECISION.**

7 Q. ON JULY 2, 2009, THE COMMISSION ISSUED AN INTERIM DECISION AND
8 ORDER IN THIS PROCEEDING. DOES THIS INTERIM DECISION AND
9 ORDER IMPACT YOUR TESTIMONY AND RECOMMENDATIONS?

10 A. The Commission's Interim Decision and Order approved in part and denied in
11 part the proposed stipulated settlement ("Stipulation") of most of the issues in
12 this proceeding. It is my understanding that the Stipulation incorporated an
13 interim cost of equity of 10.5 percent, with the understanding that the cost of
14 equity would be litigated in this proceeding in a hearing before the
15 Commission. To this extent, the Commission's Interim Decision and Order
16 does not impact my analyses and recommendation although, as noted below, I
17 have updated my cost of capital analyses.

18 The Commission's Interim Decision and Order also expressly excluded
19 any HCEI-related costs from interim rates. It is my understanding that these
20 costs, including proposals for decoupling supported by HECO and the
21 Consumer Advocate in Docket No. 2008-0274, are not to be included in rates

1 until the Commission has filed a decision and order on those HCEI-related
2 items.

3 In my direct testimony, on pages 20-23 and 52-54, I indicated that the
4 HCEI proposals, including decoupling, are risk-reducing to HECO and have
5 the effect of transferring a portion of the Company's risks from its shareholders
6 to its customers. I recommended that, should the various proposals be
7 adopted, the cost of equity be reduced by 50 basis points. On page 4,
8 I indicated that the bottom of my 9.5 percent to 10.5 percent cost of equity
9 range should be adopted for the purposes of the instant rate proceeding if
10 these HCEI-related proposals were adopted.

11
12 Q. HOW IS YOUR RECOMMENDATION INFLUENCED BY THE
13 COMMISSION'S INTERIM DECISION AND ORDER?

14 A. If the HCEI-related programs and decoupling are "off the table," I now
15 recommend that the mid-point of my cost of equity range be adopted.

16
17 **III. UPDATES TO COST OF EQUITY ANALYSES.**

18 Q. PLEASE EXPLAIN WHY YOU HAVE UPDATED YOUR EXHIBITS.

19 A. I have updated my exhibits in order to provide the Commission with the most
20 up-to-date information available as of this time. This is proper in order for the
21 Commission to have the most current information available at the time of the
22 hearing.

1 In addition, HECO witness Morin has stated (HECO RT-19, at pp. 52
2 and 54-56) that I have used "stale" information in my cost of capital analyses.
3 My updates should address this particular criticism.

4 I have provided a "modification" of my DCF analyses to also answer the
5 criticism of HECO witness Morin that I have used "stale" information. He
6 criticizes my DCF analyses (HECO RT-19, at pp. 52 and 54-56) for using
7 3-month average stock prices in the yield component. My CA-S-408-M uses
8 "spot" stock prices as of July 6, 2009, which Dr. Morin suggests is proper.
9 Even though I do not agree with his criticism, I have prepared CA-S-408-M to
10 answer his point.

11
12 Q. HOW ARE YOUR UPDATED AND MODIFIED EXHIBITS LABELED?

13 A. As mentioned earlier, I am providing a complete set of my exhibits attached to
14 this testimony, but not all of those exhibits are necessarily updated. My
15 updated exhibits contain the same exhibit numbers as my direct testimony,
16 except they are labeled "updated," which will be notated in the index on the
17 upper right hand of the page. My "modified" CA-S-408-M is labeled "modified."

1 Q. HAVE YOU PREPARED A NEW EXHIBIT TO SUMMARIZE THE IMPACTS
2 OF THE UPDATES AND MODIFICATIONS ON YOUR ORIGINAL COST OF
3 CAPITAL ANALYSES?

4 A. Yes, I have. This is labeled as CA-S-417. As this exhibit illustrates, the net
5 effect of "updating" and "modifying" my DCF analyses is no change in my
6 conclusions. The same is true for my updated CAPM analyses.

7

8 Q. WHAT IS THE IMPACT OF YOUR UPDATES AND MODIFICATIONS?

9 A. The overall impact is to leave my original cost of equity recommendation of 9.5
10 to 10.5 unchanged.

11

12 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?

13 A. Yes, it does.

**HAWAIIAN ELECTRIC COMPANY
TOTAL COST OF CAPITAL**

ITEM	PERCENT	COST RATE		WEIGHTED COST	
Short-Term Debt	0.00%			0.00%	
Long-Term Debt	40.76%		5.81%	2.37%	
Hybrid Securities	1.96%		7.41%	0.15%	
Preferred Stock	1.46%		5.48%	0.08%	
Common Equity	55.81%	9.50%	10.50%	5.30%	5.86%
Total	99.99%			7.90%	8.45%

ECONOMIC INDICATORS

YEAR	REAL GDP GROWTH	IND PROD GROWTH	UNEMP RATE	CPI	PPI
1975 - 1982 Cycle					
1975	-1.1%	-8.9%	8.5%	7.0%	6.6%
1976	5.4%	10.8%	7.7%	4.8%	3.7%
1977	5.5%	5.9%	7.0%	6.8%	6.9%
1978	5.0%	5.7%	6.0%	9.0%	9.2%
1979	2.8%	4.4%	5.8%	13.3%	12.8%
1980	-0.2%	-1.9%	7.0%	12.4%	11.8%
1981	1.8%	1.9%	7.5%	8.9%	7.1%
1982	-2.1%	-4.4%	9.5%	3.8%	3.6%
1983 - 1991 Cycle					
1983	4.0%	3.7%	9.5%	3.8%	0.6%
1984	6.8%	9.3%	7.5%	3.9%	1.7%
1985	3.7%	1.7%	7.2%	3.8%	1.8%
1986	3.1%	0.9%	7.0%	1.1%	-2.3%
1987	2.9%	4.9%	6.2%	4.4%	2.2%
1988	3.8%	4.5%	5.5%	4.4%	4.0%
1989	3.5%	1.8%	5.3%	4.6%	4.9%
1990	1.8%	-0.2%	5.6%	6.1%	5.7%
1991	-0.5%	-2.0%	6.8%	3.1%	-0.1%
1992 - 2001 Cycle					
1992	3.0%	3.1%	7.5%	2.9%	1.6%
1993	2.7%	3.3%	6.9%	2.7%	0.2%
1994	4.0%	5.4%	6.1%	2.7%	1.7%
1995	2.5%	4.8%	5.6%	2.5%	2.3%
1996	3.7%	4.3%	5.4%	3.3%	2.8%
1997	4.5%	7.2%	4.9%	1.7%	-1.2%
1998	4.2%	6.1%	4.5%	1.6%	0.0%
1999	4.5%	4.3%	4.2%	2.7%	2.9%
2000	3.7%	4.2%	4.0%	3.4%	3.6%
2001	0.8%	-3.4%	4.7%	1.6%	-1.6%
Current Cycle					
2002	1.6%	-0.1%	5.8%	2.4%	1.2%
2003	2.5%	1.3%	6.0%	1.9%	4.0%
2004	3.9%	2.5%	5.5%	3.3%	4.2%
2005	2.9%	3.3%	5.1%	3.4%	5.4%
2006	2.8%	2.3%	4.6%	2.5%	1.1%
2007	2.0%	1.5%	4.6%	4.1%	6.2%
2008	1.1%	-2.2%	5.8%	0.1%	-0.9%

Source: Council of Economic Advisors, Economic Indicators, various issues.

ECONOMIC INDICATORS

YEAR	REAL GDP GROWTH	IND PROD GROWTH	UNEMP RATE	CPI	PPI
2002					
1st Qtr.	2.7%	-3.8%	5.6%	2.8%	4.4%
2nd Qtr.	2.2%	-1.2%	5.9%	0.9%	-2.0%
3rd Qtr.	2.4%	0.8%	5.8%	2.4%	1.2%
4th Qtr.	0.2%	1.4%	5.9%	1.6%	0.4%
2003					
1st Qtr.	1.2%	1.1%	5.8%	4.8%	5.6%
2nd Qtr.	3.5%	-0.9%	6.2%	0.0%	-0.5%
3rd Qtr.	7.5%	-0.9%	6.1%	3.2%	3.2%
4th Qtr.	2.7%	1.5%	5.9%	-0.3%	2.8%
2004					
1st Qtr.	3.0%	2.8%	5.6%	5.2%	5.2%
2nd Qtr.	3.5%	4.9%	5.6%	4.4%	4.4%
3rd Qtr.	3.6%	4.6%	5.4%	0.8%	0.8%
4th Qtr.	2.5%	4.3%	5.4%	3.6%	7.2%
2005					
1st Qtr.	3.0%	3.8%	5.3%	4.4%	5.6%
2nd Qtr.	2.6%	3.0%	5.1%	1.6%	-0.4%
3rd Qtr.	3.8%	2.7%	5.0%	8.8%	14.0%
4th Qtr.	1.3%	2.9%	4.9%	-2.0%	4.0%
2006					
1st Qtr.	4.8%	3.4%	4.7%	4.8%	-0.2%
2nd Qtr.	2.7%	4.5%	4.6%	4.8%	5.6%
3rd Qtr.	0.8%	5.2%	4.7%	0.4%	-4.4%
4th Qtr.	1.5%	3.5%	4.5%	0.0%	3.6%
2007					
1st Qtr.	0.1%	2.5%	4.5%	4.8%	6.4%
2nd Qtr.	4.8%	1.6%	4.5%	5.2%	6.8%
3rd Qtr.	4.8%	1.8%	4.6%	1.2%	1.2%
4th Qtr.	-0.2%	1.7%	4.8%	5.6%	12.8%
2008					
1st Qtr.	0.9%	1.8%	4.9%	2.8%	9.6%
2nd Qtr.	2.8%	-0.4%	5.4%	7.6%	14.0%
3rd Qtr.	-0.5%	-3.2%	6.1%	2.8%	-0.4%
4th Qtr.	-6.3%	-6.6%	6.9%	-13.2%	-28.4%
2009					
1st Qtr.	-6.1%	-11.8%	8.1%	2.4%	-1.2%

Source: Council of Economic Advisors, Economic Indicators, various issues.

INTEREST RATES

YEAR	PRIME RATE	US TREAS T BILLS 3 MONTH	US TREAS T BONDS 10 YEAR	UTILITY BONDS Aaa	UTILITY BONDS Aa	UTILITY BONDS A	UTILITY BONDS Baa
1975 - 1982 Cycle							
1975	7.86%	5.84%	7.99%	9.03%	9.44%	10.09%	10.96%
1976	6.84%	4.99%	7.61%	8.63%	8.92%	9.29%	9.82%
1977	6.83%	5.27%	7.42%	8.19%	8.43%	8.61%	9.06%
1978	9.06%	7.22%	8.41%	8.87%	9.10%	9.29%	9.62%
1979	12.67%	10.04%	9.44%	9.86%	10.22%	10.49%	10.96%
1980	15.27%	11.51%	11.46%	12.30%	13.00%	13.34%	13.95%
1981	18.89%	14.03%	13.93%	14.64%	15.30%	15.95%	16.60%
1982	14.86%	10.69%	13.00%	14.22%	14.79%	15.86%	16.45%
1983 - 1991 Cycle							
1983	10.79%	8.63%	11.10%	12.52%	12.83%	13.66%	14.20%
1984	12.04%	9.58%	12.44%	12.72%	13.66%	14.03%	14.53%
1985	9.93%	7.48%	10.62%	11.68%	12.06%	12.47%	12.96%
1986	8.33%	5.98%	7.68%	8.92%	9.30%	9.58%	10.00%
1987	8.21%	5.82%	8.39%	9.52%	9.77%	10.10%	10.53%
1988	9.32%	6.69%	8.85%	10.05%	10.26%	10.49%	11.00%
1989	10.87%	8.12%	8.49%	9.32%	9.56%	9.77%	9.97%
1990	10.01%	7.51%	8.55%	9.45%	9.65%	9.86%	10.06%
1991	8.46%	5.42%	7.86%	8.85%	9.09%	9.36%	9.55%
1992 - 2001 Cycle							
1992	6.25%	3.45%	7.01%	8.19%	8.55%	8.69%	8.86%
1993	6.00%	3.02%	5.87%	7.29%	7.44%	7.59%	7.91%
1994	7.15%	4.29%	7.09%	8.07%	8.21%	8.31%	8.63%
1995	8.83%	5.51%	6.57%	7.68%	7.77%	7.89%	8.29%
1996	8.27%	5.02%	6.44%	7.48%	7.57%	7.75%	8.16%
1997	8.44%	5.07%	6.35%	7.43%	7.54%	7.60%	7.95%
1998	8.35%	4.81%	5.26%	6.77%	6.91%	7.04%	7.26%
1999	8.00%	4.66%	5.65%	7.21%	7.51%	7.62%	7.88%
2000	9.23%	5.85%	6.03%	7.88%	8.06%	8.24%	8.36%
2001	6.91%	3.45%	5.02%	7.47%	7.59%	7.78%	8.02%
Current Cycle							
2002	4.67%	1.62%	4.61%		7.19%	7.37%	8.02%
2003	4.12%	1.02%	4.01%		6.40%	6.58%	6.84%
2004	4.34%	1.38%	4.27%		6.04%	6.16%	6.40%
2005	6.19%	3.16%	4.29%		5.44%	5.65%	5.93%
2006	7.96%	4.73%	4.80%		5.84%	6.07%	6.32%
2007	8.05%	4.41%	4.63%		5.94%	6.07%	6.33%
2008	5.09%	1.48%	3.66%		6.18%	6.53%	7.25%

Sources: Council of Economic Advisors, Economic Indicators; Moody's Bond Record; Federal Reserve Bulletin; various issues.

INTEREST RATES

YEAR	PRIME RATE	US TREAS T BILLS 3 MONTH	US TREAS T BONDS 10 YEAR	UTILITY BONDS Aaa	UTILITY BONDS Aa	UTILITY BONDS A	UTILITY BONDS Baa
2003							
Jan	4.25%	1.17%	4.05%		6.87%	7.06%	7.47%
Feb	4.25%	1.16%	3.90%		6.66%	6.93%	7.17%
Mar	4.25%	1.13%	3.81%		6.56%	6.79%	7.05%
Apr	4.25%	1.14%	3.86%		6.47%	6.64%	6.94%
May	4.25%	1.08%	3.57%		6.20%	6.36%	6.47%
June	4.00%	0.95%	3.33%		6.12%	6.21%	6.30%
July	4.00%	0.90%	3.88%		6.37%	6.57%	6.67%
Aug	4.00%	0.86%	4.45%		6.48%	6.78%	7.08%
Sept	4.00%	0.95%	4.27%		6.30%	6.56%	6.87%
Oct	4.00%	0.93%	4.29%		6.28%	6.43%	6.79%
Nov	4.00%	0.94%	4.30%		6.26%	6.37%	6.69%
Dec	4.00%	0.90%	4.27%		6.18%	6.27%	6.61%
2004							
Jan	4.00%	0.89%	4.15%		6.08%	6.15%	6.47%
Feb	4.00%	0.82%	4.08%		6.10%	6.15%	6.28%
Mar	4.00%	0.94%	3.83%		5.93%	5.97%	6.12%
Apr	4.00%	0.94%	4.35%		6.33%	6.35%	6.46%
May	4.00%	1.04%	4.72%		6.66%	6.62%	6.75%
June	4.00%	1.27%	4.73%		6.30%	6.46%	6.84%
July	4.25%	1.35%	4.50%		6.09%	6.27%	6.67%
Aug	4.50%	1.48%	4.28%		5.95%	6.14%	6.45%
Sept	4.75%	1.65%	4.13%		5.78%	5.88%	6.27%
Oct	4.75%	1.75%	4.10%		5.74%	5.94%	6.17%
Nov	5.00%	2.06%	4.18%		5.79%	5.97%	6.16%
Dec	5.25%	2.20%	4.23%		5.78%	5.92%	6.10%
2005							
Jan	5.25%	2.32%	4.22%		5.68%	5.78%	5.95%
Feb	5.50%	2.53%	4.17%		5.55%	5.61%	5.76%
Mar	5.75%	2.75%	4.50%		5.76%	5.83%	6.01%
Apr	5.75%	2.79%	4.34%		5.56%	5.64%	5.95%
May	6.00%	2.86%	4.14%		5.39%	5.53%	5.88%
June	6.25%	2.99%	4.00%		5.05%	5.40%	5.70%
July	6.25%	3.22%	4.18%		5.18%	5.51%	5.81%
Aug	6.50%	3.45%	4.26%		5.23%	5.50%	5.80%
Sept	6.75%	3.47%	4.20%		5.27%	5.52%	5.83%
Oct	6.75%	3.70%	4.46%		5.50%	5.79%	6.08%
Nov	7.00%	3.90%	4.54%		5.59%	5.88%	6.19%
Dec	7.25%	3.89%	4.47%		5.55%	5.80%	6.14%
2006							
Jan	7.50%	4.20%	4.42%		5.50%	5.75%	6.06%
Feb	7.50%	4.41%	4.57%		5.55%	5.82%	6.11%
Mar	7.75%	4.51%	4.72%		5.71%	5.98%	6.26%
Apr	7.75%	4.59%	4.89%		6.02%	6.29%	6.54%
May	8.00%	4.72%	5.11%		6.16%	6.42%	6.59%
June	8.25%	4.79%	5.11%		6.16%	6.40%	6.61%
July	8.25%	4.96%	5.09%		6.13%	6.37%	6.61%
Aug	8.25%	4.98%	4.88%		5.97%	6.20%	6.43%
Sept	8.25%	4.82%	4.72%		5.81%	6.00%	6.26%
Oct	8.25%	4.89%	4.73%		5.80%	5.98%	6.24%
Nov	8.25%	4.95%	4.60%		5.61%	5.80%	6.04%
Dec	8.25%	4.85%	4.56%		5.62%	5.81%	6.05%
2007							
Jan	8.25%	4.96%	4.76%		5.78%	5.96%	6.16%
Feb	8.25%	5.02%	4.72%		5.73%	5.90%	6.10%
Mar	8.25%	4.97%	4.56%		5.66%	5.85%	6.10%
Apr	8.25%	4.88%	4.69%		5.83%	5.97%	6.24%
May	8.25%	4.77%	4.75%		5.86%	5.99%	6.23%
June	8.25%	4.63%	5.10%		6.18%	6.30%	6.54%
July	8.25%	4.84%	5.00%		6.11%	6.25%	6.49%
Aug	8.25%	4.34%	4.67%		6.11%	6.24%	6.51%
Sept	7.75%	4.01%	4.52%		6.10%	6.16%	6.45%
Oct	7.50%	3.97%	4.53%		6.04%	6.11%	6.36%
Nov	7.50%	3.49%	4.15%		5.87%	5.97%	6.27%
Dec	7.25%	3.08%	4.10%		6.03%	6.16%	6.51%
2008							
Jan	6.00%	2.86%	3.74%		5.87%	6.02%	6.35%
Feb	6.00%	2.21%	3.74%		6.04%	6.21%	6.60%
Mar	5.25%	1.38%	3.51%		5.99%	6.21%	6.68%
Apr	5.00%	1.32%	3.68%		5.99%	6.29%	6.82%
May	5.00%	1.71%	3.88%		6.07%	6.27%	6.79%
June	5.00%	1.80%	4.10%		6.19%	6.38%	6.93%
July	5.00%	1.72%	4.01%		6.13%	6.40%	6.97%
Aug	5.00%	1.79%	3.89%		6.09%	6.37%	6.98%
Sept	5.00%	1.46%	3.69%		6.13%	6.49%	7.15%
Oct	4.00%	0.84%	3.81%		6.95%	7.56%	8.58%
Nov	4.00%	0.30%	3.53%		6.83%	7.60%	8.98%
Dec	3.25%	0.04%	2.42%		5.93%	6.54%	8.13%
2008							
Jan	3.25%	0.12%	2.52%		6.01%	6.39%	7.90%
Feb	3.25%	0.31%	2.87%		6.11%	6.30%	7.74%
Mar	3.25%	0.25%	2.82%		6.14%	6.42%	8.00%
Apr	3.25%	0.17%	2.83%		6.20%	6.48%	8.03%
May	3.25%	0.15%	3.29%		6.23%	6.49%	7.76%
June	3.25%	0.18%	3.72%		6.13%	6.20%	7.30%

Sources: Council of Economic Advisors, Economic Indicators; Moody's Bond Record; Federal Reserve Bulletin; various issues.

STOCK PRICE INDICATORS

YEAR	S&P Composite	Nasdaq Composite	DJIA	S&P D/P	S&P E/P
1975 - 1982 Cycle					
1975			802.49	4.31%	9.15%
1976			974.92	3.77%	8.90%
1977			894.63	4.62%	10.79%
1978			820.23	5.28%	12.03%
1979			844.40	5.47%	13.46%
1980			891.41	5.26%	12.66%
1981			932.92	5.20%	11.96%
1982			884.36	5.81%	11.60%
1983 - 1991 Cycle					
1983			1,190.34	4.40%	8.03%
1984			1,178.48	4.64%	10.02%
1985			1,328.23	4.25%	8.12%
1986			1,792.76	3.49%	6.09%
1987			2,275.99	3.08%	5.48%
1988			2,060.82	3.64%	8.01%
1989	322.84		2,508.91	3.45%	7.41%
1990	334.59		2,678.94	3.61%	6.47%
1991	376.18	491.69	2,929.33	3.24%	4.79%
1992 - 2001 Cycle					
1992	415.74	599.26	3,284.29	2.99%	4.22%
1993	451.21	715.16	3,522.06	2.78%	4.46%
1994	460.42	751.65	3,793.77	2.82%	5.83%
1995	541.72	925.19	4,493.76	2.56%	6.09%
1996	670.50	1,164.96	5,742.89	2.19%	5.24%
1997	873.43	1,469.49	7,441.15	1.77%	4.57%
1998	1,085.50	1,794.91	8,625.52	1.49%	3.46%
1999	1,327.33	2,728.15	10,464.88	1.25%	3.17%
2000	1,427.22	3,783.67	10,734.90	1.15%	3.63%
2001	1,194.18	2,035.00	10,189.13	1.32%	2.95%
Current Cycle					
2002	993.94	1,539.73	9,226.43	1.61%	2.92%
2003	965.23	1,647.17	8,993.59	1.77%	3.84%
2004	1,130.65	1,986.53	10,317.39	1.72%	4.89%
2005	1,207.23	2,099.32	10,547.67	1.83%	5.36%
2006	1,310.46	2,263.41	11,408.67	1.87%	5.78%
2007	1,477.19	2,578.47	13,169.98	1.86%	5.29%
2008	1,220.04	2,161.65	11,252.62	2.37%	3.84%

Source: Council of Economic Advisors, Economic Indicators, various issues.

STOCK PRICE INDICATORS

YEAR	S&P Composite	Nasdaq Composite	DJIA	S&P D/P	S&P E/P
2002					
1st Qtr.	1,131.56	1,879.85	10,105.27	1.39%	2.15%
2nd Qtr.	1,068.45	1,641.53	9,912.70	1.49%	2.70%
3rd Qtr.	894.65	1,308.17	8,487.59	1.76%	3.68%
4th Qtr.	887.91	1,346.07	8,400.17	1.79%	3.14%
2003					
1st Qtr.	860.03	1,350.44	8,122.83	1.89%	3.57%
2nd Qtr.	938.00	1,521.92	8,684.52	1.75%	3.55%
3rd Qtr.	1,000.50	1,765.96	9,310.57	1.74%	3.87%
4th Qtr.	1,056.42	1,934.71	9,856.44	1.69%	4.38%
2004					
1st Qtr.	1,133.29	2,041.95	10,488.43	1.64%	4.62%
2nd Qtr.	1,122.87	1,984.13	10,289.04	1.71%	4.92%
3rd Qtr.	1,104.15	1,872.90	10,129.85	1.79%	5.18%
4th Qtr.	1,162.07	2,050.22	10,362.25	1.75%	4.83%
2005					
1st Qtr.	1,191.98	2,056.01	10,648.48	1.77%	5.11%
2nd Qtr.	1,181.65	2,012.24	10,382.35	1.85%	5.32%
3rd Qtr.	1,225.91	2,144.61	10,532.24	1.83%	5.42%
4th Qtr.	1,262.07	2,246.09	10,827.79	1.86%	5.60%
2006					
1st Qtr.	1,283.04	2,287.97	10,996.04	1.85%	5.61%
2nd Qtr.	1,281.77	2,240.46	11,188.84	1.90%	5.86%
3rd Qtr.	1,288.40	2,141.97	11,274.49	1.91%	5.88%
4th Qtr.	1,389.48	2,390.26	12,175.30	1.81%	5.75%
2007					
1st Qtr.	1,425.30	2,444.85	12,470.97	1.84%	5.85%
2nd Qtr.	1,496.43	2,552.37	13,214.26	1.82%	5.65%
3rd Qtr.	1,490.81	2,609.68	13,488.43	1.86%	5.15%
4th Qtr.	1,494.09	2,701.59	13,502.95	1.91%	4.51%
2008					
1st Qtr.	1,350.19	2,332.92	12,383.86	2.11%	4.57%
2nd Qtr.	1,371.65	2,426.26	12,508.59	2.10%	4.01%
3rd Qtr.	1,251.94	2,290.87	11,322.40	2.29%	3.94%
4th Qtr.	909.80	1,599.64	8,795.61	2.98%	1.65%
2009					
1st Qtr.	809.31	1,485.14	7,774.06	3.00%	0.87%

Source: Council of Economic Advisors, Economic Indicators, various issues.

HAWAIIAN ELECTRIC INDUSTRIES, INC.
SEGMENT FINANCIAL INFORMATION
2006 - 2008
(\$000)

Segment	Revenues	Net Income	Capital Expenditures	Assets
2006				
Electric Utility	\$2,054,890 83.5%	\$74,947 69.4%	\$195,072 92.7%	\$3,063,134 31.0%
Bank	\$408,365 16.6%	\$55,782 51.6%	\$14,927 7.1%	\$6,808,499 68.8%
Other	-\$2,351 -0.1%	-\$22,728 -21.0%	\$530 0.3%	\$19,576 0.2%
Hawaiian Electric Industries, Inc. (Consolidated)	\$2,460,904	\$108,001	\$210,529	\$9,891,209
2007				
Electric Utility	\$2,106,314 83.0%	\$52,156 61.5%	\$209,821 96.1%	\$3,423,888 33.3%
Bank	\$425,495 16.8%	\$53,107 62.6%	\$7,866 3.6%	\$6,861,493 66.7%
Other	\$4,609 0.2%	-\$20,484 -24.2%	\$610 0.3%	\$8,535 0.1%
Hawaiian Electric Industries, Inc. (Consolidated)	\$2,536,418	\$84,779	\$218,297	\$10,293,916
2008				
Electric Utility	\$2,860,350 88.9%	\$91,975 101.9%	\$278,476 98.7%	\$3,856,109 41.5%
Bank	\$358,553 11.1%	\$17,827 19.7%	\$3,499 1.2%	\$5,437,120 58.5%
Other	\$17 0.0%	-\$19,524 -21.6%	\$76 0.0%	\$1,853 0.0%
Hawaiian Electric Industries, Inc. (Consolidated)	\$3,218,920	\$90,278	\$282,051	\$9,295,082

Source: HEI. 2008 Form 10-K.

BOND RATINGS

Date	HECO		MECO		HELCO		HEI	
	Moody's	S&P	Moody's	S&P	Moody's	S&P	Moody's	S&P
Corporate Credit Rating	Baa1	BBB						BBB
First Mortgage Bonds	A3	A-						
Revenue Bonds (uninsured)	Baa1	BBB	Baa1	BBB	Baa1	BBB		
Medium Term Notes	Baa1	BBB+	Baa1	BBB+	Baa1	BBB+	Baa2	BBB

Note: HECO, MECO, and HELCO no longer have any first mortgage bonds, medium term notes, or uninsured revenue bonds outstanding.

Source: Response to CA-IR-11.

HISTORY OF SECURITY RATINGS HAWAIIAN ELECTRIC COMPANY

Year	First Mortgage Bonds		Revenue Bonds		Preferred Stock		Commercial Paper	
	Moody's	S&P	Moody's	S&P	Moody's	S&P	Moody's	S&P
1974	A	A	A		a	A	P-1	
1975	A	A	A		a	A	P-1	
1976	A	A	A		a	A	P-1	
1977	A	A	A		a	A	P-1	A-1
1978	A	A	A		a	A	P-1	A-1
1979	A	A	A		a	A	P-1	A-1
1980	A	A	A		a	A	P-1	A-1
1981	A	A	A		a	A	P-1	A-1
1982	A1	A+	A2	A	a1	A+	P-1	A-1
1983	A1	A+	A2	A	a1	A+	P-1	A-1
1984	A1	A+	A2	A	a1	A+	P-1	A-1+
1985	A1	A+	A2	A	a1	A+	P-1	A-1+
1986	Aa3	A+	A1	A	aa3	A+	P-1	A-1+
1987	Aa3	A	A1	A-	aa3	A-	P-1	A-1
1988	Aa3	A	A1	A-	aa3	A-	P-1	A-1
1989	A1	A	A2	A-	a1	A-	P-1	A-1
1990	A2	A-	A3	BBB+	a2	BBB+	P-1	A-2
1991	A3	A-	Baa1	BBB+	baa1	BBB+	P-2	A-2
1992	A3	A-	Baa1	BBB+	baa1	BBB+	P-2	A-2
1993	A3	BBB+	Baa1	BBB+	baa1	BBB+	P-2	A-2
1994	A3	BBB+	Baa1	BBB+	baa1	BBB+	P-2	A-2
1995	A3	BBB+	Baa1	BBB+	baa1	BBB+	P-2	A-2
1996	A3	BBB+	Baa1	BBB+	baa1	BBB+	P-2	A-2
1997	A3	A-	Baa1	BBB+	baa1	BBB+	P-2	A-2
1998	A3	A-	Baa1	BBB+	baa1	BBB-	P-2	A-2
1999	All first mortgage bonds redeemed in 1999.		Baa1	BBB+	baa1	BBB-	P-2	A-2
2000			Baa1	BBB+	baa1	BBB-	P-2	A-2
2001			Baa1	BBB+	baa2	BBB-	P-2	A-2
2002			Baa1	BBB+	baa2	BBB-	P-2	A-2
2003			Baa1	BBB+	baa2	BBB-	P-2	A-2
2004			Baa1	BBB+	baa2	BBB-	P-2	A-2
2005			Baa1	BBB+	baa2	BBB-	P-2	A-2
2006			Baa1	BBB+	baa2	BBB-	P-2	A-2
2007			Baa1	BBB+	baa2	BBB-	P-2	A-2
2008			Baa1	BBB	baa3		P-2	A-2

Sources: Response to CA-IR-11 and responses to data requests in prior proceedings.

HAWAIIAN ELECTRIC COMPANY (OAHU ONLY)
CAPITAL STRUCTURE RATIOS
2003 - 2007
(\$000)

YEAR	COMMON EQUITY	PREFERRED SECURITIES	LONG-TERM DEBT	SHORT-TERM DEBT
2003	\$582,562 52.0% 53.0%	\$82,293 7.3% 7.5%	\$434,824 38.8% 39.5%	\$20,700 1.8%
2004	\$640,892 53.8% 56.7%	\$52,293 4.4% 4.6%	\$436,403 36.6% 38.6%	\$61,460 5.2%
2005	\$655,544 52.5% 56.6%	\$52,293 4.2% 4.5%	\$449,586 36.0% 38.8%	\$91,715 7.3%
2006	\$590,608 51.3% 54.1%	\$52,293 4.5% 4.8%	\$449,694 39.1% 41.2%	\$58,707 5.1%
2007	\$699,551 53.0% 54.3%	\$52,293 4.0% 4.1%	\$536,111 40.7% 41.6%	\$30,791 2.3%

Note: Percentages may not total 100.0% due to rounding.

Source: Response to CA-IR-8.

HAWAIIAN ELECTRIC COMPANY (CONSOLIDATED)
CAPITAL STRUCTURE RATIOS
2003 - 2008
(\$000)

YEAR	COMMON EQUITY	PREFERRED SECURITIES	LONG-TERM DEBT	SHORT-TERM DEBT
2003	\$944,443 52.9% 53.1%	\$134,293 7.5% 7.6%	\$699,420 39.2% 39.3%	\$6,000 0.3%
2004	\$1,017,104 53.7% 56.4%	\$34,293 1.8% 1.9%	\$752,735 39.8% 41.7%	\$88,568 4.7%
2005	\$1,039,259 52.9% 56.8%	\$24,293 1.2% 1.3%	\$765,993 39.0% 41.9%	\$136,165 6.9%
2006	\$958,203 51.2% 54.5%	\$34,293 1.8% 1.9%	\$766,185 40.9% 43.6%	\$113,107 6.0%
2007	\$1,110,462 55.3% 56.1%	\$34,293 1.7% 1.7%	\$833,553 41.5% 42.1%	\$28,791 1.4%
2008	\$1,188,842 54.8% 55.9%	\$34,293 1.6% 1.6%	\$904,501 41.7% 42.5%	\$41,550 1.9%

Note: Percentages may not total 100.0% due to rounding.

Source: Response to CA-IR-8 and HEI 2008 Annual Report.

HAWAIIAN ELECTRIC INDUSTRIES, INC.
CAPITAL STRUCTURE RATIOS
2003 - 2008
(\$000)

YEAR	COMMON EQUITY	PREFERRED SECURITIES	LONG-TERM DEBT	SHORT-TERM DEBT
2003	\$1,089,031 45.6% 45.6%	\$234,406 9.8% 9.8%	\$1,064,420 44.6% 44.6%	\$0 0.0%
2004	\$1,210,945 48.7% 50.2%	\$34,405 1.4% 1.4%	\$1,166,735 46.9% 48.4%	\$76,611 3.1%
2005	\$1,216,630 48.0% 50.8%	\$34,293 1.4% 1.4%	\$1,142,993 45.1% 47.7%	\$141,758 5.6%
2006	\$1,095,240 44.9% 48.4%	\$34,293 1.4% 1.5%	\$1,133,185 46.5% 50.1%	\$176,272 7.2%
2007	\$1,275,427 48.2% 50.0%	\$34,293 1.3% 1.3%	\$1,242,099 47.0% 48.7%	\$91,780 3.5%
2008	\$1,389,454 52.7% 52.7%	\$34,293 1.3% 1.3%	\$1,211,501 46.0% 46.0%	\$0 0.0%

Note: Percentages may not total 100.0% due to rounding.

Long-term and short-term debt figures do not include borrowings of bank.

Source: Hawaiian Electric Industries, Inc. Form 10-K.

**AUS UTILITY REPORTS
ELECTRIC UTILITY GROUPS
AVERAGE COMMON EQUITY RATIOS**

Year	Electric	Combination Electric and Gas
2003	42%	38%
2004	47%	43%
2005	44%	47%
2006	45%	44%
2007	47%	46%
2008	45%	43%

Note: Averages include short-term debt.

Source: AUS Utility Reports.

COMPARISON COMPANIES BASIS FOR SELECTION USING COMMISSION CRITERIA

Company	Market Cap (000)	Percent Revenues Electric	Common Equity Ratio	Value Line Safety	Moody's/ Bond Rating
Hawaiian Electric Industries	\$1,900,000	84%	49%	2	Baa2
Comparison Group*					
Empire District Electric	\$575,000	87%	50%	3	Baa1
IDACORP	\$1,400,000	100%	51%	3	A3
NV Energy	\$3,200,000	94%	42%	3	Baa3
Northeast Utilities	\$3,600,000	85%	49%	3	Baa1
NSTAR	\$3,600,000	79%	40%	1	A1
Pinnacle West Capital	\$3,500,000	77%	52%	1	Baa2
Pepco Holdings, Inc.	\$3,400,000	53%	46%	3	Baa1
Portland General	\$1,200,000	99%	47%	2	Baa1
SCANA Corp	\$3,700,000	42%	50%	2	A2
UIL Holdings	\$625,000	100%	49%	2	Baa2
Westar Energy	\$2,100,000	69%	49%	2	Baa2

* Selected using following criteria:
Market cap of \$500 million to \$5 billion.
Electric Revenues of 40% or greater.
Common Equity Ratio of 35% to 55%.
Value Line Safety of 1, 2 or 3.
Moody's bond ratings of Baa or A

Sources: C.A. Turner Utility Reports, Standard & Poor's Stock Guide, Value Line Investment Survey.

COMPARISON COMPANIES BASIS FOR SELECTION USING PARCELL CRITERIA

Company	Net Utility Plant (000)	Percent Revenues Electric	Common Equity Ratio	Standard & Poor's Stock Ranking	Moody's/ Bond Rating
Hawaiian Electric Industries	\$2,743,400	85%	49%	B	Baa2
Comparison Group*					
Avista	\$2,351,300	50%	59%	B	Baa2
Cleco Corp.	\$1,725,900	96%	57%	B+	A3
Empire District Electric	\$1,178,900	87%	50%	B	Baa1
IDACORP	\$2,616,600	100%	51%	B	A3
NSTAR	\$4,142,300	79%	40%	A-	A1
Portland General	\$3,310,000	99%	47%	NR	Baa1
Westar Energy, Inc.	\$4,803,700	69%	49%	B	Baa2

* Selected using following criteria:
 Net Utility Plant of \$1 billion to \$5 billion.
 Electric Revenues of 50% or greater.
 Common Equity Ratio of 40% to 55%.
 Standard & Poor's Stock Ranking of B or B+.or A-
 Moody's bond ratings of BBB or A.
 No nuclear generation.

Sources: C.A. Turner Utility Reports, Standard & Poor's Stock Guide, Value Line Investment Survey.

COMPARISON COMPANIES
DIVIDEND YIELD

COMPANY	DPS	April - June 2009			YIELD
		HIGH	LOW	AVERAGE	
Comparison Group - PUC Criteria					
Empire District Electric	\$1.28	\$16.52	\$14.19	\$15.36	8.3%
Hawaiian Electric Industries	\$1.24	\$19.25	\$13.52	\$16.39	7.6%
IDACORP	\$1.20	\$26.00	\$22.22	\$24.11	5.0%
NV Energy	\$0.40	\$11.19	\$9.26	\$10.23	3.9%
Northeast Utilities	\$0.95	\$22.57	\$19.78	\$21.18	4.5%
NSTAR	\$1.50	\$34.68	\$28.54	\$31.61	4.7%
Pinnacle West Capital	\$2.10	\$29.96	\$25.28	\$27.62	7.6%
Pepco Holdings, Inc.	\$1.08	\$13.67	\$11.45	\$12.56	8.6%
Portland General	\$1.02	\$20.26	\$16.43	\$18.35	5.6%
SCANA Corp	\$1.88	\$32.70	\$28.21	\$30.46	6.2%
UIL Holdings	\$1.73	\$24.39	\$20.56	\$22.48	7.7%
Wester Energy	\$1.20	\$19.32	\$16.60	\$17.96	6.7%
Average					6.2%
Comparison Group - Parcell Criteria					
Avista	\$0.84	\$17.82	\$13.44	\$15.63	5.4%
Cleco Corp.	\$0.90	\$22.81	\$19.82	\$21.32	4.2%
Empire District Electric	\$1.28	\$16.52	\$14.19	\$15.36	8.3%
Hawaiian Electric Industries	\$1.24	\$19.25	\$13.52	\$16.39	7.6%
IDACORP	\$1.20	\$26.00	\$22.22	\$24.11	5.0%
NSTAR	\$1.50	\$34.68	\$28.54	\$31.61	4.7%
Portland General	\$1.02	\$20.26	\$16.43	\$18.35	5.6%
Wester Energy, Inc.	\$1.20	\$19.32	\$16.60	\$17.96	6.7%
Average					5.9%
S&P Integrated Electric Utilities					
ALLÈTE	\$1.76	\$29.14	\$24.45	\$26.80	6.6%
Alliant Energy	\$1.50	\$2,565.00	\$22.08	\$1,293.54	0.1%
Ameren Corp.	\$1.54	\$25.04	\$21.75	\$23.40	6.6%
American Electric Power	\$1.64	\$28.95	\$24.75	\$26.85	6.1%
Cleco	\$0.90	\$22.81	\$19.82	\$21.32	4.2%
CMS Energy	\$0.50	\$12.37	\$10.89	\$11.63	4.3%
DPL	\$1.14	\$23.67	\$21.03	\$22.35	5.1%
DTE Energy	\$2.12	\$32.28	\$27.32	\$29.80	7.1%
Edison International	\$1.24	\$32.52	\$27.50	\$30.01	4.1%
Empire District Electric	\$1.28	\$16.52	\$14.19	\$15.36	8.3%
Entergy	\$3.00	\$78.78	\$63.39	\$71.09	4.2%
FPL Group	\$1.89	\$59.00	\$49.70	\$54.35	3.5%
Hawaiian Electric Industries	\$1.24	\$19.25	\$13.52	\$16.39	7.6%
IDACORP	\$1.20	\$26.00	\$22.22	\$24.11	5.0%
MGE Energy	\$1.45	\$34.00	\$29.42	\$31.71	4.6%
Northeast Utilities	\$0.95	\$22.57	\$19.78	\$21.18	4.5%
PG&E	\$1.68	\$39.11	\$34.60	\$36.86	4.6%
Pinnacle West Capital	\$2.10	\$29.96	\$25.28	\$27.62	7.6%
PNM Resources	\$0.50	\$10.77	\$7.68	\$9.23	5.4%
Portland General	\$1.02	\$20.26	\$16.43	\$18.35	5.6%
Progress Energy	\$2.48	\$37.90	\$33.50	\$35.70	6.9%
Southern Company	\$1.75	\$31.82	\$27.19	\$29.51	5.9%
TECO Energy	\$0.80	\$12.41	\$10.28	\$11.35	7.1%
Unisource Energy	\$1.16	\$28.76	\$24.78	\$26.77	4.3%
Wester Energy	\$1.20	\$19.32	\$16.60	\$17.96	6.7%
Wisconsin Energy	\$1.35	\$42.23	\$39.21	\$40.72	3.3%
Xcel Energy Inc.	\$0.98	\$18.98	\$17.25	\$18.12	5.4%
Average					5.3%
Moody's Electric Utilities					
American Electric Power	\$1.64	\$28.95	\$24.75	\$26.85	6.1%
CH Energy	\$2.16	\$46.84	\$40.60	\$43.72	4.9%
Consolidated Edison	\$2.36	\$40.00	\$34.36	\$37.18	6.3%
Constellation Energy	\$0.96	\$28.05	\$20.18	\$24.12	4.0%
Dominion Resources	\$1.75	\$37.18	\$29.26	\$33.22	5.3%
DPL Inc	\$1.14	\$23.67	\$21.03	\$22.35	5.1%
DTE Energy	\$2.12	\$32.28	\$27.32	\$29.80	7.1%
Duke Energy	\$0.92	\$14.83	\$13.31	\$14.07	6.5%
Exelon Corp	\$2.10	\$51.46	\$44.24	\$47.85	4.4%
FirstEnergy	\$2.20	\$43.29	\$35.26	\$39.28	5.6%
IDACORP	\$1.20	\$26.00	\$22.22	\$24.11	5.0%
NISource	\$0.92	\$11.62	\$9.84	\$10.63	8.7%
OGE Energy	\$1.42	\$28.30	\$23.19	\$25.75	5.5%
PPL Corp	\$1.38	\$34.42	\$27.40	\$30.91	4.5%
Progress Energy	\$2.48	\$37.90	\$33.50	\$35.70	6.9%
Public Service Enterprise	\$1.33	\$33.94	\$27.85	\$30.90	4.3%
Southern Co.	\$1.75	\$31.82	\$27.19	\$29.51	5.9%
TECO Energy	\$0.80	\$12.41	\$10.28	\$11.35	7.1%
Xcel Energy Inc.	\$0.98	\$18.98	\$17.25	\$18.12	5.4%
Average					5.7%

Source: Yahoo! Finance.



COMPARISON COMPANIES
PER SHARE GROWTH RATES

COMPANY	5-Year Historic Growth Rates				Est'd '05-'07 to '11-'13 Growth Rates			
	EPS	DPS	BVPS	Average	EPS	DPS	BVPS	Average
Comparison Group - PUC Criteria								
Empire District Electric	3.5%		1.5%	2.5%	8.5%	1.5%	2.0%	4.0%
Hawaiian Electric Industries	-6.0%	0.0%	1.0%	-1.7%	7.0%	0.0%	2.5%	3.2%
IDACORP	1.5%	-8.0%	3.0%	-1.2%	4.5%	0.0%	5.0%	3.2%
NV Energy		-3.5%	-2.0%	-2.8%	4.5%		3.5%	4.0%
Northeast Utilities	3.0%	8.5%	2.0%	4.5%	8.0%	6.5%	5.0%	6.5%
NSTAR	4.0%	6.0%	5.0%	5.0%	8.0%	5.5%	5.5%	6.3%
Pinnacle West Capital	-1.0%	5.0%	3.0%	2.3%	3.0%	1.0%	1.0%	1.7%
Peppco Holdings, Inc.	-2.0%	17.5%	1.5%	5.7%	3.0%		2.5%	2.8%
Portland General					5.5%	7.0%	3.0%	5.2%
SCANA Corp	3.5%	6.5%	4.0%	4.7%	4.0%	3.0%	4.5%	3.8%
UIL Holdings			-2.0%		2.5%	0.0%	1.5%	1.3%
Westar Energy	21.5%	-0.5%	1.0%	7.3%	4.0%	4.5%	6.0%	4.8%
Average				2.2%				3.9%
Comparison Group - Parcel Criteria								
Avista	4.0%	5.0%	3.0%	4.0%	6.5%	12.5%	3.5%	7.5%
Cleco Corp.	0.5%	0.5%	9.0%	3.3%	9.5%	10.0%	5.5%	8.3%
Empire District Electric	3.5%		1.5%	2.5%	8.5%	1.5%	2.0%	4.0%
Hawaiian Electric Industries	-8.0%	0.0%	1.0%	-1.7%	7.0%	0.0%	2.5%	3.2%
IDACORP	1.5%	-8.0%	3.0%	-1.2%	4.5%	0.0%	5.0%	3.2%
NSTAR	4.0%	6.0%	5.0%	5.0%	8.0%	5.5%	5.5%	6.3%
Portland General					5.5%	7.0%	3.0%	5.2%
Westar Energy, Inc.	21.5%	-0.5%	1.0%	7.3%	4.0%	4.5%	6.0%	4.8%
Average				2.8%				5.3%
S&P Integrated Electric Utilities								
ALLETE					-1.0%	3.0%	3.5%	1.8%
Alliant Energy	7.0%	-5.0%	3.0%	1.7%	4.5%	7.0%	4.0%	5.2%
Ameren Corp.	-1.5%	0.0%	5.0%	1.2%	2.5%	-6.5%	3.5%	-0.2%
American Electric Power		-6.0%	2.5%	-1.8%	3.0%	3.0%	5.0%	3.7%
Cleco	0.5%	0.5%	9.0%	3.3%	9.5%	10.0%	5.5%	8.3%
CMS Energy		-26.0%	-1.0%	-13.5%	10.0%	27.5%	6.0%	14.5%
DPL	7.0%	2.0%	2.5%	3.8%	8.0%	3.5%	11.0%	7.5%
DTE Energy	-2.0%	0.5%	4.0%	0.8%	7.5%	3.0%	2.5%	4.3%
Edison International	13.5%		14.5%	14.0%	3.5%	4.5%	7.0%	5.0%
Empire District Electric	3.5%		1.5%	2.5%	8.5%	1.5%	2.0%	4.0%
Entergy	10.5%	13.0%	3.0%	8.8%	6.0%	6.5%	6.5%	6.3%
FPL Group	9.5%	7.0%	8.0%	8.2%	10.0%	6.0%	8.5%	8.2%
Hawaiian Electric Industries	-6.0%	0.0%	1.0%	-1.7%	7.0%	0.0%	2.5%	3.2%
IDACORP	1.5%	-8.0%	3.0%	-1.2%	4.5%	0.0%	5.0%	3.2%
MGE Energy	6.0%	1.0%	8.0%	5.0%	6.0%	0.5%	7.0%	4.5%
Northeast Utilities	3.0%	8.5%	2.0%	4.5%	8.0%	6.5%	5.0%	6.5%
PG&E	26.5%		18.0%	22.3%	6.5%	7.5%	6.5%	6.8%
Pinnacle West Capital	-1.0%	5.0%	3.0%	2.3%	3.0%	1.0%	1.0%	1.7%
PNM Resources	-11.5%	6.5%	4.0%	-0.3%	5.0%			5.0%
Portland General					5.5%	7.0%	3.0%	5.2%
Progress Energy	-6.5%	2.0%	2.5%	-0.7%	6.0%	1.0%	2.0%	3.0%
Southern Company	4.0%	3.0%	5.5%	4.2%	4.5%	4.0%	5.5%	4.7%
TECO Energy	-5.0%	-9.0%	-6.5%	-6.8%	4.5%	2.5%	4.5%	3.8%
Unisource Energy	-1.5%	12.5%	6.5%	5.8%	17.5%	10.0%	7.5%	11.7%
Westar Energy	21.5%	-0.5%	1.0%	7.3%	4.0%	4.5%	6.0%	4.8%
Wisconsin Energy	6.0%	4.5%	7.5%	6.0%	8.0%	13.5%	6.0%	9.2%
Xcel Energy Inc.	1.0%	-4.0%	1.0%	-0.7%	6.5%	3.0%	4.5%	4.7%
Average				3.0%				5.4%
Moody's Electric Utilities								
American Electric Power		-6.0%	2.5%	-1.8%	3.0%	3.0%	5.0%	3.7%
CH Energy	-1.5%	0.0%	1.5%	0.0%	3.0%	0.0%	2.0%	1.7%
Consolidated Edison	1.5%	1.0%	3.5%	2.0%	2.5%	1.0%	4.0%	2.5%
Constellation Energy	11.0%	8.0%	4.0%	7.7%	-2.0%	-3.5%	-1.5%	-2.3%
Dominion Resources	5.5%	2.5%	1.5%	3.2%	8.0%	7.0%	7.5%	7.5%
DPL Inc	7.0%	2.0%	2.5%	3.8%	8.0%	3.5%	11.0%	7.5%
DTE Energy	-2.0%	0.5%	4.0%	0.8%	7.5%	3.0%	2.5%	4.3%
Duke Energy					5.0%		-0.5%	2.3%
Exelon Corp	10.5%	15.0%	4.5%	10.0%	7.5%	5.5%	9.0%	7.3%
Firstenergy	12.5%	6.5%	3.0%	7.3%	4.0%	4.5%	4.5%	4.3%
IDACORP	1.5%	-8.0%	3.0%	-1.2%	4.5%	0.0%	5.0%	3.2%
NiSource	-5.0%	-4.0%	1.5%	-2.5%	1.0%	0.0%	0.5%	0.5%
OGE Energy	11.0%	0.5%	7.0%	6.2%	4.5%	3.0%	7.0%	4.8%
PPL Corp	7.5%	12.5%	13.5%	11.2%	10.5%	12.0%	7.5%	10.0%
Progress Energy	-6.5%	2.0%	2.5%	-0.7%	6.0%	1.0%	2.0%	3.0%
Public Service Enterprise	5.5%	2.0%	7.0%	4.8%	7.5%	6.0%	9.5%	7.7%
Southern Co.	4.0%	3.0%	5.5%	4.2%	4.5%	4.0%	5.5%	4.7%
TECO Energy	-5.0%	-9.0%	-6.5%	-6.8%	4.5%	2.5%	4.5%	3.8%
Xcel Energy Inc.	1.0%	-4.0%	1.0%	-0.7%	6.5%	3.0%	4.5%	4.7%
Average				2.6%				4.3%

Source: Value Line Investment Survey.

COMPARISON COMPANIES
DCF COST RATES

COMPANY	ADJUSTED YIELD	HISTORIC RETENTION GROWTH	PROSPECTIVE RETENTION GROWTH	HISTORIC PER SHARE GROWTH	PROSPECTIVE PER SHARE GROWTH	FIRST CALL EPS GROWTH	AVERAGE GROWTH	DCF RATES
Comparison Group - PUC Criteria								
Empire District Electric	6.5%	0.2%	2.0%	2.0%	4.0%	6.0%	3.0%	11.5%
Hawaiian Electric Industries	7.7%	0.0%	2.0%		3.2%	5.0%	3.0%	10.7%
IDACORP	5.1%	2.0%	3.0%		3.2%	5.0%	3.7%	9.8%
NV Energy	4.0%	5.5%	3.0%		4.0%	13.3%	6.5%	10.0%
Northeast Utilities	4.9%	2.0%	4.0%	4.0%	6.5%	7.5%	5.1%	9.7%
NSTAR	4.0%	4.0%	5.0%	5.0%	6.0%	6.7%	5.0%	10.0%
Pennaco West Capital	7.7%	1.0%	2.0%	2.0%	1.7%	4.0%	2.5%	10.2%
Pepco Holdings, Inc.	6.7%	2.0%	2.0%	6.7%	2.0%	3.7%	3.5%	12.2%
Portland General	5.7%	4.0%	3.0%	0.0%	5.2%	7.1%	4.2%	9.3%
SCANA Corp.	6.3%	4.0%	3.0%	4.7%	3.0%	5.4%	4.5%	10.0%
UL Holdings	7.0%	0.0%	1.7%		1.3%	4.0%	2.1%	9.0%
Wester Energy	6.0%	3.7%	2.5%	7.3%	4.0%	3.0%	4.4%	11.2%
Mean	6.0%	2.9%	3.2%	4.0%	3.0%	6.1%	4.0%	10.3%
Median	4.0%	2.7%	3.0%	4.0%	3.0%	5.0%	4.0%	10.3%
Mean Composite		3.4%	0.0%	10.5%	10.4%	12.8%	10.0%	
Median Composite		0.0%	0.0%	11.2%	10.0%	12.2%	10.0%	
Comparison Group - Parcel Criteria								
Avista	5.0%	2.0%	3.0%	4.0%	7.0%	5.0%	4.5%	10.0%
Clack Corp.	4.4%	3.0%	4.0%	3.5%	8.0%	11.7%	8.0%	10.7%
Empire District Electric	6.5%	0.2%	2.0%	2.0%	4.0%	6.0%	3.0%	11.5%
Hawaiian Electric Industries	7.7%	0.0%	1.0%		3.2%	5.0%	3.0%	10.0%
IDACORP	5.1%	2.0%	3.0%		3.2%	5.0%	3.7%	9.8%
NSTAR	4.0%	4.0%	5.0%	5.0%	6.0%	6.7%	5.0%	10.0%
Portland General	5.7%	4.0%	4.0%		5.2%	7.1%	5.0%	11.0%
Wester Energy, Inc.	6.0%	3.7%	2.5%	7.3%	4.0%	3.0%	4.4%	11.2%
Mean	5.1%	3.0%	3.0%	4.4%	5.2%	8.2%	4.9%	10.6%
Median	5.0%	3.2%	3.5%	4.0%	5.0%	5.0%	4.4%	10.6%
Mean Composite		3.0%	0.5%	10.2%	11.4%	12.4%	10.0%	
Median Composite		4.0%	0.1%	9.0%	10.0%	11.0%	10.0%	
S&P Integrated Electric Utilities								
ALLETE	6.7%	4.0%	1.0%		1.0%	6.0%	3.0%	10.2%
Albion Energy	0.1%	5.0%	2.0%	1.7%	5.2%	6.0%	4.1%	4.3%
Amgen Corp.	6.7%	1.0%	3.0%	1.2%		4.0%	2.0%	6.2%
American Electric Power	6.2%	5.0%	4.7%		3.7%	9.4%	4.3%	10.0%
Clack	4.4%	3.0%	4.0%	3.2%	8.0%	14.3%	6.0%	11.1%
Clack Energy	4.0%	7.0%	6.0%		14.0%	6.7%	6.7%	10.0%
DPL	5.0%	7.0%	10.0%	3.0%	7.0%	7.4%	7.0%	10.0%
DTE Energy	7.2%	1.0%	3.0%	0.0%	4.0%	3.0%	2.7%	9.0%
Edison International	4.2%	6.0%	6.0%	14.0%	5.0%	1.3%	6.0%	11.2%
Empire District Electric	6.5%	0.2%	2.0%	2.0%	4.0%	6.0%	3.0%	12.1%
Energy	4.4%	7.2%	0.0%	6.0%	6.7%	6.4%	8.1%	12.0%
FPL Group	3.0%	6.1%	8.0%	6.2%	8.2%	9.0%	9.0%	11.7%
Hawaiian Electric Industries	7.7%	0.0%	1.0%		3.2%	5.0%	3.0%	10.0%
IDACORP	5.1%	2.0%	3.0%		3.2%	5.0%	3.7%	9.8%
MOE Energy	4.7%	3.2%	0.0%	5.0%	4.0%	4.4%	4.1%	8.1%
Northeast Utilities	4.0%	2.0%	4.0%	4.0%	6.5%	7.5%	5.1%	9.7%
PG&E	4.0%	7.0%	8.7%	22.0%	8.0%	6.7%	9.0%	10.0%
Pennaco West Capital	7.7%	1.0%	2.0%	2.0%	1.7%	7.1%	3.0%	10.7%
PH&S Resources	5.0%	2.0%	1.0%		5.0%	5.0%	5.0%	9.0%
Portland General	5.7%	4.0%	4.0%		5.2%	7.1%	5.0%	11.0%
Progress Energy	7.1%	1.0%	2.0%		3.0%	8.0%	3.1%	10.2%
Southern Company	6.1%	4.2%	4.0%	4.2%	4.7%	6.4%	4.5%	10.5%
TECO Energy	7.2%	2.7%	9.7%		9.0%	8.5%	4.7%	11.0%
Unicom Energy	4.0%	3.0%	5.0%	5.0%	11.7%	8.0%	6.4%	10.0%
Wester Energy	6.0%	3.7%	2.5%	7.3%	4.0%	3.0%	4.4%	11.2%
Wiccanan Energy	3.4%	0.7%	6.6%	0.0%	9.2%	9.0%	7.0%	10.0%
Xcel Energy Inc.	5.5%	3.5%	4.0%		4.7%	6.4%	4.0%	10.2%
Mean	5.5%	4.1%	4.4%	6.0%	5.0%	6.5%	5.2%	10.7%
Median	5.5%	3.0%	4.0%	4.5%	4.0%	6.2%	4.5%	10.7%
Composite-Mean		6.0%	0.0%	11.5%	11.1%	12.8%	10.7%	
Composite-Median		6.1%	0.0%	10.2%	10.4%	11.7%	10.0%	
Moody's Electric Utilities								
American Electric Power	6.2%	5.0%	4.0%		3.7%	9.4%	4.3%	10.0%
CH Energy	5.0%	1.0%	1.5%	0.0%	1.7%		1.1%	9.1%
Consolidated Edison	6.4%	2.0%	2.5%	2.0%	2.5%	2.1%	2.0%	9.0%
Constellation Energy	4.2%	6.7%	6.4%	7.7%		14.0%	9.0%	10.1%
Dominion Resources	9.4%	5.0%	7.2%	3.2%	7.5%	6.2%	6.2%	11.0%
DPL Inc.	5.0%	7.0%	10.0%	3.0%	7.0%	7.4%	7.0%	10.0%
DTE Energy	7.2%	1.0%	3.0%	0.0%	4.0%	3.0%	2.7%	9.0%
Duke Energy	6.8%	2.0%	1.2%	0.0%	2.5%	5.0%	1.0%	8.0%
Edison Corp.	4.0%	12.7%	11.0%	10.0%	7.0%	6.2%	8.0%	10.0%
FirstEnergy	5.0%	6.0%	5.7%	7.0%	4.0%	6.7%	6.1%	11.0%
IDACORP	5.1%	2.0%	3.0%		3.2%	5.0%	3.7%	9.8%
HSBsource	8.7%	1.0%	1.5%		0.0%	1.0%	1.0%	10.1%
MOE Energy	5.7%	3.0%	5.0%	6.2%	6.0%	6.0%	11.2%	
PPL Corp.	4.7%	0.0%	6.7%	11.2%	10.0%	12.7%	10.0%	10.0%
Progress Energy	7.1%	1.0%	2.0%		3.0%	8.0%	3.1%	10.2%
Public Service Enterprise	4.5%	6.0%	9.0%	4.0%	7.7%	7.0%	7.2%	11.7%
Southern Co.	6.1%	4.2%	4.0%	4.2%	4.7%	6.4%	4.5%	10.5%
TECO Energy	7.2%	2.7%	9.7%		9.0%	8.5%	4.7%	11.0%
Xcel Energy Inc.	5.5%	3.5%	4.0%		4.7%	6.4%	4.0%	10.2%
Mean	5.9%	4.7%	5.1%	4.7%	4.0%	6.3%	5.0%	10.9%
Median	5.7%	4.2%	4.2%	4.2%	4.2%	5.0%	4.7%	10.3%
Composite-Mean		10.5%	11.0%	10.0%	10.5%	12.1%	10.0%	
Composite-Median		9.0%	9.0%	9.0%	10.0%	11.5%	10.0%	

Sources: Prior pages of this schedule.
Note: Negative average values not considered

Sources: Prior pages of this schedule

COMPARISON COMPANIES
DIVIDEND YIELD

COMPANY	DPS	July 6, 2009 Price	YIELD
Comparison Group - PUC Criteria			
Empire District Electric	\$1.28	\$18.79	7.6%
Hawaiian Electric Industries	\$1.24	\$19.03	6.5%
IDACORP	\$1.20	\$25.73	4.7%
NV Energy	\$0.40	\$10.89	3.7%
Northeast Utilities	\$0.95	\$22.51	4.2%
NSTAR	\$1.50	\$31.74	4.7%
Pinnacle West Capital	\$2.10	\$30.16	7.0%
Pepco Holdings, Inc.	\$1.08	\$13.22	8.2%
Portland General	\$1.02	\$19.24	5.3%
SCANA Corp	\$1.88	\$32.39	5.8%
UIL Holdings	\$1.73	\$22.67	7.6%
Westar Energy	\$1.20	\$18.65	6.4%
Average			5.8%
Comparison Group - Parcell Criteria			
Avista	\$0.84	\$17.92	4.7%
Cleco Corp.	\$0.90	\$22.34	4.0%
Empire District Electric	\$1.28	\$18.79	7.6%
Hawaiian Electric Industries	\$1.24	\$19.03	6.5%
IDACORP	\$1.20	\$25.73	4.7%
NSTAR	\$1.50	\$31.74	4.7%
Portland General	\$1.02	\$19.24	5.3%
Westar Energy, Inc.	\$1.20	\$18.65	6.4%
Average			5.5%
S&P Integrated Electric Utilities			
ALLETE	\$1.76	\$28.46	6.2%
Alliant Energy	\$1.50	\$26.34	5.7%
Ameren Corp.	\$1.54	\$24.27	6.3%
American Electric Power	\$1.64	\$28.82	5.7%
Cleco	\$0.90	\$22.34	4.0%
CMS Energy	\$0.50	\$12.18	4.1%
DPL	\$1.14	\$23.44	4.9%
DTE Energy	\$2.12	\$32.04	6.6%
Edison International	\$1.24	\$31.27	4.0%
Empire District Electric	\$1.28	\$18.79	7.6%
Entergy	\$3.00	\$75.36	4.0%
FPL Group	\$1.89	\$55.28	3.4%
Hawaiian Electric Industries	\$1.24	\$19.03	6.5%
IDACORP	\$1.20	\$25.73	4.7%
MGE Energy	\$1.45	\$33.97	4.3%
Northeast Utilities	\$0.95	\$22.51	4.2%
PG&E	\$1.68	\$38.30	4.4%
Pinnacle West Capital	\$2.10	\$30.16	7.0%
PNM Resources	\$0.50	\$10.88	4.7%
Portland General	\$1.02	\$19.24	5.3%
Progress Energy	\$2.48	\$37.93	6.5%
Southern Company	\$1.75	\$31.67	5.5%
TECO Energy	\$0.80	\$11.62	6.9%
Unisource Energy	\$1.16	\$28.45	4.4%
Westar Energy	\$1.20	\$18.65	6.4%
Wisconsin Energy	\$1.35	\$41.19	3.3%
Xcel Energy Inc.	\$0.98	\$18.45	5.3%
Average			5.2%
Moody's Electric Utilities			
American Electric Power	\$1.64	\$28.82	5.7%
CH Energy	\$2.16	\$47.66	4.5%
Consolidated Edison	\$2.36	\$37.47	6.3%
Constellation Energy	\$0.86	\$25.88	3.7%
Dominion Resources	\$1.75	\$33.01	5.3%
DPL Inc.	\$1.14	\$23.07	4.9%
DTE Energy	\$2.12	\$31.62	6.7%
Duke Energy	\$0.82	\$14.65	6.3%
Exelon Corp.	\$2.10	\$48.85	4.3%
Firstenergy	\$2.20	\$42.13	5.2%
IDACORP	\$1.20	\$25.73	4.7%
NiSource	\$0.92	\$11.93	7.7%
OGE Energy	\$1.42	\$28.16	5.0%
PPL Corp.	\$1.38	\$32.18	4.3%
Progress Energy	\$2.48	\$37.93	6.5%
Public Service Enterprise	\$1.33	\$32.00	4.2%
Southern Co.	\$1.75	\$31.67	5.5%
TECO Energy	\$0.80	\$11.62	6.9%
Xcel Energy Inc.	\$0.98	\$18.45	5.3%
Average			5.4%

Source: Yahoo! Finance.

COMPARISON COMPANIES
DCF COST RATES

CA-S-408-M
Docket No. 2008-0083
Page 4 of 4
Modified

COMPANY	ADJUSTED YIELD	HISTORIC RETENTION GROWTH	PROSPECTIVE RETENTION GROWTH	HISTORIC PER SHARE GROWTH	PROSPECTIVE PER SHARE GROWTH	FIRST CALL EPS GROWTH	AVERAGE GROWTH	DCF RATES
Comparison Group - PUC Criteria								
Empire District Electric	7.7%	6.2%	2.8%	2.9%	4.0%	6.0%	3.9%	10.8%
Hammond Electric Industries	6.0%	6.0%	2.8%		3.2%	5.9%	3.9%	8.0%
EDCORP	4.0%	2.0%	3.0%		3.2%	5.0%	3.7%	8.5%
NY Energy	3.8%	5.9%	3.2%		4.0%	13.3%	6.5%	10.3%
Northeast Utilities	4.9%	2.0%	4.5%	4.5%	6.5%	7.5%	5.1%	9.3%
NETAR	4.0%	4.0%	5.0%	5.0%	6.0%	6.7%	5.0%	10.0%
Pennsylvanian West Capital	7.8%	1.0%	2.0%	2.0%	1.7%	4.5%	2.5%	9.5%
Papco Holdings, Inc.	6.3%	2.0%	2.0%	5.7%	3.0%	3.7%	3.5%	11.0%
Portland General	5.4%	4.0%	3.0%	6.0%	5.2%	7.1%	4.2%	9.8%
BCAA Corp.	5.0%	4.0%	3.0%		4.7%	5.4%	4.5%	10.4%
UL Holdings	7.7%	8.0%	1.7%		1.3%	4.5%	2.1%	9.8%
Waste Energy	6.8%	3.7%	2.5%	7.9%	4.8%	3.5%	4.4%	10.8%
Mean	6.1%	2.9%	3.2%	4.0%	3.8%	6.1%	4.0%	10.1%
Median	6.2%	2.7%	3.0%	4.0%	3.8%	5.8%	4.0%	10.0%
Mean Composite		3.0%	3.3%	10.1%	10.0%	13.2%	10.1%	
Median Composite		3.0%	3.3%	10.0%	10.2%	11.8%	10.2%	
Comparison Group - Paved Criteria								
Artis	4.0%	2.0%	3.0%	4.0%	7.5%	5.0%	4.5%	9.3%
Ches Corp.	4.2%	3.0%	4.5%	3.0%	6.3%	11.7%	6.3%	10.5%
Empire District Electric	7.7%	6.2%	2.8%	2.9%	4.0%	6.0%	3.9%	10.8%
Hammond Electric Industries	6.0%	6.0%	2.8%		3.2%	5.9%	3.9%	9.3%
EDCORP	4.0%	2.0%	3.0%		3.2%	5.0%	3.7%	8.4%
NETAR	4.0%	4.0%	5.0%	5.0%	6.0%	6.7%	5.0%	10.0%
Portland General	5.4%	4.0%	3.0%		5.2%	7.1%	5.3%	10.7%
Waste Energy, Inc.	6.8%	3.7%	2.5%	7.9%	4.8%	3.5%	4.4%	10.8%
Mean	5.8%	3.0%	3.3%	4.4%	5.5%	6.5%	4.5%	10.1%
Median	6.2%	3.2%	3.5%	4.0%	5.0%	5.9%	4.4%	10.0%
Mean Composite		4.0%	4.1%	10.0%	10.0%	12.0%	10.1%	
Median Composite		4.4%	4.7%	9.2%	10.2%	11.1%	9.9%	
S&P Integrated Electric Utilities								
ALLETE	6.0%	4.0%	1.5%		1.5%	6.0%	3.0%	9.9%
Alliant Energy	5.0%	5.1%	2.0%	1.7%	5.2%	6.0%	4.1%	10.0%
Ameren Corp.	6.4%	1.0%	3.0%	1.2%		4.0%	2.5%	8.9%
American Electric Power	5.0%	5.0%	4.7%		5.7%	3.1%	4.2%	10.1%
Ches	4.2%	3.0%	4.5%	3.0%		14.3%	6.3%	10.5%
CHS Energy	4.3%	7.2%	6.0%		14.5%	6.7%	9.7%	10.0%
DPL	6.0%	7.3%	10.5%	8.0%	7.5%	7.4%	7.3%	12.8%
DTE Energy	6.7%	1.0%	3.0%	0.8%	4.0%	3.5%	2.7%	9.1%
Edison International	4.1%	0.0%	5.2%	14.0%	5.0%	1.2%	8.8%	11.0%
Empire District Electric	7.8%	0.2%	2.6%	2.5%	4.0%	6.0%	3.9%	11.4%
Energy	4.1%	7.2%	8.5%	8.0%	6.3%	9.4%	8.1%	12.2%
FPL Group	8.0%	4.1%	5.0%	9.2%	6.2%	8.0%	6.0%	11.0%
Hammond Electric Industries	6.0%	0.0%	1.0%		3.2%	5.0%	2.0%	9.3%
EDCORP	4.7%	2.8%	3.0%		3.2%	5.0%	3.7%	8.4%
MSC Energy	4.4%	3.2%	5.0%	5.0%	4.5%	5.0%	4.4%	9.3%
Northeast Utilities	4.9%	2.0%	4.5%	4.5%	6.5%	7.5%	5.1%	9.3%
PG&E	4.0%	7.5%	5.7%	22.9%	6.3%	6.7%	9.8%	14.4%
Pennsylvanian West Capital	7.1%	1.0%	2.0%	2.2%	1.7%	7.1%	3.0%	10.1%
Pratt Resources	4.0%	2.0%	1.0%		5.0%	5.0%	3.5%	10.3%
Portland General	5.4%	4.0%	4.0%		5.2%	7.1%	5.3%	10.7%
Progress Energy	6.0%	1.0%	2.5%		3.0%	5.0%	3.1%	9.7%
Southern Company	5.7%	4.2%	4.0%	4.2%	4.7%	5.4%	4.5%	10.1%
TECO Energy	7.0%	3.7%	3.7%		3.0%	6.0%	6.7%	11.7%
Unicom Energy	4.5%	3.0%	3.0%	5.0%	11.7%	6.0%	6.4%	10.0%
Waste Energy	6.8%	3.7%	2.5%	7.9%	4.8%	3.5%	4.4%	10.8%
Wisconsin Energy	5.4%	5.7%	5.0%	5.0%	6.2%	9.0%	7.5%	10.8%
Xcel Energy Inc.	5.4%	3.5%	4.0%		4.7%	6.4%	4.0%	10.1%
Mean	5.4%	4.1%	4.4%	6.0%	5.6%	6.5%	5.2%	10.5%
Median	5.4%	3.0%	4.0%	4.5%	4.8%	6.2%	4.5%	10.1%
Composite-Mean		4.4%	4.8%	11.4%	11.2%	11.2%	10.5%	
Composite-Median		4.1%	4.4%	9.9%	10.4%	11.2%	9.8%	
Moody's Electric Utilities								
American Electric Power	5.0%	5.4%	4.0%		3.7%	3.4%	4.3%	10.1%
CH Energy	4.0%	1.4%	1.5%	0.0%	1.7%		1.1%	5.7%
Consolidated Edison	6.4%	7.0%	2.5%	2.0%	2.5%	3.1%	2.3%	9.7%
Consolidation Energy	3.0%	6.7%	8.4%	7.7%		14.8%	8.9%	10.8%
Dominion Resources	5.0%	5.0%	7.2%	3.2%	7.5%	6.2%	6.0%	11.7%
DPL Inc.	5.1%	7.3%	10.2%	3.0%		7.4%	7.3%	12.4%
DTE Energy	6.0%	1.0%	3.0%	0.8%	4.3%	3.5%	2.7%	9.1%
Duke Energy	6.4%	3.2%	1.2%	0.0%	2.3%	3.0%	1.9%	9.0%
Edison Corp.	4.0%	12.7%	11.3%	10.0%	7.5%	5.0%	8.2%	13.0%
Entergy	5.4%	6.5%	5.7%	7.3%		6.7%	6.1%	11.3%
EDCORP	4.7%	2.8%	3.0%		3.2%	5.0%	3.7%	8.4%
Illinois	7.0%	1.0%	1.5%		6.0%	1.0%	1.4%	9.2%
OGE Energy	5.2%	5.2%	5.3%	6.2%	4.8%	6.0%	5.0%	10.7%
PPL Corp.	4.5%	9.2%	8.7%	11.2%	10.0%	12.7%	10.3%	14.8%
Progress Energy	6.0%	1.2%	2.2%		3.0%	5.0%	3.1%	9.7%
Public Service Enterprise	4.2%	6.0%	9.0%	4.0%		7.0%	7.2%	10.8%
Southern Co.	5.7%	4.2%	4.0%		4.7%	5.4%	4.5%	10.1%
TECO Energy	7.0%	3.7%	3.7%		3.0%	6.5%	4.7%	11.7%
Xcel Energy Inc.	5.4%	3.5%	4.0%		4.7%	6.4%	4.7%	10.1%
Mean	5.0%	4.7%	5.1%	4.7%	4.8%	6.2%	5.0%	10.8%
Median	5.4%	4.2%	4.3%	4.2%	4.3%	5.8%	4.7%	10.1%
Composite-Mean		10.0%	10.7%	10.3%	10.2%	11.8%	10.6%	
Composite-Median		8.0%	8.7%	9.6%	9.8%	11.2%	10.1%	

Sources: Prior pages of this schedule.
Note: Negative average values not considered

Sources: Prior pages of this schedule.

**STANDARD & POOR'S 500 COMPOSITE
20-YEAR U.S. TREASURY BOND YIELDS
RISK PREMIUMS**

Year	EPS	BVPS	ROE	20-YEAR T-BOND	RISK PREMIUM
1977		\$79.07			
1978	\$12.33	\$85.35	15.00%	7.90%	7.10%
1979	\$14.86	\$94.27	16.55%	8.86%	7.69%
1980	\$14.82	\$102.48	15.06%	9.97%	5.09%
1981	\$15.36	\$109.43	14.50%	11.55%	2.95%
1982	\$12.64	\$112.46	11.39%	13.50%	-2.11%
1983	\$14.03	\$116.93	12.23%	10.38%	1.85%
1984	\$16.64	\$122.47	13.90%	11.74%	2.16%
1985	\$14.61	\$125.20	11.80%	11.25%	0.55%
1986	\$14.48	\$126.82	11.49%	8.98%	2.51%
1987	\$17.50	\$134.07	13.42%	7.92%	5.50%
1988	\$23.75	\$141.32	17.25%	8.97%	8.28%
1989	\$22.87	\$147.26	15.85%	8.81%	7.04%
1990	\$21.73	\$153.01	14.47%	8.19%	6.28%
1991	\$16.29	\$158.85	10.45%	8.22%	2.23%
1992	\$18.86	\$149.74	12.22%	7.26%	4.96%
1993	\$21.89	\$180.88	13.24%	7.17%	6.07%
1994	\$30.60	\$193.06	16.37%	6.59%	9.78%
1995	\$33.96	\$216.51	16.58%	7.60%	8.98%
1996	\$38.73	\$237.08	17.08%	6.18%	10.90%
1997	\$39.72	\$249.52	16.33%	6.64%	9.69%
1998	\$37.71	\$266.40	14.62%	5.83%	8.79%
1999	\$48.17	\$290.68	17.29%	5.57%	11.72%
2000	\$50.00	\$325.80	16.22%	6.50%	9.72%
2001	\$24.70	\$337.37	7.45%	5.53%	1.92%
2002	\$27.59	\$321.72	8.37%	5.59%	2.78%
2003	\$48.73	\$367.17	14.15%	4.80%	9.35%
2004	\$58.55	\$414.75	14.98%	5.02%	9.96%
2005	\$69.93	\$453.06	16.12%	4.69%	11.43%
2006	\$81.51	\$504.39	17.03%	4.68%	12.35%
2007	\$66.17	\$529.59	12.80%	4.86%	7.94%
Average					6.45%

Sources: Standard & Poor's Analysts' Handbook and Ibbotson Associates 2008 Yearbook.

COMPARISON COMPANIES
CAPM COST RATES

COMPANY	RISK-FREE RATE	BETA	MARKET PREMIUM	CAPM RATES
Comparison Group - PUC Criteria				
Empire District Electric	4.10%	0.75	5.32%	8.2%
Hawaiian Electric Industries	4.10%	0.60	5.32%	7.4%
IDACORP	4.10%	0.70	5.32%	7.9%
NV Energy	4.10%	0.90	5.32%	9.0%
Northeast Utilities	4.10%	0.70	5.32%	7.9%
NSTAR	4.10%	0.65	5.32%	7.8%
Pinnacle West Capital	4.10%	0.70	5.32%	7.9%
Papco Holdings, Inc.	4.10%	0.80	5.32%	8.4%
Portland General	4.10%	0.70	5.32%	7.9%
SCANA Corp	4.10%	0.70	5.32%	7.9%
Utl Holdings	4.10%	0.70	5.32%	7.9%
Wester Energy	4.10%	0.75	5.32%	8.2%
Average				8.0%
Median				7.9%
Comparison Group - Parcel Criteria				
Avista	4.10%	0.70	5.32%	7.9%
Cleco Corp.	4.10%	0.70	5.32%	7.9%
Empire District Electric	4.10%	0.75	5.32%	8.2%
Hawaiian Electric Industries	4.10%	0.60	5.32%	7.4%
IDACORP	4.10%	0.70	5.32%	7.9%
NSTAR	4.10%	0.65	5.32%	7.8%
Portland General	4.10%	0.70	5.32%	7.9%
Wester Energy, Inc.	4.10%	0.75	5.32%	8.2%
Mean				7.9%
Median				7.9%
S&P Integrated Electric Utilities				
ALLETE	4.10%	0.70	5.32%	7.9%
Albany Energy	4.10%	0.70	5.32%	7.9%
Ameren Corp.	4.10%	0.80	5.32%	8.4%
American Electric Power	4.10%	0.75	5.32%	8.2%
Cleco	4.10%	0.70	5.32%	7.9%
CMS Energy	4.10%	0.80	5.32%	8.4%
DPL	4.10%	0.80	5.32%	8.4%
DTE Energy	4.10%	0.75	5.32%	8.2%
Edison International	4.10%	0.80	5.32%	8.4%
Empire District Electric	4.10%	0.75	5.32%	8.2%
Energy	4.10%	0.70	5.32%	7.9%
FPL Group	4.10%	0.75	5.32%	8.2%
Hawaiian Electric Industries	4.10%	0.60	5.32%	7.4%
IDACORP	4.10%	0.70	5.32%	7.9%
MGE Energy	4.10%	0.65	5.32%	7.8%
Northeast Utilities	4.10%	0.70	5.32%	7.9%
PG&E	4.10%	0.60	5.32%	7.4%
Pinnacle West Capital	4.10%	0.70	5.32%	7.9%
PNM Resources	4.10%	0.65	5.32%	7.8%
Portland General	4.10%	0.70	5.32%	7.9%
Progress Energy	4.10%	0.65	5.32%	7.8%
Southern Company	4.10%	0.55	5.32%	7.1%
TECO Energy	4.10%	0.80	5.32%	8.4%
Unisource Energy	4.10%	0.70	5.32%	7.9%
Wester Energy	4.10%	0.75	5.32%	8.2%
Wisconsin Energy	4.10%	0.65	5.32%	7.8%
Xcel Energy Inc.	4.10%	0.65	5.32%	7.8%
Average				7.9%
Median				7.9%
Moody's Electric Utilities				
American Electric Power	4.10%	0.75	5.32%	8.2%
CH Energy	4.10%	0.65	5.32%	7.8%
Consolidated Edison	4.10%	0.65	5.32%	7.8%
Constellation Energy	4.10%	0.80	5.32%	8.4%
Comincon Resources	4.10%	0.70	5.32%	7.9%
DPL Inc	4.10%	0.80	5.32%	8.4%
DTE Energy	4.10%	0.75	5.32%	8.2%
Duke Energy	4.10%	0.75	5.32%	8.2%
Exelon Corp	4.10%	0.85	5.32%	8.7%
Firstenergy	4.10%	0.85	5.32%	8.7%
IDACORP	4.10%	0.70	5.32%	7.9%
NSource	4.10%	0.85	5.32%	8.7%
OGE Energy	4.10%	0.75	5.32%	8.2%
PPL Corp	4.10%	0.70	5.32%	7.9%
Progress Energy	4.10%	0.65	5.32%	7.8%
Public Service Enterprise	4.10%	0.80	5.32%	8.4%
Southern Co.	4.10%	0.55	5.32%	7.1%
TECO Energy	4.10%	0.75	5.32%	8.2%
Xcel Energy Inc.	4.10%	0.65	5.32%	7.8%
Average				8.0%
Median				8.0%

COMPARISON COMPANIES
CAPM COST RATES
USING IBBOTSON RISK PREMIUM

COMPANY	RISK-FREE RATE	BETA	MARKET PREMIUM	CAPM RATES
Comparison Group - PUC Criteria				
Empire District Electric	4.10%	0.75	5.60%	8.4%
Hawaiian Electric Industries	4.10%	0.60	5.60%	7.6%
IDACORP	4.10%	0.70	5.60%	8.1%
NV Energy	4.10%	0.90	5.60%	8.2%
Northeast Utilities	4.10%	0.70	5.60%	8.1%
NSTAR	4.10%	0.65	5.60%	7.8%
Pinnacle West Capital	4.10%	0.70	5.60%	8.1%
Papco Holdings, Inc.	4.10%	0.80	5.60%	8.7%
Portland General	4.10%	0.70	5.60%	8.1%
SCANA Corp	4.10%	0.70	5.60%	8.1%
UIL Holdings	4.10%	0.70	5.60%	8.1%
Westar Energy	4.10%	0.75	5.60%	8.4%
Average				8.2%
Median				8.1%
Comparison Group - Parcell Criteria				
Avista	4.10%	0.70	5.60%	8.1%
Cresco Corp.	4.10%	0.70	5.60%	8.1%
Empire District Electric	4.10%	0.75	5.60%	8.4%
Hawaiian Electric Industries	4.10%	0.60	5.60%	7.6%
IDACORP	4.10%	0.70	5.60%	8.1%
NSTAR	4.10%	0.65	5.60%	7.8%
Portland General	4.10%	0.70	5.60%	8.1%
Westar Energy, Inc.	4.10%	0.75	5.60%	8.4%
Mean				8.1%
Median				8.1%
S&P Integrated Electric Utilities				
ALLETE	4.10%	0.70	5.60%	8.1%
Alliant Energy	4.10%	0.70	5.60%	8.1%
Ameren Corp.	4.10%	0.80	5.60%	8.7%
American Electric Power	4.10%	0.75	5.60%	8.4%
Cleco	4.10%	0.70	5.60%	8.1%
CMS Energy	4.10%	0.80	5.60%	8.7%
DPL	4.10%	0.60	5.60%	7.6%
DTE Energy	4.10%	0.75	5.60%	8.4%
Edison International	4.10%	0.80	5.60%	8.7%
Empire District Electric	4.10%	0.75	5.60%	8.4%
Entergy	4.10%	0.70	5.60%	8.1%
FPL Group	4.10%	0.75	5.60%	8.4%
Hawaiian Electric Industries	4.10%	0.60	5.60%	7.6%
IDACORP	4.10%	0.70	5.60%	8.1%
MGE Energy	4.10%	0.65	5.60%	7.8%
Northeast Utilities	4.10%	0.70	5.60%	8.1%
PG&E	4.10%	0.60	5.60%	7.6%
Pinnacle West Capital	4.10%	0.70	5.60%	8.1%
PNM Resources	4.10%	0.85	5.60%	9.0%
Portland General	4.10%	0.70	5.60%	8.1%
Progress Energy	4.10%	0.65	5.60%	7.8%
Southern Company	4.10%	0.55	5.60%	7.3%
TECO Energy	4.10%	0.80	5.60%	8.7%
Unsource Energy	4.10%	0.70	5.60%	8.1%
Westar Energy	4.10%	0.75	5.60%	8.4%
Wisconsin Energy	4.10%	0.65	5.60%	7.8%
Xcel Energy Inc.	4.10%	0.65	5.60%	7.8%
Average				8.1%
Median				8.1%
Moody's Electric Utilities				
American Electric Power	4.10%	0.75	5.60%	8.4%
CH Energy	4.10%	0.65	5.60%	7.8%
Consolidated Edison	4.10%	0.65	5.60%	7.8%
Constellation Energy	4.10%	0.80	5.60%	8.7%
Comstock Resources	4.10%	0.70	5.60%	8.1%
DPL Inc.	4.10%	0.60	5.60%	7.6%
DTE Energy	4.10%	0.75	5.60%	8.4%
Duke Energy	4.10%		5.60%	
Exelon Corp	4.10%	0.85	5.60%	9.0%
FirstEnergy	4.10%	0.85	5.60%	9.0%
IDACORP	4.10%	0.70	5.60%	8.1%
NISource	4.10%	0.65	5.60%	7.8%
OGE Energy	4.10%	0.75	5.60%	8.4%
PPL Corp	4.10%	0.70	5.60%	8.1%
Progress Energy	4.10%	0.65	5.60%	7.8%
Public Service Enterprise	4.10%	0.80	5.60%	8.7%
Southern Co.	4.10%	0.55	5.60%	7.3%
TECO Energy	4.10%	0.75	5.60%	8.4%
Xcel Energy Inc.	4.10%	0.65	5.60%	7.8%
Average				8.2%
Median				8.3%

COMPARISON COMPANIES
RATES OF RETURN ON AVERAGE COMMON EQUITY

Company	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	1992-2001 Average	2002-2008 Average	2009	2010	2012-2014
Comparison Group - PUC Criteria																						
Empire District Electric	10.3%	9.4%	10.6%	9.4%	9.4%	9.9%	11.6%	8.4%	10.0%	4.3%	8.4%	8.7%	5.7%	6.2%	9.2%	6.8%	7.4%	9.3%	7.5%	10.0%	10.0%	11.0%
Hawaiian Electric Industries	10.9%	10.5%	11.1%	11.0%	10.5%	10.9%	11.5%	11.1%	9.8%	12.4%	11.9%	11.1%	9.3%	9.7%	9.3%	7.7%	8.1%	11.0%	9.6%	8.5%	10.0%	10.5%
IDACORP	9.0%	11.2%	10.1%	11.6%	12.1%	12.4%	12.4%	12.3%	16.7%	14.9%	7.1%	4.2%	8.2%	7.3%	7.3%	7.1%	8.2%	12.3%	7.4%	7.5%	7.5%	7.5%
NV Energy	10.2%	11.8%	11.5%	9.5%	9.6%	10.0%	9.8%	4.7%	-3.5%	2.0%	-20.3%	-8.1%	3.2%	3.8%	10.3%	7.2%	6.9%	7.6%	0.3%	5.0%	7.5%	7.5%
Northeast Utilities	12.6%	9.4%	12.6%	11.9%	10.1%	-6.2%	-2.3%	-7.3%	-1.3%	8.6%	6.4%	7.1%	5.1%	5.4%	4.5%	8.6%	9.8%	3.8%	6.7%	8.5%	9.5%	8.5%
NSTAR	11.4%	11.9%	12.2%	10.2%	12.6%	12.6%	12.5%	11.4%	12.3%	13.4%	14.0%	13.9%	13.4%	13.1%	13.2%	13.5%	13.6%	12.1%	13.5%	13.5%	14.0%	14.5%
Pinnacle West Capital	10.7%	10.9%	10.2%	10.6%	11.2%	11.9%	11.5%	12.3%	12.4%	12.8%	8.6%	8.3%	8.2%	6.7%	9.2%	8.5%	7.9%	11.5%	8.2%	7.5%	8.0%	9.0%
Pepper Holdings, Inc.	10.6%	12.0%	10.8%	10.5%	11.7%	10.5%	11.3%	11.7%	8.9%	11.9%	9.8%	7.8%	9.3%	9.1%	7.1%	7.9%	7.0%	11.0%	8.5%	8.5%	8.5%	8.5%
Portland General	12.9%	13.5%	11.3%	13.5%	13.3%	11.7%	12.6%	7.8%	10.7%	10.7%	11.7%	12.4%	12.6%	12.4%	10.9%	11.0%	11.5%	11.4%	11.8%	10.5%	10.5%	10.5%
SCANA Corp	11.0%	10.4%	10.5%	11.8%	10.1%	10.4%	9.5%	11.6%	12.8%	12.1%	8.9%	6.1%	7.1%	5.7%	9.1%	10.0%	10.2%	10.8%	8.2%	10.0%	10.5%	11.0%
Westar Energy	11.0%	12.4%	10.7%	11.1%	10.4%	-1.6%	7.1%	5.2%	3.2%	-2.2%	5.0%	10.6%	7.7%	9.6%	11.1%	10.0%	6.6%	6.7%	8.7%	7.5%	6.0%	6.0%
Mean	10.8%	11.3%	11.0%	11.1%	10.4%	8.4%	9.8%	8.1%	8.4%	9.2%	6.5%	7.4%	8.2%	8.1%	9.1%	9.2%	8.9%	10.0%	8.2%	8.7%	9.4%	9.8%
Median	10.8%	11.5%	10.9%	11.1%	10.9%	10.3%	11.5%	11.1%	10.0%	11.9%	8.6%	8.3%	8.2%	7.3%	9.3%	8.6%	8.2%	11.0%	8.3%	8.5%	9.0%	9.0%
Comparison Group - Parcel Criteria																						
Avista	11.7%	12.2%	10.5%	11.2%	10.6%	15.0%	10.2%	1.1%	13.4%	7.9%	4.5%	6.7%	4.6%	5.8%	8.8%	4.1%	8.2%	10.4%	6.1%	8.0%	8.0%	8.0%
Cleco Corp.	14.0%	12.4%	12.9%	13.4%	13.8%	12.8%	12.6%	12.9%	15.0%	14.6%	13.5%	11.5%	12.6%	11.6%	9.4%	8.2%	9.9%	13.4%	11.0%	9.0%	10.0%	10.0%
Empire District Electric	10.3%	9.4%	10.6%	9.4%	9.4%	8.9%	11.6%	8.4%	10.0%	4.3%	8.4%	8.7%	5.7%	6.2%	9.2%	6.9%	7.4%	9.3%	7.5%	10.0%	10.0%	11.5%
Hawaiian Electric Industries	10.9%	10.5%	11.1%	11.0%	10.5%	10.9%	11.5%	11.1%	9.8%	12.4%	11.9%	11.1%	9.3%	9.7%	9.3%	7.7%	8.1%	11.0%	9.6%	8.5%	10.0%	10.5%
IDACORP	9.0%	11.2%	10.1%	11.6%	12.1%	12.4%	12.4%	12.3%	16.7%	14.9%	7.1%	4.2%	8.2%	7.3%	7.3%	7.1%	8.2%	12.3%	7.4%	7.5%	7.5%	7.5%
NSTAR	11.4%	11.9%	12.2%	10.2%	12.6%	12.6%	12.5%	11.4%	12.3%	13.4%	14.0%	13.9%	13.4%	13.1%	13.2%	13.5%	13.6%	12.1%	13.5%	13.5%	14.0%	14.5%
Portland General	12.9%	13.5%	11.3%	13.5%	13.3%	11.7%	12.6%	7.8%	10.7%	10.7%	11.7%	12.4%	12.6%	12.4%	10.9%	11.0%	11.5%	11.4%	11.8%	10.5%	10.5%	10.5%
Westar Energy, Inc.	11.0%	12.4%	10.7%	11.1%	10.4%	-1.6%	7.1%	5.2%	3.2%	-2.2%	5.0%	10.6%	7.7%	9.6%	11.1%	10.0%	6.6%	6.7%	8.7%	7.5%	8.0%	8.0%
Mean	11.4%	11.5%	11.2%	11.4%	11.7%	10.3%	11.1%	8.9%	11.5%	9.3%	9.2%	9.5%	8.8%	9.0%	9.5%	8.6%	8.6%	11.0%	9.0%	9.1%	9.5%	10.0%
Median	11.2%	12.0%	10.9%	11.2%	11.3%	12.4%	11.6%	11.1%	12.3%	12.4%	8.4%	10.6%	8.2%	9.6%	8.4%	8.0%	8.2%	11.6%	8.9%	8.5%	9.3%	9.8%
S&P Integrated Electric Utilities																						

COMPARISON COMPANIES
MARKET TO BOOK RATIOS

Company	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	1992-2008 Average
Comparison Group - PUC Criteria																		
Empire District Electric	164%	178%	143%	142%	143%	138%	168%	177%	163%	162%	132%	133%	144%	148%	148%	150%	118%	162%
Hawaiian Electric Industries	171%	154%	141%	149%	147%	147%	154%	132%	127%	145%	153%	151%	175%	122%	122%	165%	164%	147%
IDACORP	155%	172%	146%	148%	168%	177%	177%	156%	180%	145%	134%	112%	125%	122%	122%	137%	104%	165%
NY Energy	148%	165%	133%	130%	131%	143%	147%	123%	87%	82%	72%	41%	68%	106%	136%	137%	91%	124%
Northwest Utilities	154%	148%	127%	124%	131%	84%	91%	133%	136%	126%	99%	95%	106%	108%	131%	163%	128%	119%
NSTAR	138%	154%	130%	130%	125%	145%	181%	160%	161%	161%	170%	175%	189%	202%	214%	222%	201%	198%
Pinnacle West Capital	116%	125%	89%	116%	135%	135%	180%	143%	145%	154%	116%	114%	130%	130%	128%	127%	110%	120%
Papco Holdings, Inc.	160%	162%	135%	138%	161%	151%	161%	166%	139%	124%	110%	103%	108%	122%	128%	141%	101%	118%
Portland General	115%	125%	112%	140%	199%	164%	165%	145%	134%	135%	137%	158%	171%	179%	153%	140%	101%	130%
SCANA Corp	161%	168%	157%	160%	175%	111%	151%	144%	141%	139%	126%	113%	133%	135%	174%	166%	141%	160%
UIL Holdings	123%	157%	127%	123%	114%	131%	128%	89%	74%	76%	67%	106%	132%	142%	139%	187%	167%	149%
Westar Energy	144%	152%	130%	128%	126%	131%	128%	89%	74%	76%	67%	106%	132%	142%	139%	140%	106%	119%
Mean	147%	155%	132%	136%	143%	138%	158%	141%	138%	138%	120%	118%	135%	143%	154%	155%	127%	142%
Median	151%	156%	132%	134%	138%	146%	161%	144%	138%	139%	126%	113%	132%	135%	144%	146%	114%	144%
Comparison Group - Paracell Criteria																		
Avista	151%	160%	133%	125%	145%	162%	163%	152%	317%	114%	85%	94%	111%	115%	135%	127%	110%	163%
Cleco Corp.	177%	175%	156%	162%	168%	171%	183%	172%	223%	224%	154%	134%	177%	177%	182%	162%	133%	111%
Empire District Electric	184%	178%	143%	142%	143%	143%	168%	177%	163%	162%	132%	133%	144%	148%	149%	166%	118%	162%
Hawaiian Electric Industries	171%	154%	141%	145%	147%	147%	154%	132%	127%	145%	153%	151%	179%	181%	192%	166%	164%	147%
IDACORP	155%	172%	146%	148%	168%	177%	177%	158%	189%	185%	134%	112%	125%	122%	139%	132%	104%	168%
NSTAR	138%	154%	130%	130%	125%	145%	181%	160%	161%	161%	170%	175%	189%	202%	214%	222%	201%	198%
Portland General	115%	125%	112%	140%	199%	164%	165%	145%	134%	135%	137%	158%	171%	179%	153%	140%	101%	130%
Westar Energy, Inc.	144%	152%	130%	128%	126%	131%	128%	89%	74%	76%	67%	106%	132%	142%	139%	140%	106%	119%
Mean	154%	158%	136%	141%	153%	153%	165%	149%	182%	153%	128%	130%	151%	155%	160%	155%	130%	183%
Median	153%	159%	137%	141%	146%	147%	168%	156%	183%	161%	134%	133%	144%	148%	151%	145%	114%	156%
S&P Integrated Electric Utilities																		
ALLETE	190%	185%	154%	152%	154%	155%	166%	120%	120%	129%	110%	97%	120%	212%	218%	195%	158%	198%
Alliant Energy	169%	188%	160%	170%	175%	174%	180%	167%	163%	173%	163%	162%	161%	172%	164%	173%	131%	131%
Ameren Corp.	143%	159%	143%	156%	175%	187%	191%	154%	147%	179%	138%	124%	155%	165%	161%	150%	125%	158%
American Electric Power	177%	175%	156%	162%	168%	171%	183%	172%	223%	224%	154%	134%	177%	177%	182%	162%	145%	154%
Cleco	168%	223%	185%	182%	181%	200%	221%	189%	119%	152%	137%	80%	90%	125%	142%	176%	133%	157%
CMS Energy	177%	205%	196%	213%	214%	221%	231%	215%	314%	422%	322%	241%	272%	318%	373%	415%	286%	320%
DPL	162%	154%	120%	130%	137%	126%	165%	145%	126%	142%	145%	142%	132%	140%	134%	143%	101%	134%
Edison International	167%	172%	122%	116%	120%	156%	192%	173%	197%	126%	117%	106%	132%	205%	194%	206%	154%	163%
Empire District Electric	184%	178%	143%	142%	143%	138%	168%	177%	163%	162%	132%	133%	144%	148%	149%	150%	118%	139%
Entergy	124%	137%	104%	88%	97%	95%	99%	99%	99%	116%	114%	136%	156%	194%	211%	264%	185%	186%
FPL Group	173%	180%	151%	175%	184%	198%	234%	177%	177%	186%	160%	167%	174%	201%	203%	249%	199%	180%
Hawaiian Electric Industries	155%	154%	141%	148%	147%	147%	154%	132%	127%	145%	153%	151%	179%	181%	182%	166%	147%	169%
IDACORP	171%	172%	146%	148%	168%	177%	177%	158%	189%	185%	134%	112%	125%	122%	139%	132%	104%	168%
MGE Energy	189%	196%	189%	183%	203%	184%	197%	177%	172%	197%	214%	223%	207%	207%	191%	178%	160%	189%
Northwest Utilities	154%	149%	127%	124%	123%	96%	91%	133%	136%	128%	88%	95%	106%	108%	131%	163%	128%	119%
PG&E	168%	175%	142%	134%	135%	123%	152%	135%	179%	136%	146%	203%	196%	170%	190%	179%	144%	148%
Pinnacle West Capital	116%	125%	89%	116%	133%	152%	180%	143%	145%	154%	118%	114%	130%	130%	120%	127%	97%	120%
PNM Resources	72%	84%	87%	95%	108%	106%	106%	85%	94%	123%	95%	93%	124%	147%	134%	126%	67%	96%
Portland General	115%	125%	112%	140%	199%	164%	165%	145%	134%	135%	137%	158%	171%	179%	153%	140%	101%	130%
Progress Energy	171%	182%	159%	181%	209%	207%	233%	189%	163%	164%	152%	145%	144%	137%	140%	148%	125%	142%
Sevens Energy	154%	180%	161%	174%	176%	167%	186%	166%	188%	209%	230%	233%	227%	238%	229%	230%	211%	179%
TECO Energy	243%	268%	241%	238%	241%	234%	217%	223%	223%	227%	135%	111%	174%	243%	202%	188%	174%	225%
Unicom Energy	NMIF	NMIF	NMIF	NMIF	NMIF	295%	217%	139%	143%	167%	134%	141%	145%	171%	185%	177%	144%	192%
Westar Energy	144%	152%	130%	128%	126%	131%	128%	89%	74%	76%	67%	106%	132%	142%	139%	140%	106%	119%

**STANDARD & POOR'S 500 COMPOSITE
RETURNS AND MARKET-TO-BOOK RATIOS
1992 - 2007**

YEAR	RETURN ON AVERAGE EQUITY	MARKET-TO BOOK RATIO
1992	12.2%	271%
1993	13.2%	272%
1994	16.4%	246%
1995	16.6%	264%
1996	17.1%	299%
1997	16.3%	354%
1998	14.6%	421%
1999	17.3%	481%
2000	16.2%	453%
2001	7.5%	353%
2002	8.4%	296%
2003	14.2%	278%
2004	15.0%	291%
2005	16.1%	278%
2006	17.0%	277%
2007	12.8%	284%
Averages:		
1992-2001	14.7%	341%
2001-2005	13.9%	284%

Source: Standard & Poor's Analyst's Handbook, 2008 edition, page 1.

RISK INDICATORS

GROUP	VALUE LINE SAFETY	VALUE LINE BETA	VALUE LINE FIN STR	S & P STK RANK
S & P's 500 Composite	2.7	1.05	B++	B+
Comparison Group - PUC Criteria	2.4	0.72	B++	B
Comparison Group - Parcell Criteria	2.4	0.69	B++	B
Hawaiian Electric Industries	2.0	0.60	B+	B

Sources: Value Line Investment Survey, Standard & Poor's Stock Guide.

Definitions:

Safety rankings are in a range of 1 to 5, with 1 representing the highest safety or lowest risk.

Beta reflects the variability of a particular stock, relative to the market as a whole. A stock with a beta of 1.0 moves in concert with the market, a stock with a beta below 1.0 is less variable than the market, and a stock with a beta above 1.0 is more variable than the market.

Financial strengths range from C to A++, with the latter representing the highest level.

Common stock rankings range from D to A+, with the latter representing the highest level.

HAWAIIAN ELECTRIC COMPANY RATING AGENCY RATIOS

ITEM	AMOUNT (\$000)	PERCENT	COST RATE	WEIGHTED COST	PRE-TAX COST
Short-Term Debt	\$21,951	1.16%	0.00%	0.00%	0.00%
Long-Term Debt	\$561,940	29.58%	5.81%	1.72%	1.72%
Purchased Power (1)	\$431,033	22.69%	10.00%	2.27%	2.27%
Hybrid Securities	\$27,775	1.46%	7.41%	0.11%	0.11%
Preferred Stock	\$59,496	3.13%	5.48%	0.17%	0.29%
Common Equity	<u>\$797,307</u>	<u>41.97%</u>	9.50%	<u>3.99%</u>	<u>6.65%</u>
TOTAL CAPITAL	\$1,899,502	100.00%		8.26%	11.03%

(1) Average 2009 Purchased Power "debt equivalent" from HECO-WP-2016, page 14.

$$\text{Pre-tax coverage} = \frac{11.03\%}{(1.72\% + 2.27\%)} = 2.77 \times$$

Standard & Poor's Utility Benchmark Ratios:

	A	BBB
Pre-tax coverage (X) Business Position:		
5	3.5 - 4.3x	2.4 - 3.5x
Total Debt to Total Capital (%) Business Position		
5	42 - 50%	50 - 60%

Note: Since 2004, S&P no longer uses the ratio "Pre-tax Coverage" as one of its benchmark ratios. The benchmark levels shown above reflect the 1999 levels cited by S&P.

YIELD DIFFERENTIALS BETWEEN Baa AND A RATED SECURITIES

	Bonds			Preferred Stocks		
	Baa	A	Difference	Baa	A	Difference
2001						
Jan	7.89%	7.80%	0.19%	7.53%	7.42%	0.11%
Feb	7.94%	7.74%	0.20%	7.48%	7.38%	0.10%
Mar	7.85%	7.88%	0.17%	7.48%	7.35%	0.13%
Apr	8.06%	7.94%	0.12%	7.59%	7.47%	0.12%
May	8.11%	7.99%	0.12%	7.57%	7.48%	0.09%
June	8.02%	7.85%	0.17%	7.60%	7.38%	0.24%
July	8.05%	7.78%	0.27%	7.42%	7.25%	0.17%
Aug	7.95%	7.59%	0.36%	7.40%	7.07%	0.33%
Sept	8.12%	7.75%	0.37%	7.41%	7.17%	0.24%
Oct	8.02%	7.83%	0.39%	7.40%	7.06%	0.34%
Nov	7.98%	7.57%	0.39%	7.53%	7.17%	0.38%
Dec	8.27%	7.83%	0.44%	7.66%	7.30%	0.36%
2002						
Jan	8.13%	7.88%	0.47%	7.62%	7.30%	0.32%
Feb	8.18%	7.54%	0.64%	7.51%	7.22%	0.29%
Mar	8.32%	7.78%	0.58%	7.83%	7.36%	0.47%
Apr	8.26%	7.57%	0.69%	7.62%	7.27%	0.35%
May	8.33%	7.52%	0.81%	7.62%	7.29%	0.33%
June	8.28%	7.42%	0.84%	7.74%	7.40%	0.34%
July	8.07%	7.31%	0.76%	7.64%	7.33%	0.31%
Aug	7.74%	7.17%	0.57%	7.42%	7.20%	0.22%
Sept	7.82%	7.08%	0.54%	7.48%	7.18%	0.30%
Oct	8.00%	7.23%	0.77%	7.59%	7.37%	0.22%
Nov	7.76%	7.14%	0.62%	7.56%	7.38%	0.18%
Dec	7.81%	7.07%	0.54%	7.57%	7.06%	0.51%
2003						
Jan	7.47%	7.06%	0.41%	7.61%	7.13%	0.48%
Feb	7.17%	6.83%	0.24%	7.62%	7.01%	0.61%
Mar	7.05%	6.79%	0.26%	7.66%	7.05%	0.61%
Apr	6.94%	6.64%	0.30%	7.51%	6.97%	0.54%
May	6.47%	6.36%	0.11%	7.42%	6.83%	0.59%
June	6.39%	6.21%	0.09%	7.41%	6.81%	0.60%
July	6.87%	6.57%	0.10%	7.24%	6.84%	0.40%
Aug	7.08%	6.79%	0.30%	7.29%	6.77%	0.52%
Sept	6.87%	6.58%	0.31%	7.28%	6.73%	0.55%
Oct	6.79%	6.43%	0.36%	7.26%	6.87%	0.39%
Nov	6.69%	6.37%	0.32%	7.29%	6.84%	0.45%
Dec	6.61%	6.27%	0.34%	7.28%	6.70%	0.58%
2004						
Jan	6.47%	6.15%	0.32%	7.20%	6.65%	0.55%
Feb	6.28%	6.15%	0.13%	7.20%	6.71%	0.49%
Mar	6.12%	5.97%	0.15%	7.20%	6.70%	0.50%
Apr	6.48%	6.35%	0.11%	7.27%	7.10%	0.17%
May	6.75%	6.62%	0.13%	7.64%	7.42%	0.22%
June	6.84%	6.65%	0.38%	7.17%	7.00%	0.17%
July	6.87%	6.27%	0.40%	6.89%	6.64%	0.25%
Aug	6.45%	6.14%	0.31%	6.74%	6.38%	0.36%
Sept	6.27%	5.98%	0.29%	6.61%	6.24%	0.37%
Oct	6.17%	5.94%	0.23%	6.53%	6.26%	0.27%
Nov	6.16%	5.97%	0.19%	6.23%	6.19%	0.04%
Dec	6.10%	5.92%	0.18%	6.42%	6.16%	0.26%
2005						
Jan	5.95%	5.78%	0.17%	6.35%	6.15%	0.20%
Feb	5.78%	5.61%	0.15%	6.36%	6.29%	0.07%
Mar	6.01%	5.83%	0.18%	6.42%	6.41%	0.01%
Apr	5.85%	5.64%	0.31%	6.41%	6.17%	0.24%
May	5.88%	5.53%	0.35%	6.39%	6.24%	0.15%
June	5.70%	5.40%	0.30%	6.37%	6.20%	0.17%
July	5.81%	5.51%	0.30%	6.35%	6.22%	0.13%
Aug	5.80%	5.50%	0.30%	6.38%	6.21%	0.15%
Sept	5.83%	5.52%	0.31%	6.38%	6.27%	0.11%
Oct	6.08%	5.79%	0.29%	6.40%	6.41%	-0.01%
Nov	6.19%	5.88%	0.31%	6.45%	6.31%	0.14%
Dec	6.14%	5.80%	0.34%	6.42%	6.19%	0.23%
2006						
Jan	6.06%	5.75%	0.31%	6.41%	6.14%	0.27%
Feb	6.11%	5.82%	0.29%	6.38%	6.10%	0.28%
Mar	6.28%	5.98%	0.28%	6.50%	6.22%	0.34%
Apr	6.54%	6.29%	0.25%	6.64%	6.31%	0.33%
May	6.59%	6.42%	0.17%	6.57%	6.32%	0.25%
June	6.81%	6.40%	0.21%	6.63%	6.38%	0.25%
July	6.81%	6.37%	0.24%	6.42%	6.25%	0.17%
Aug	6.43%	6.20%	0.23%	6.37%	6.19%	0.18%
Sept	6.28%	6.00%	0.28%	6.36%	6.22%	0.14%
Oct	6.24%	5.98%	0.26%	6.23%	6.02%	0.21%
Nov	6.04%	5.80%	0.24%	6.23%	6.01%	0.22%
Dec	6.05%	5.81%	0.24%	6.17%	5.90%	0.27%
2007						
Jan	6.18%	5.98%	0.20%	6.08%	5.90%	0.18%
Feb	6.10%	5.90%	0.20%	6.04%	5.85%	0.19%
Mar	6.10%	5.85%	0.25%	6.03%	5.76%	0.27%
Apr	6.24%	5.97%	0.27%	6.12%	5.81%	0.31%
May	6.23%	5.99%	0.24%	6.16%	5.88%	0.28%
June	6.54%	6.30%	0.24%	6.23%	6.13%	0.10%
July	6.49%	6.25%	0.24%	6.51%	6.29%	0.22%
Aug	6.51%	6.24%	0.27%	6.24%	6.09%	0.15%
Sept	6.45%	6.18%	0.27%	6.24%	6.12%	0.12%
Oct	6.36%	6.11%	0.25%	6.27%	6.18%	0.09%
Nov	6.27%	5.97%	0.30%	6.37%	6.17%	0.20%
Dec	6.51%	6.16%	0.35%	6.51%	6.20%	0.31%
2008						
Jan	6.35%	6.02%	0.33%	6.37%	5.97%	0.40%
Feb	6.60%	6.21%	0.39%	6.32%	5.84%	0.48%
Mar	6.68%	6.21%	0.47%	6.52%	5.95%	0.57%
Apr	6.81%	6.29%	0.52%	6.62%	5.98%	0.64%
May	6.79%	6.27%	0.52%	6.52%	6.02%	0.50%
June	6.93%	6.38%	0.55%	6.64%	5.99%	0.65%
July	6.97%	6.40%	0.57%	6.68%	5.95%	0.73%
Aug	6.88%	6.37%	0.51%	6.71%	6.03%	0.68%
Sept	7.15%	6.49%	0.66%	6.86%	6.24%	0.62%
Oct	8.58%	7.58%	1.02%	7.20%	6.70%	0.50%
Nov	8.98%	7.80%	1.38%	7.76%	6.65%	0.91%
Dec	8.13%	6.54%	1.59%	7.55%	5.59%	0.97%
2009						
Jan	7.80%	6.38%	1.51%	7.14%	6.38%	0.76%
Feb	7.74%	6.30%	1.44%	7.25%	6.48%	0.77%
Mar	8.00%	6.42%	1.58%	7.42%	6.32%	1.10%
Apr	8.03%	6.49%	1.55%	7.40%	6.21%	1.19%
May	7.78%	6.49%	1.27%	7.23%	6.20%	1.03%
Average						
			0.42%			0.35%

Source: Mergent Bond Record.

RISK PREMIUM BY DECADE AS
DERIVED BY HECO WITNESS MORIN

Year	Risk Premium	Risk Premium By Decade
1932	-21.32%	
1933	-22.79%	
1934	-31.59%	
1935	72.01%	
1936	14.27%	
1937	-37.48%	
1938	13.62%	
1939	3.51%	-1.22%
1940	-25.08%	
1941	-34.06%	
1942	20.33%	
1943	55.10%	
1944	4.01%	
1945	43.97%	
1946	9.91%	
1947	-14.14%	
1948	5.33%	
1949	18.16%	8.15%
1950	7.15%	
1951	20.72%	
1952	16.32%	
1953	6.62%	
1954	22.43%	
1955	9.27%	
1956	8.24%	
1957	1.09%	
1958	42.03%	
1959	7.79%	14.17%
1960	7.17%	
1961	33.94%	
1962	-6.66%	
1963	8.50%	
1964	13.16%	
1965	2.20%	
1966	-7.93%	
1967	4.38%	
1968	9.92%	
1969	-10.60%	5.41%
1970	-0.93%	
1971	-10.38%	
1972	-2.27%	
1973	-13.87%	
1974	-28.22%	
1975	44.15%	
1976	11.66%	
1977	12.32%	
1978	-2.88%	
1979	5.74%	1.53%
1980	12.25%	
1981	15.63%	
1982	3.61%	
1983	10.64%	
1984	8.87%	
1985	-1.27%	
1986	2.89%	
1987	-5.07%	
1988	6.97%	
1989	10.89%	6.55%
1990	-2.20%	
1991	9.81%	
1992	-3.65%	
1993	-4.82%	
1994	-7.31%	
1995	0.98%	
1996	3.11%	
1997	6.25%	
1998	8.62%	
1999	-10.32%	0.03%
2000	50.08%	
2001	-11.34%	
2002	-28.38%	
2003	22.25%	
2004	20.51%	
2005	10.95%	
2006	17.25%	11.62%

Source: HECO-1902.

**COMPARISON OF DCF AND CAPM ANALYSES OF CONSUMER ADVOCATE WITNESS PARCELL
AS SHOWN IN DIRECT TESTIMONY AND UPDATED TO CONFORM WITH CRITICISM
OF HECO WITNESS MORIN AS DESCRIBED IN HIS REBUTTAL TESTIMONY**

	DCF Analyses			CAPM Analyses			
	Direct CA-408 Page 4 1/	Update CA-408 Page 4 2/	Modified CA-408 Page 4	Direct CA-410 Page1 1/	Update CA-410 Page 1 4/	Direct CA-410 Page2 1/	Update CA-410 Page 2 4/
PUC Proxy Group							
Mean	10.1%	10.5%	10.1%	7.4%	8.0%	7.6%	8.0%
Median	10.3%	10.5%	10.0%	7.2%	7.9%	7.4%	7.9%
Mean Low	8.8%	9.4%	9.0%				
Mean High	12.1%	12.6%	12.2%				
Median Low	8.7%	9.3%	9.0%				
Median High	11.1%	12.2%	11.9%				
Parcell Proxy Group							
Mean	10.0%	10.5%	10.1%	7.4%	7.9%	7.6%	7.9%
Median	10.2%	10.5%	10.5%	7.3%	7.9%	7.6%	7.9%
Mean Low	8.4%	9.4%	8.6%				
Mean High	12.5%	12.6%	12.0%				
Median Low	8.3%	9.3%	8.4%				
Median High	10.8%	12.2%	11.1%				
S&P Integrated Group							
Mean	10.7%	10.7%	10.5%	7.4%	7.9%	7.6%	7.9%
Median	10.5%	10.7%	10.1%	7.5%	7.9%	7.7%	7.9%
Mean Low	9.6%	9.6%	9.4%				
Mean High	12.4%	12.0%	11.9%				
Median Low	8.9%	9.1%	9.1%				
Median High	11.4%	11.7%	11.6%				
Moody's Electric Utilities							
Mean	11.0%	10.9%	10.6%	7.3%	8.0%	7.5%	8.0%
Median	11.2%	10.5%	10.1%	7.2%	8.0%	7.4%	8.0%
Mean Low	10.5%	10.5%	10.2%				
Mean High	12.5%	12.1%	11.8%				
Median Low	9.6%	9.8%	9.6%				
Median High	11.4%	11.5%	11.2%				

1/ As contained in CA-T-4, Direct Testimony of David C. Parcell.

2/ Updated using average stock prices for three-month period April - June, 2009, most recent issues of Value Line, and end-of-June, 2009 analysts' forecasts of EPS.

3/ "Modified" to use spot stock prices as of July 6, 2009, to conform with yield procedure used by HECO witness Morin. Also used most recent issues of Value Line and end-of-June, 2009 analysts' forecasts of EPS.

4/ Updated using 20-year U.S. Treasury bond yields for three-month period April - June, 2009 and most recent issues of Value Line for betas.

ST-5

M. BROSCH

SUPPLEMENTAL TESTIMONY AND EXHIBITS

OF

MICHAEL L. BROSCHE

**ON BEHALF OF
THE DIVISION OF CONSUMER ADVOCACY**

**SUBJECT: Cost of Service Studies, Revenue Increase Distribution, Rate
Increase Implementation.**

TABLE OF CONTENTS

I.	TIME OF USE AND ADVANCED METERING RATE DESIGN ISSUES	2
II.	COST ALLOCATIONS - REVENUE INCREASE DISTRIBUTION	9
III.	RATE INCREASE IMPLEMENTATION	19

1 Q. PLEASE STATE YOUR NAME.

2 A. My name is Michael L. Brosch.

3

4 Q HAVE YOU SUBMITTED TESTIMONY IN THE INSTANT PROCEEDING ON
5 BEHALF OF THE DIVISION OF CONSUMER ADVOCACY, HEREINAFTER
6 REFERRED TO AS CONSUMER ADVOCATE?

7 A. Yes. I previously submitted testimony designated as CA-T-1 and CA-T-5 in
8 this proceeding, addressing revenue requirements and cost of service/rate
9 design, respectively. My qualifications are summarized in CA-100 which was
10 previously filed with the CA-T-1 testimony.

11

12 Q, WHAT IS THE PURPOSE OF THE SUPPLEMENTAL TESTIMONY THAT
13 YOU ARE NOW SPONSORING?

14 A. This supplemental testimony addresses the Class Cost of Service ("CCOS")
15 and rate design questions that were raised by the Commission in its Interim
16 Decision and Order ("ID&O") filed on July 2, 2009 in this Docket. In particular,
17 this testimony is responsive to Part III.(f) and III.(h) where concerns were
18 expressed by the Commission regarding certain rate design and cost
19 allocation/revenue distribution issues. I will first address the questions raised
20 in the ID&O associated with Time-of-Use ("TOU") rates and energy efficiency
21 in Part III.(f). In this testimony I will also explain how cost of service results
22 were developed and employed to determine the revenue distribution proposed

1 in the Stipulated Settlement Letter at Exhibit 1, pages 84 and 85, all in
2 response to Part III.(h). I have separately prepared CA-ST-1 which addresses
3 specific revenue requirement matters raised in the ID&O.

4
5 Q. HAVE YOU PREPARED ANY EXHIBITS IN CONNECTION WITH THIS
6 SUPPLEMENTAL TESTIMONY?

7 A. Yes. I prepared Exhibit CA-S-500 to illustrate the settlement revenue
8 distribution percentages among customer classes, set forth next to the HECO
9 Updated Cost of Service Study results. This Exhibit will be used in my
10 testimony to explain and illustrate how the negotiated revenue distribution
11 percentages in the Stipulated Settlement Letter compare to CCOS Study
12 results at currently effective rates and why such revenue increase percentages
13 are reasonable in relation to indicated cost of service.

14
15 I. **TIME OF USE AND ADVANCED METERING RATE DESIGN ISSUES.**

16 Q. WHAT CONCERNS WERE RAISED BY THE COMMISSION IN PART III.(f)
17 OF THE ID&O?

18 A. This paragraph of the ID&O asks three questions in connection with the Rate
19 Design proposals in this proceeding:

- 20 i) Are the time-of-use ("TOU") rates incorporated in rate design for
21 the purpose of incenting off-peak use and dis-incenting on-peak
22 use?

- 1 ii) Is this the proper proceeding to consider TOU, or should it be
2 more appropriately considered in the AMI docket?
3 iii) Can the State make progress toward energy efficiency through
4 rate design without AMI?

5 This section of my Supplemental Testimony is intended to be responsive to
6 these questions.

7

8 Q. IS THE PURPOSE OF TOU RATES TO PROVIDE ECONOMIC INCENTIVES
9 TO ENCOURAGE CUSTOMERS TO SHIFT THEIR ENERGY USAGE FROM
10 PEAK PERIODS TO OFF-PEAK PERIODS?

11 A. Yes. The presently effective HECO tariff contains optional Schedule TOU-R
12 and Schedule TOU-C rates that were approved in Docket No. 04-0113 for
13 residential and commercial customers on Oahu, respectively.¹ These existing
14 rates provide declining prices across three defined rate periods; a Priority
15 Peak Period, a Mid-Peak Period and an Off-Peak period, which periods
16 generally correlate with weekday evenings from 5:00 to 9:00 pm, weekday
17 daylight hours 7:00 am to 5:00 pm and night hours from 9:00 pm to 7:00 am.²
18 Customers who elect to participate have an opportunity to reduce their bills by

¹ See HECO-105, pages 81-87 for these Schedules. At present, the TOU-R rate is limited to 1,000 customers because of the complex meter data analysis and billing complexities that cannot be automated under the Company's existing Customer Information System.

² The "Mid-peak" periods extend from 7:00 am to 9:00 pm on weekends.

1 shifting energy usage away from the Priority and Mid-Peak periods toward the
2 lower priced periods.

3
4 Q. HAVE TOU RATES ALSO BEEN PROPOSED FOR MECO AND HELCO?

5 A. Yes. TOU rates similar to the existing HECO tariff were part of the proposed
6 final rate design for both of these Companies in the last round of rate cases.
7 All three HECO Companies also have a series of commercial rate riders
8 designated as Rider T (Time of Day Rider), Rider M (Off-Peak and Curtailable
9 Service) and Rider I (Interruptible Contract Service) that have been in place for
10 many years and that allow participating commercial customers to shift or
11 curtail loads in return for pricing concessions that are provided for in those
12 tariff riders.³

13
14 Q. HAS HECO PROPOSED ANY REVISIONS TO THE TERMS OF ITS TOU
15 RATES IN THIS DOCKET NO. 2008-0083?

16 A. Yes. HECO witness Mr. Young explains the proposed changes at
17 HECO T-22, pages 41 to 46. The Consumer Advocate did not object to
18 Mr. Young's proposed changes, which generally serve to simplify the TOU-R

³ See HECO-105 at pages 36-44.

1 rate periods and to expand the differentials between periods to provide a
2 greater economic incentive for residential customers to move usage off-peak.⁴
3

4 Q. ARE RATE CASES THE PROPER FORUM WITHIN WHICH TOU RATES
5 SHOULD BE CONSIDERED, OR WOULD THE ADVANCED METERING
6 INFRASTRUCTURE DOCKET BE A MORE APPROPRIATE FORUM?

7 A. Rate cases are the proper forum for consideration of TOU rate design,
8 because in rate cases the most current and relevant costing information is
9 available and relationships between the TOU rates and corresponding
10 non-TOU rates can be maintained. Additionally, in rates cases the revenue
11 impacts of any changes in TOU pricing can be considered in the development
12 of the overall proposed rate revenues of the utility.

13 In contrast, the AMI Docket is necessarily concerned with the broader
14 issues surrounding overall projected AMI project costs, project risks, projected
15 expense savings and any energy efficiency benefits anticipated to result from
16 specific technology deployment plans. It is possible and may be desirable to
17 conduct focused pricing studies to evaluate customer responsiveness to
18 alternative new time-sensitive pricing schemes that may be enabled by AMI. If
19 such studies are done as a pilot study introduced through an application filed

⁴ CA-T-5, pages 50-52.

1 with the Commission, the Consumer Advocate would most likely recommend
2 that the results of the pilot should be considered in the utility's next rate
3 proceeding, especially if the pricing schemes do not produce revenue neutral
4 results. Thus, the AMI Docket, or any proceeding other than a rate
5 proceeding, is not the ideal place to establish or materially change TOU rate
6 and revenue levels.

7
8 Q. IN YOUR OPINION, CAN THE STATE MAKE PROGRESS TOWARD
9 ENERGY EFFICIENCY THROUGH RATE DESIGN WITHOUT AMI?

10 A. Yes. Beyond the existing and proposed TOU rate design tariffs discussed
11 above, HECO has proposed and the Consumer Advocate has supported the
12 implementation of inclining block rates for HECO, HELCO and MECO
13 residential customers in all of the pending rate case proceedings. Inclining
14 block rates encourage customer conservation by placing higher prices upon
15 the tail block of the rate, where incremental or decremental usage is likely to
16 occur. Additionally, in the instant HECO Docket No. 2008-0083, the proposed
17 final rate design in Stipulated Settlement Letter Exhibit HECO T-22,
18 Attachment 2 contained several additional changes that are supportive of
19 energy efficiency:

- 1 • Schedule R and Schedule J Customer Charges were reduced
2 from HECO's proposed levels.⁵ Lower customer charges force
3 more of the revenue recovery into tariff elements that change
4 with usage, thereby encouraging conservation.⁶
- 5 • Schedule J and Schedule P three-step declining block energy
6 rates were simplified, adopting a single block energy rate.⁷
7 Declining block rates can have the effect of promoting higher
8 energy usage, which is contrary to conservation objectives.
- 9 • The Schedule P three-step declining block demand charge was
10 also simplified, in favor of a single demand charge rate.⁸ The
11 removal of declining block rates is consistent with promotion of
12 conservation rather than higher consumption.

5 Stipulated Settlement Letter, HECO T-22, Attachment 2, page 1. See also CA-T-5, pages 40-41, 43-45.

6 The Consumer Advocate acknowledges that the recovery of fixed costs through usage sensitive rate elements is an issue that concerns the Commission, as evidenced in the discussion on page 16 of the ID&O. This issue is discussed further in section III., Rate Increase Implementation.

7 See HECO T-22, pages 31 and 33. The Consumer Advocate supported these HECO rate design proposals.

8 Id. page 33.

1 Q. CAN THE DEPLOYMENT OF ADVANCED METERING INFRASTRUCTURE
2 ENABLE BROADER AVAILABILITY OF MORE COMPLEX ENERGY
3 EFFICIENCY RATE DESIGNS?

4 A. Yes. A number of more complex pricing approaches can be undertaken,
5 combining the AMI-related technology capabilities with combinations of more
6 exotic rate designs intended to promote energy efficiency. Experimental rate
7 design options can be tested by comparing traditional flat energy rates to
8 inclining block rates, TOU rates, critical peak pricing, day-ahead real time
9 pricing, and alternative peak-time rebates. However, customer responsiveness
10 to more exotic pricing options is highly dependent upon customers'
11 commitment to invest personal time and effort into energy management
12 activities, customers' access to needed technology to understand pricing
13 signals and intensive customer education programs. The testing of these
14 more complex rate structures may require additional AMI investments
15 including in-home displays of energy use and pricing data, programmable
16 controllable end-use appliances and/or internet web presentment of such data.
17 It is difficult to predict whether any of these customer applications would be
18 effective in achieving cost-effective energy efficiency gains without conducting
19 customer responsiveness pilot testing after the needed AMI technologies have
20 been installed.

1 **II. COST ALLOCATIONS - REVENUE INCREASE DISTRIBUTION.**

2 Q. IN THE INTERIM DECISION AND ORDER, THE COMMISSION
3 EXPRESSED CONCERN ABOUT THE STIPULATED ALLOCATION OF THE
4 REVENUE INCREASES IN THIS DOCKET. WERE YOU INVOLVED IN THE
5 ANALYSIS OF COST ALLOCATIONS AND THE NEGOTIATED STIPULATED
6 DISTRIBUTION OF REVENUE INCREASES?

7 A. Yes. My testimony on these subjects was presented in CA-T-5 that was filed
8 on April 30, 2009. I also assisted the Consumer Advocate in support of
9 *negotiation of the Stipulated revenue increase distribution among customer*
10 *classes.*

11
12 Q. WAS THERE A SINGLE CCOS STUDY PERFORMED IN THIS CASE,
13 WHICH SERVED AS THE BASIS FOR THE STIPULATED REVENUE
14 INCREASE DISTRIBUTION?

15 A. No. In recent rate cases, HECO has been presenting two CCOS scenarios for
16 consideration by the Commission, as a direct result of past disputes and
17 settlements with the Consumer Advocate. The Consumer Advocate has
18 contested one significant CCOS methodology issue throughout all recent rate
19 cases involving the HECO Companies. This issue involves how electric
20 distribution network costs, including poles, conductors and line transformers,
21 are classified either using:

- 1 • A theoretical minimum system approach that estimates a portion
2 of such costs to be treated as a "customer" cost to be allocated
3 based on the number of customers; or
- 4 • Treating all distribution network costs as a "demand" related
5 cost, without theoretical minimum system conventions to
6 estimate a customer component of such costs.

7 I will not repeat the arguments associated with this theoretical debate, but
8 would refer the Commission to my testimony at CA-T-5, pages 15 through 32.

9

10 Q. IN THE ID&O, THE COMMISSION STATED THAT THE REVENUE
11 INCREASE DISTRIBUTION PERCENTAGES IN THE STIPULATION,
12 "...APPEAR TO DEPART FROM THE TRADITIONAL FUNCTIONALIZATION,
13 CLASSIFICATION, AND ALLOCATION METHODOLOGY USED TO
14 DETERMINE RATES FOR EACH CUSTOMER CLASS." HOW DO YOU
15 RESPOND?

16 A. I would first observe that in my experience CCOS studies, even where there is
17 complete agreement upon cost classification methodologies, are never rigidly
18 followed to determine the precise class assignments of revenue increase
19 responsibility. Instead, CCOS studies are used as a guide for distribution of a
20 utility revenue increase among customer classes. This non-rigid approach
21 with the CCOS study serving as a guide is evident throughout all of the
22 relevant testimony in this Docket. For example, HECO witness Mr. Young

1 lists, at HECO T-22, page 22, a total of nine "factors" that are considered in
2 developing the Company's proposed rates, with CCOS results appearing as
3 number two on that listing. Similarly, in my revenue distribution testimony in
4 this Docket, I noted that HECO was proposing an equal percentage revenue
5 increase to all customer classes and indicated the Consumer Advocate's
6 support for that approach, observing that "Existing class ROR results at
7 current interim rates are not seriously disparate now and are projected by
8 HECO to move closer to parity under an equal percentage distribution of the
9 rate increase."⁹

10 Second, the many judgments and estimates involved in preparing a
11 CCOS argue against rigid adherence to any particular study result. There is
12 no single consensus CCOS methodology in this Docket. Even if there were a
13 consensus methodology, the changing load and loss study conditions,
14 revenue requirement variations and other inputs from one test year to the next
15 can be expected to shift calculated cost responsibilities among customer
16 classes.¹⁰ More importantly, concerns about revenue stability, customer
17 impact and acceptance and other public policy considerations argue for using
18 CCOS study results as a guide rather than a mandate.

⁹ See CA-T-5, pages 34 and 35.

¹⁰ The Class Load Study supporting the CCOS cost allocations performed in this Docket were conducted in 2003, according to HECO T-22 at page 18. HECO is presently conducting an updated Class Load Study that can be used in its next rate case.

1 Q. SO FAR IN THIS DISCUSSION, YOU HAVE DESCRIBED CCOS AND
2 REVENUE INCREASE DISTRIBUTION POSITIONS TAKEN BY HECO AND
3 THE CONSUMER ADVOCATE. HOW DID THE DEPARTMENT OF
4 DEFENSE ("DOD") ADDRESS THESE ISSUES?

5 A. In his Direct Testimony, the witness for the DOD, Mr. Brubaker, was
6 advocating against any consideration of the CCOS study approach used by
7 the Consumer Advocate that utilized the 100 percent demand classification of
8 distribution network costs.¹¹ In addition, Mr. Brubaker was pushing for more
9 substantial movement toward indicated cost of service, removing what he
10 called "subsidies" by imposing much higher than average rate increases on
11 Schedule R residential and Schedule F lighting customers to "fund" lower
12 percentage increases for large commercial Schedule DS and Schedule P
13 customers.¹² Ultimately, Mr. Brubaker did not specify a precise allocation of
14 the revenue increase based upon the CCOS, but concluded at page 21 of his
15 testimony with the statement, "I recommend that the Commission direct HECO
16 to implement any approved rate increase by allocating the revenue increase
17 among customer classes with the objective of reducing the existing interclass
18 subsidies. Increases for various degrees of movement toward cost of service

11 DOD-300, pages 11-15.

12 Id. Pages 19-21 and DOD-306 through DOD-308.

1 at HECO's requested revenue requirement are shown on Exhibits DOD-306
2 through DOD-308."

3
4 Q. HAS THE COMMISSION PREVIOUSLY INDICATED A PREFERENCE FOR
5 ADHERENCE TO CCOS RESULTS IN RATE CASES?

6 A. Yes. The Commission has considered CCOS information in several prior rate
7 cases, employing CCOS results but adopting a policy of gradualism in moving
8 toward indicated cost of service by customer class. For example in Amended
9 Decision and Order No. 16922 in MECO Docket No. 97-0346, the Commission
10 concluded its discussion of CCOS issues and results with the statement:

11 Upon review of the parties' proposals and evidence on
12 revenue allocation, the commission concludes that MECO's
13 proposed revenue allocation among the customer classes,
14 including methodology, are reasonable. MECO's proposed
15 revenue allocation among customer classes is in accord with
16 its long-term objective of gradually reducing the subsidies
17 among rate classes, and with the principles of fairness and
18 nondiscriminatory allocation of the revenue requirements
19 among the various customer classes. (D&O dated April 6,
20 1999 at 60).

21
22 Similar language can be found in Decision and Order No. 11893 in HELCO
23 Docket No. 6999:

24 We agree with HELCO that moving to equal rates of return
25 for all rate classes in this docket will result in
26 disproportionate rate increases for some rate classes. Thus,
27 we conclude that HELCO's approach, methodology, and
28 proposed revenue allocation in this docket are reasonable.
29 They are in accord with HELCO's long-term objective and
30 with the principles of fairness and nondiscriminatory

1 allocation of the revenue requirement to the various
2 customer classes. (D&O dated October 2, 1992 at 102)
3
4

5 Q. WHAT PROCESS WAS EMPLOYED IN NEGOTIATING THE REVENUE
6 INCREASE PERCENTAGES THAT ARE SET FORTH IN THE STIPULATED
7 SETTLEMENT LETTER?

8 A. As the approximate size of the overall revenue increase from settlement
9 discussions between HECO, the Consumer Advocate and DOD became
10 known, the parties engaged in discussions attempting to narrow the
11 differences between the "equal percentage" revenue increase distribution
12 proposals of HECO and the Consumer Advocate and the "removal of
13 subsidies" position being advanced by the DOD. I prepared a Schedule as set
14 forth in CA-S-500, to use as a tool to facilitate negotiations. This form of
15 spreadsheet was iterated with alternative "Settlement Allocation Percentage"
16 values in column (I) for the New Rate Structure to evaluate alternative rate
17 increase distributions.
18

19 Q. WHAT COST OF SERVICE INFORMATION WAS USED IN COLUMNS A
20 THROUGH G OF EXHIBIT CA-S-500?

21 A. The CCOS results shown in CA-S-500 in columns A through G were taken
22 directly from the HECO Update evidence prepared by Mr. Young that was
23 included in HECO Update T-22, Attachment 1, at page 2. These values show

1 the currently effective revenues, the estimated class Rate of Return
2 percentages and the corresponding "ROR Index" that was calculated by
3 HECO for each rate schedule, under both the "Using Minimum System" and
4 the "Treating Distribution Network 100% Demand" approaches to cost
5 allocation.

6
7 Q. DO COST OF SERVICE STUDY RESULTS PROVIDE ANY INDICATION OF
8 HOW REVENUE INCREASES SHOULD BE DISTRIBUTED, IF MOVEMENT
9 TOWARD INDICATED COST OF SERVICE IS DESIRED?

10 A. Yes. It is notable that, under both CCOS approaches presented by HECO in
11 this Docket, the same pattern of ROR disparity exists – with Schedules R, J
12 and F earning below average rates of return and Schedules G, DS and P
13 earning above average rates of return at current revenue levels. This result
14 suggests a need for somewhat higher than average revenue increases for
15 Schedules R, J and F with lower than average increases to the other
16 schedules, if movement in the direction of indicated cost of service is desired.

17
18 Q. WHAT ARE THE PERCENTAGE VALUES THAT APPEAR AT COLUMN H
19 WITHIN CA-S-500, THAT ARE CAPTIONED "DISTRIBUTION AT EQUAL
20 REVENUE %"?

21 A. These are the rate increase distribution percentages that would be applicable
22 if the Commission wanted to implement the equal percentage distribution of

1 the revenue increase. These percentages are derived mathematically from
2 the Sales Revenues at current effective rates in the first column of the Exhibit.
3 The amounts are shown under the newly proposed HECO New Rate Structure
4 at lines 1 through 7, with corresponding calculations under the Existing Rate
5 Structure at lines 8 through 16.¹³
6

7 Q. WHAT IS DEPICTED IN COLUMNS (I), (J) AND (K) OF CA-S-500?

8 A. These amounts illustrate, for a hypothetical \$70 million HECO rate increase,
9 how the Settlement Allocation Percentages in column (I) that are based upon
10 the Stipulated Settlement Letter at Exhibit 1, pages 84-85 would impact each
11 rate schedule, yielding the dollar amounts in column (J) and the percentage
12 revenue change values shown in column (K).
13

14 Q. HOW CAN THE COMMISSION EVALUATE THE EQUAL REVENUE
15 DISTRIBUTION PERCENTAGES COLUMN (H) AND THE NEGOTIATED
16 SETTLEMENT ALLOCATION PERCENTAGES IN COLUMN (I)?

17 A. The calculations I used to support the negotiations are depicted in columns (K)
18 and (L) of CA-S-500. If we observe in column (K) at line 7 that a \$70 million
19 hypothetical revenue increase represents an overall 3.8 percent increase, then

¹³ Pursuant to the Settlement Agreement in Docket No. 2006-0386, HECO's test year 2007 rate case, the Company agreed to design a separate rate class for customers who are directly served from a dedicated substation and to eliminate Schedule H in the rate design proposed in this case. These changes are described in HECO T-22 at pages 23 and 33-36.

1 the comparable effective percentage increases under the settlement for each
2 rate class can be observed at lines 1 through 6 of column (K). To aid in the
3 comparison, I added column (L) which calculates a ratio of the class increases
4 to the total overall increase of 3.8 percent. The results can be summarized by
5 first noting that each of the rate classes with below average returns (in
6 columns C and F) are being allocated a revenue increase that is above
7 average (as shown in columns K and L). The rate classes shown to be
8 earning above average returns under currently effective rates (again in
9 columns C and F) receive lower than average revenue increase percentages
10 (as shown in columns K and L). In an effort to balance a gradual movement
11 toward indicated cost of service, while mitigating any abrupt changes to any
12 particular rate schedule, all of the proposed increases for the rate schedules
13 fall within a band ranging from 51 percent to 125 percent of the average
14 overall increase.

15
16 Q. HOW DOES THE STIPULATED ARRAY OF REVENUE INCREASES
17 AMONG CUSTOMER CLASSES IN COLUMNS (I) THROUGH (L)
18 OF CA-S-500 COMPARE WITH THE REQUIRED INCREASE
19 DISTRIBUTIONS SET FORTH IN MR. BRUBAKER'S EXHIBITS DOD-306
20 THROUGH DOD-308?

21 A. The greatest disparity in the required revenue increase percentages shown by
22 Mr. Brubaker can be observed at DOD-306, where revenue increases required

1 to "Reduce Subsidies by 100%" would require a residential Schedule R
2 revenue increase of 11.36 percent, compared to a Schedule DS revenue
3 increase of only 1.63 percent. I have summarized the amounts of required
4 increase percentages shown by Mr. Brubaker for Schedules R and DS for
5 each of his 100%, 50% and 25% subsidy reduction scenarios in the table
6 below, with the final row of the table depicting the Stipulated Settlement Letter
7 provisions for Schedules R and DS:

DOD Scenarios		Rate Increase Percentage and Ratios				
		Sched R	Sched DS	Avg %	Ratio R	Ratio DS
DOD-306	Subsidy Reduce 100%	11.36%	1.63%	5.36%	2.12	0.30
DOD-307	Subsidy Reduce 50%	9.19%	2.41%	5.36%	1.71	0.45
DOD-308	Subsidy Reduce 25%	8.11%	2.80%	5.36%	1.51	0.52
Settlement Agreement		4.46%	1.90%	3.76%	1.19	0.51

8
9 This table shows that the Stipulated revenue increase distribution achieves a
10 Schedule DS rate increase consistent with the 25 percent reduction of
11 "subsidy" for Schedule DS that was targeted by Mr. Brubaker on
12 Exhibit DOD-308, since Schedule DS is assigned in the Stipulation a revenue
13 increase at 51 percent of the system average increase. However, this is
14 accomplished in the Stipulation without exposing Schedule R residential
15 ratepayers to the excessive revenue increases that were suggested in
16 Mr. Brubaker's Exhibits DOD-306 through DOD-308. In fact, the Stipulation
17 does not increase any rate Schedule's revenues by more than 125 percent of
18 the average overall rate increase ultimately approved by the Commission.

1 Q. ARE THERE ANY SPECIFIC COST ALLOCATIONS OR WORKPAPERS
2 SUPPORTIVE OF THE REVENUE INCREASE PERCENTAGE AMOUNTS
3 THAT WERE NEGOTIATED BY THE PARTIES IN THIS DOCKET?

4 A. I am not aware of any underlying calculations beyond the form of analysis set
5 forth in CA-S-500, which was presented in scenarios by the Consumer
6 Advocate and discussed with representatives for HECO and the DOD.
7 Settlement upon the revenue increase percentages set forth in the Stipulated
8 Settlement Letter was based upon the informed judgment of the parties.

9
10 III. **RATE INCREASE IMPLEMENTATION.**

11 Q. THE INTERIM DECISION AND ORDER AT PAGE 15 STATES,
12 "ON PAGES 20 AND 21 OF HECO T-1, HECO PROPOSED TO ALLOCATE
13 COST INCREASES EQUALLY TO ALL CUSTOMER CLASSES ON A
14 PER-KWH BASIS." IS THIS A CORRECT STATEMENT?

15 A. The statement was accurate with respect to HECO's referenced Direct
16 Testimony. However, in the Stipulated Settlement, HECO has agreed to
17 forego the step increase associated that was initially proposed to occur upon
18 completion and operation of its new Campbell Industrial Park CT-1 unit.
19 Additionally, as part of its submission of Revised Schedules Resulting from
20 Interim Decision and Order on July 8, 2009, HECO has modified its proposed
21 form of implementation of the general interim rate increase in this Docket. The

1 revised interim increase would be applied on a percentage of base charges
2 approach instead of a per-KWH approach.¹⁴

3
4 Q. DOES THE ELIMINATION OF THE CT-1 STEP INCREASE AND HECO'S
5 RECENT MODIFICATION OF THE INTERIM RATE PROPOSAL TO A
6 PERCENTAGE SURCHARGE BASIS APROPRIATELY RESPOND TO THE
7 COMMISSION'S CONCERN STATED AT PAGE 16 OF THE ID&O
8 REGARDING HOW RATE INCREASES IMPLEMENTED ON A
9 CENTS-PER-KWH BASIS "...COULD INAPPROPRIATELY INCLUDE FIXED
10 COSTS IN THE VARIABLE COMPONENT OF RATES"?

11 A. The changes made by HECO will preserve the existing mix of fixed and
12 variable charges to customers under each rate schedule. Applying the interim
13 increase as a percentage surcharge on the customers' bills will retain and
14 uniformly increase the monthly fixed customer charges and variable monthly
15 demand and energy charges on each bill during the period interim rates are
16 effective.

17 Additionally, as a matter of clarification, I would note that the recovery
18 of substantial amounts of utility fixed costs through variable components of
19 rates, such as through energy or demand charges, is a common ratemaking

¹⁴ See HECO Revised Schedules Resulting from Interim Decision and Order dated July 8, 2009 at Exhibits 2 and 2A.

1 outcome. In fact, the inclusion of fixed costs in the variable component of
2 rates can be used as a means to amplify pricing signals that might encourage
3 conservation. However, revenue stability concerns can emerge if excessive
4 amounts of utility fixed costs are recovered through variable rate elements,
5 because the utility's opportunity to fully recover its fixed costs could be
6 diminished in times of fluctuating or declining sales.

7
8 Q. DOES THIS CONCLUDE YOUR TESTIMONY ON COST OF SERVICE AND
9 RATE DESIGN MATTERS?

10 A. Yes.

HAWAIIAN ELECTRIC COMPANY, INC.
DOCKET NO. 2008-0083, TEST-YEAR 2009
SUMMARY OF CLASS REVENUE REQUIREMENTS AND CLASS RATES OF RETURN
AT CURRENT EFFECTIVE RATES

NEW RATE STRUCTURE

NEW RATE STRUCTURE												
Line No.	Rate Class	Cost of Service Using Minimum System Study			COS Treating Distribution Network 100% Demand			Settlement Agreement Final Increase Percentage Development				
		Sales Revenues (\$000s)	Rate of Return (%)	ROR Index (%)	Sales Revenues (\$000s)	Rate of Return (%)	ROR Index (%)	Distribution At Equal Revenue %	Settlement Allocation Percentage	Illustrative Increase \$70 million	Effective Percentage Increase	Ratio of Average Increase
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)
1	Schedule R	\$560,709.1	2.42%	49.84%	\$560,709.1	3.97%	81.70%	30.12%	35.74%	\$25,017.9	4.5%	119%
2	Schedule G	\$111,242.0	8.23%	169.25%	\$111,242.0	13.77%	283.22%	5.98%	4.48%	\$3,136.9	2.8%	75%
3	Schedule J	\$509,668.3	4.58%	94.10%	\$509,668.3	2.82%	58.04%	27.38%	34.22%	\$23,953.8	4.7%	125%
4	Schedule DS	\$260,144.9	6.79%	139.55%	\$260,145.0	6.79%	139.55%	13.97%	7.06%	\$4,942.0	1.9%	51%
5	Schedule P	\$410,467.1	8.69%	178.63%	\$410,467.0	6.27%	128.92%	22.05%	17.86%	\$12,502.0	3.0%	81%
6	Schedule F	\$9,519.2	2.79%	57.38%	\$9,519.2	1.42%	29.27%	0.51%	0.64%	\$447.4	4.7%	125%
7	Total Sales Revenues	\$1,861,750.6	4.86%		\$1,861,750.6	4.86%		100.00%	100%	\$70,000.0	3.8%	100%
SOURCE: ALL AMOUNTS ABOVE TAKEN FROM HECO RATE CASE UPDATE - HECO T-22 ATT. 1, P.2 OF 39												

SOURCE: ALL AMOUNTS ABOVE TAKEN FROM HECO RATE CASE UPDATE - HECO T-22, ATT. 1, P.2 OF 39

EXISTING RATE STRUCTURE

Line No.	Rate Class	Sales Revenues (\$000s)	Distribution At Equal Revenue %	Settlement Allocation Percentage	Illustrative Increase \$70 million	Effective Percentage Increase	Ratio of Average Increase
8	Schedule R	\$560,709.1	30.12%	35.74%	\$25,017.9	4.5%	119%
9	Schedule G	\$108,392.5	5.82%	4.37%	\$3,056.6	2.8%	75%
10	Schedule H	\$8,181.6	0.44%	0.55%	\$384.5	4.7%	125%
11	Schedule J	\$504,336.3	27.09%	33.96%	\$23,703.2	4.7%	125%
12	Schedule PS	\$201,461.8	10.82%	8.64%	\$6,051.2	3.0%	80%
13	Schedule PP	\$431,097.1	23.16%	15.17%	\$10,618.2	2.5%	66%
14	Schedule PT	\$38,053.1	2.04%	1.03%	\$721.0	1.9%	50%
15	Schedule F	\$9,519.2	0.51%	0.64%	\$447.4	4.7%	125%
16	Total Sales Revenues	\$1,861,750.7	100.00%	100%	\$70,000.0	3.8%	

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing **DIVISION OF CONSUMER ADVOCACY'S SUPPLEMENTAL TESTIMONIES AND EXHIBITS** was duly served upon the following parties, by personal service, hand delivery, and/or U.S. mail, postage prepaid, and properly addressed pursuant to HAR § 6-61-21(d).

DARCY ENDO-OMOTO
VICE PRESIDENT
GOVERNMENT AND COMMUNITY AFFAIRS
HAWAIIAN ELECTRIC COMPANY, INC.
P. O. Box 2750
Honolulu, Hawaii 96840-0001

1 copy
by hand delivery

DEAN K. MATSUURA
MANAGER- REGULATORY AFFAIRS
HAWAIIAN ELECTRIC COMPANY, INC.
P. O. Box 2750
Honolulu, Hawaii 96840-0001

1 copy
by hand delivery

THOMAS W. WILLIAMS, JR., ESQ.
PETER Y. KIKUTA, ESQ.
DAMON L. SCHMIDT, ESQ.
GOODSILL, ANDERSON, QUINN & STIFEL
1800 Alii Place
1099 Alakea Street
Honolulu, Hawaii 96813

1 copy
by hand delivery

Counsel for Hawaiian Electric Company, Inc.

DR. KAY DAVOODI
NAVFAC HQ ACQ-URASO
1322 Patterson Avenue, S.E. Suite 1000
Washington Navy Yard
Washington, DC 20374-5065

1 copy
by U.S. mail

JAMES N. MCCORMICK, ESQ.
ASSOCIATE COUNSEL
NAVAL FACILITIES ENGINEERING COMMAND, PACIFIC
258 Makalapa Drive, Suite 100
Pearl Harbor, HI 96860-3134

1 copy
by U.S. mail

Counsel for Department of Defense

DATED: Honolulu, Hawaii, July 20, 2009.

Desire Loat